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# **CONSUMER PURCHASES OF**

# CITRUS AND OTHER JUICES

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APRIL-SEPTEMBER 1961

By Family Characteristics

**CPFJ- 133** 

U. S. DEPARTMENT OF AGRICULTURE

ECONOMIC RESEARCH SERVICE

IN COOPERATION WITH

THE FLORIDA CITRUS COMMISSION



# PREFACE

This report presents data on household consumer purchases of frozen concentrated juices, chilled orange juice, canned single-strength juices, and canned fruit drinks for the 6-month period April-September 1961. Detailed data for April-September 1960, and for per capita purchases in 1955, along with other summary data are also presented. These data are developed from those appearing in a series of monthly reports entitled "Consumer Purchases of Citrus and Other Juices." The purpose of this report is to provide additional information concerning buying practices of families as related to geographic region and size of city in which they live, family income, family size, presence and age of children, occupation and education of family head, age and work status of housewife.

The "family income" classification used in this report was based on a division of family income into four quartiles in each community size within regions. For example, in the North Central region all farm families were divided into four groups of equal size, based upon a ranking of incomes. Similarly, all families in cities of under 10,000 population in the region were divided into four groups. In turn, the families in each of the other city size classifications in the region were divided into four groups. All of the families in the highest income quartiles were then combined to form the "upper income group." Those in the next highest quartile formed the "upper middle income group," etc.

In the classification of "size of community" the total population of metropolitan areas was used.

The data on "average volume of purchases per buying family" are calculated by dividing the total volume of purchases of each product during the 6-month period by the number of families purchasing that product. On the other hand, "volume of purchases per 1,000 persons" was computed by dividing purchases by the total number of persons in the category irrespective of whether or not purchases were made by the family of which they were members.

This is the twelfth of a series of reports covering selected 6-month periods beginning in October 1949. This information is collected as part of a broad marketing research program directed toward improving and expanding markets for agricultural products.

The cost of obtaining the consumer purchase data has been defrayed by the Florida Citrus Commission with some help from the California Prune Advisory Board since October 1959. Prior to that time the Department cooperated with fruit industry groups in paying those costs. The Department, however, continues to analyze the data and publish reports as it has done since 1950.

Based on data collected for the Florida Citrus Commission by the

Market Research Corporation of America

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# CONSUMER PURCHASES OF CITRUS AND OTHER JUICES BY FAMILY CHARACTERISTICS

APRIL-SEPTEMBER 1961

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The data in this report represent estimated total purchases by household consumers in the 48 contiguous States. They do not include purchases by hotels, restaurants, hospitals, or other institutional outlets. Per person purchases represent the average for all persons in a classification, irrespective of the fact that purchases were not made by some families.

### HIGHLIGHTS

Household purchases of frozen concentrated juices, chilled orange juice, canned single-strength juices and canned fruit drinks amounted to 46 servings (6-ounce) per person in April-September 1961. This was a slight increase over the preceding summer, reflecting heavier purchases of chilled orange juice, grapefruit, prune, and tomato juices, pine-apple-grapefruit drink, and miscellaneous products. These gains offset losses in retail movement of frozen orange concentrate, canned orange juice, orange drink, and pineapple juice.

Retail prices for juices and drinks averaged 4.8 cents per 6-ounce serving in April-September, up moderately from a year earlier. Prices of orange products were up 8 to 14 percent, but the cost of most other products was either unchanged or down slightly.

Frozen orange concentrate accounted for 35 percent of all juices and fruit drinks bought for home consumption in the 6-month period. Canned juices also accounted for 35 percent of the total, while fruit drinks represented 21 percent. The balance was about equally divided between chilled orange juice and miscellaneous frozen concentrates.

The Northeast, with 27 percent of the Nation's families, was the largest market for most products. Purchasers in this region accounted for 39 percent of the total quantity of juices and fruit drinks bought for household consumption in April-September. Families in the Pacific States accounted for their respective proportion of purchases, but the 61 percent of families in the South, North Central, and Mountain-Southwestern regions represented only 49 percent of the household market.

Purchases of most products varied directly with size of

Highlights continued

community. The distribution of market ranged from 6 percent in rural areas (10 percent of families) to 42 percent in large cities (34 percent of families).

Purchases also varied directly with family income. The lowincome group (25 percent of families) represented 18 percent of the market, compared with a 33 percent share for the upper-income group (25 percent of families.)

Families with housewives who had employment outside the home (35 percent) were heavy users of all products. White-collar families (22 percent) were heavy buyers, and the clerical-sales group (17 percent) were fairly heavy buyers of most products.

Families dependent upon other occupations were above-average buyers of some products. Chilled and canned orange juices and orange drink had strong markets among craftsmen and laborers (36 percent of families). Farm families (7 percent) were heavy users of orange drink. Retired families (18 percent) were strong buyers of canned juices and grapefruit sections.

Families who did not have children in the home (49 percent) were heavy buyers of canned juices and grapefruit sections but they bought relatively small quantities of frozen concentrated juices and canned fruit drinks.

Families who had children in the home were heavy buyers of frozen concentrated juices, chilled orange juice, and canned fruit drinks. However, they purchased only small quantities of grapefruit products and prune juice.

Young families (29 percent) were above-average buyers of orange drink, miscellaneous drinks, and miscellaneous frozen concentrates. They, however represented relatively small markets for other products.

Middle-age families (22 percent) were strong buyers of frozen concentrated and chilled orange juices, pineapple juice, and canned fruit drinks, but like young families, they bought canned orange juice, prune juice and grapefruit products in limited quantities.

Older families (49 percent) were heavy buyers of canned juices, particularly grapefruit and prune juices, and grapefruit sections. Older families, however, provided comparatively small markets for frozen orange concentrate and canned fruit drinks.

Frozen orange concentrate had strong markets in the Northeast, larger cities, and among families having above-average incomes. On the other hand, families that were characterHighlights continued

ized as small, older, poorly educated, without children, or as having below-average incomes did not account for their proportionate share of purchases.

The market for chilled orange juice was more closely associated than frozen orange concentrate with the Northeast, larger cities, and high income families.

Purchases of canned orange juice, in contrast to the pattern for most other products, were heaviest in the South, smaller cities, and rural areas. Families having below-average incomes, the less-educated, and the retired were among the heavy buyers.

The purchase pattern for orange drink also differed from most products in that strong markets were in the North Central region, smaller cities, and rural areas. Craftsmen, laborers, and farmers were among the heavy buyers.

The best markets for prune juice, canned grapefruit juice, and canned grapefruit sections were in the Northeast and larger cities. Small and older families and those who did not have children at home were the heavy users.

Consumption of pineapple juice was strong in the Northeast and Pacific States. Well-educated, white-collar, and larger families, including those who had children of various ages, were among the heavier buyers. These same areas also were the better markets for pineapple-grapefruit drink.

The strong markets for tomato juice, which ranked next to frozen orange concentrate in per capita use, were in the Northeast, Mountain-Southwestern, and Pacific States. Upper-income and white-collar families were heavy buyers, as were older families and those having high school or better educations.

The best markets for miscellaneous juices and canned fruit drinks were in the Northeast, among families having above-average incomes, white-collar families, larger families, and the well educated. Young and middle-age families, and larger families with children of various ages were particularly heavy users of miscellaneous drinks and miscellaneous frozen concentrates.

# FROZEN CONCENTRATED AND CHILLED JUICES

# PER CAPITA USE OF FROZEN ORANGE CONCENTRATE SLOWS

The best markets for frozen concentrated orange juice were found in the Northeast and the Nation's largest cities in

Frozen orange concentrate continued

April-September 1961, just as in the early 1950's when these data were first reported. The heavy per capita users now, as then, were the well-to-do, small and older families, and those who did not have children in the home. (See tables 1, 17 and 20.)



Per capita use has increased over earlier years among light buyers. But many types of families, including the heaviest buyers, have been curtailing their purchases. (See figure in margin.) As a result, per capita consumption in April-September, 16.2 servings per person, was down 5 percent from the preceding summer, and still more from the middle 1950's.

Per person use was off from 1960 in all geographic regions, except for the light-buying South, where it remained the same. Sharp declines were reported in small cities and towns, among families that had 4 or 5 members, children in the 6-12 year age bracket, and among families having high school or college educations. On the other hand, smaller families and those living in rural areas increased their purchases.

Fewer users found among young and middle-age families

About 50 percent of the Nation's families used frozen orange concentrate in April-September, a drop of 1.2 percentage points compared with the record proportion that bought in the summer of 1960.

More high-income families served the product than a year earlier, but the number of users declined among the low-income group. Fewer users were found among families who had young (under 35) or middle-age (35-44) housewives, children of 12 or less, and among those who had 3 or more members in the home.

The average size of purchase held about the same -- 27.3 6-ounce cans or 109 6-ounce servings per buying family. That amount was sufficient to serve a family of 4 about every 7 days.

Frozen orange concentrate accounts for about a third of household purchases

Frozen orange concentrate accounted for 35 percent of all juices and canned fruit drinks bought for home use during the summer of 1961, compared with a 9 percent share for tomato juice, the closest competitor. Canned singlestrength juices in total accounted for 35 percent and canned fruit drinks for 21 percent of the market. The balance

Frozen orange concentrate continued

was about equally divided between chilled orange juice and miscellaneous frozen concentrates. (See table 19.)

Retail prices up 13 percent from 1960

Prices paid for frozen orange concentrate averaged 20.4 cents per 6-ounce can in April-September, an advance of 13 percent over a year earlier. Except for the freeze year of 1958, when prices averaged 26.4 cents, this was the highest recorded for the period since 1950. A 6-ounce serving cost 5.1 cents, 6 to 42 percent more than competing products. The exceptions were chilled and canned orange juices and prune juice, which were more expensive.

Peak use recorded in 1957

Production of frozen orange concentrate was begun in the middle 1940's. 1/ By April-September 1950, a third of the Nation's families were using the product. More than 51 percent served it in mid-1955, a proportion that has not yet been significantly exceeded.

The average size of purchase doubled between 1950 and 1953 -rising from 13 to 26 cans per buying family. The all-time
high was recorded in the summer of 1957, when the size of
purchase averaged 29.7 cans per buying family -- enough to
provide a serving each 6 days for a family of 4.

Per capita consumption of frozen orange concentrate amounted to 0.8 serving per month in April-September 1950. Per person use trebled during the next 3 years, rising to 2.4 servings in mid-1953. During these years, those who were heavy buyers of canned orange juice reduced their purchases of that product to become the heavy buyers of frozen orange concentrate.

Peak consumption of frozen orange concentrate -- 3.1 servings per person per month -- was reached in April-September 1957, a decade after the product was introduced. Per capita consumption in April-September 1961 was 12 percent below that amount.

l/ Production was first recorded in USDA "Agricultural Statistics" as 0.2 million gallons in 1945-46. About 35 million gallons were produced in 1950-51, 74 million in 1955-56, and 87 million in 1960-61. Production exceeded 116 million gallons in 1961-62.

Frozen
orange
concentrate
continued

Northeast and large cities are big markets

The decline in per capita purchases from earlier years has been greatest in the Northeast. Nevertheless, consumption in that area averaged 3.9 servings per person per month in April-September, compared with only 1.6 to 2.7 servings in other regions.

As a result, the 27 percent of the Nation's families in the Northeast accounted for 40 percent of all frozen orange concentrate bought for home use in April-September. At the other extreme, the 50 percent of families in North Central and Southern States accounted for only 41 percent of the household market. (See tables 16 and 21, figure 8.)

Similarly, per capita purchase rates have been on the down-trend in large cities (500,000 and over), in contrast to some gains in smaller places. But even so, large cities -- 34 percent of the Nation's families -- represented 45 percent of the market for frozen orange concentrate in April-September. In contrast to this, 31 percent of families in small towns and rural areas accounted for only 17 percent of purchases.

# High-income families make 36 percent of purchases

Families having above-average incomes (50 percent) have used more frozen orange concentrate than canned single-strength juices for several years. But the shift was not as great among the less well-to-do, and canned juices continue to be more important in their diets than frozen orange concentrate. In like manner, canned juices continue to dominate the household market in the South, Mountain-Southwestern and Pacific States, and in rural areas. (See table 19.)

Per person use of frozen orange concentrate has been on the downtrend among upper-income families (25 percent of all families) since the middle 1950's, in contrast to an increase in use among the low-income group (also 25 percent.) But nonetheless, consumption in April-September ranged from 2.1 servings per person per month among low-income families to 3.6 servings among the well-to-do. Hence, high-income families accounted for 36 percent of the total quantity of frozen orange concentrate bought for household use in April-September. Low-income families represented 15 percent and the lower-middle income group 21 percent of the market.

Similarly, consumption of frozen orange concentrate among well-educated (18 percent of families) and white-collar

Frozen
orange
concentrate
continued

families (22 percent) remained on the downtrend in April-September. Nevertheless, those groups continued to account for relatively large proportions of household purchases.

On the other hand, craftsmen and laborers (36 percent) and the poorly educated (38 percent) continue to buy relatively small quantities, and those groups failed by wide margin to account for their respective shares of purchases. Farmers and retired families also represented disproportionately small shares of market. 2/

# Middle-size families represent 54 percent of market

By size of family, more than half having 3 to 5 members served frozen orange concentrate in April-September. On the other hand, less than half of small (1 or 2 members) or large families (6 or more members) bought the product.

Small families (41 percent of all families) were heavy per capita users, but because they have few members they accounted for a disproportionately small share (33 percent) of purchases.

Per capita consumption among middle-size families (48 percent) was down from the 1950's. Nevertheless, this group accounted for 54 percent of retail purchases of frozen orange concentrate in April-September.

# Market declines among families who have children

Families who had children in the home (51 percent) bought less frozen orange concentrate in April-September 1961 than they did a year earlier.

On the other hand, those who did not have children at home bought the product at record high rates to account for 43 percent of purchase volume in April-September, compared with only 39 percent the summer before.

Similarly, older families (49 percent) drank more frozen orange concentrate in April-September than in 1955, but per capita consumption among young and middle-age families was down. As a result, older families accounted for 46 percent of household purchases in April-September, a considerably greater proportion than a few years earlier.

<sup>2/</sup> Retired families comprise a large proportion of the "Unclassified" group listed under Occupation of Family Head:

Purchases of miscellaneous concentrated juices averaged 2.3 servings per person in April-September 1961. This was an increase of 11 percent over the same period of 1960, but even so, purchases failed to reach levels that prevailed in 1959. (See tables 15 and 20.)

These products, which include frozen concentrates other than orange such as grapefruit, pineapple, tangerine, and blends (some containing citrus) accounted for 5 percent of the juices and fruit drinks bought for home use in mid-1961. (See table 19.)

Information on characteristics of families that buy miscellaneous frozen concentrates was limited to data pertaining to per person purchases.

# Northeast has 40 percent of market

Per capita consumption of miscellaneous frozen concentrates in the Northeast and in large cities was well above the national average in April-September, and those areas accounted for approximately 40 percent of retail purchases. Conversely, consumption rates in the South and sparsely populated areas were well below average. (See tables 16 and 21.)

Consumption varied directly with amount of income available to the family, ranging from 13 servings per person among low-income families to 30 servings among the high-income group. The well-educated and professional families were the heaviest users. At the other extreme, the less-well educated and retired families bought comparatively small quantities.

# Children like miscellaneous concentrates

Families who had children in the home (51 percent) increased their purchases over 1960 to account for 71 percent of the retail market for these assorted frozen concentrates in April-September. Larger families who had children of various ages were the heaviest users.

On the other hand, consumption rates among small and older families, including those who did not have children in the home, were down from earlier years. While these groups comprised a large proportion of the Nation's families, they represented relatively small markets for miscellaneous frozen concentrates.

# PER CAPITA PURCHASES April-September AGE OF HOUSEWIFE OZ. 8.0 35.44 6.6 8.8 45.8 0ver 14.1

About 12 percent of the Nation's families bought chilled orange juice in April-September 1961. This was a gain of more than 1 percentage point over the proportion buying a year earlier and was close to double the proportion that bought in mid-1957, when these data were first reported. (See tables 2 and 20.)

About 20 percent of families in the Northeast used the product. In other regions, the proportion of buyers ranged from only 3 percent in the Mountain-Southwest to 12 percent in the Pacific Coast States.

The market for chilled orange juice is more closely associated with the Northeast, large cities, and high-income families than other products. (See tables 16 and 21 and figure 1.)

Chilled orange juice accounted for 4 percent of all juices and canned fruit drinks bought for home consumption in April-September. (See table 19.)

# Prices up moderately

Retail prices of chilled orange juice were up 2.7 cents from a year earlier to 40.5 cents per quart, or 7.6 cents per 6-ounce serving. Except for prune juice, this was well above the cost of competing products.

Prices by regions ranged from less than 40 cents per quart in the Northeast, North Central, and Southern States to 50 cents in the Pacific States.

# Per capita use up 9 percent from 1960

The size of purchase averaged 9.5 quarts per buying family in April-September, about the same as both a year and 2 years earlier. This amount would serve a family of 4 once every 2 weeks.

Per capita purchases averaged 1.8 servings for the 6-month period, a 9 percent gain over a year earlier and a 23 percent gain over 4 years earlier. The gain reflected an increase in the number of buying families.

# Northeast has 58 percent of market

Per person purchases of chilled orange juice averaged 3.8

Chilled orange juice continued

servings in the Northeast, 2 to 3 times the rate in the South and North Central and Pacific Coast States. Hence, the Northeast, with 27 percent of the Nation's families, accounted for 58 percent of the retail market. The North Central States (30 percent of families) were next in importance, accounting for 18 percent of the purchase volume.

Large cities (34 percent of families) represented 56 percent of the market. Per person use in these places, however, was down from 1960 to the level that prevailed in 1958. In contrast, consumption by families in cities of 100,000-500,000 continued to increase and those families (19 percent) represented 21 percent of the market, a considerably greater proportion than a year earlier.

Upper-income families account for 41 percent of market

Consumption of chilled orange juice among upper-income families (25 percent) has doubled in 5 years, rising to 2.7 servings in mid-1961 from 1.3 servings in mid-1957.

Gains in use among the 75 percent of families that comprise the 3 lower-income groups have been small, however, and their purchase rates in April-September were only half as great as those of the well-to-do. As a result, upper-income families accounted for 41 percent of household purchases in April-September, compared with 31 percent a year earlier.

Purchases decline among families having younger children

Use of chilled orange juice was off sharply from 1960 among families who had children of preschool or grammar school age; those who had children under 6 bought even less than they did in 1958, when data for these age groups were first reported.

On the other hand, consumption of chilled orange juice increased among families who had children of other age classifications -- those having teenage children bought about twice as much as in 1958. These families (31 percent) represented 37 percent of the household market in April-September, 1961.

Middle-age and older families increase their purchases

Per capita consumption of chilled orange juice among middle-age and older families was up from earlier years, but use among young families held even with 1957. (See figure in margin.) The 2 older groups (71 percent) represented 74 percent of the market in April-September, a considerably larger proportion than in previous years.

### CANNED SINGLE-STRENGTH JUICES AND FRUIT

# CANNED ORANGE JUICE FINDS BEST MARKETS IN SOUTH



The South, rural areas, and cities of less than 100,000 provided the best marketplaces for canned single-strength orange juice in April-September 1961. Families having below average incomes and the less educated were among the heaviest buyers. This purchase pattern differs from that of most competitors, which had their best markets in more densely populated areas and among high-income families. (See tables 3 and 19, figure 2.)

Canned orange juice accounted for 3 percent of all juices and canned fruit drinks bought for home use in April-September, compared with 4.4 percent in mid-1960.

Retail prices averaged 42.8 cents per 46-ounce can in April-September. This was an advance of 14 percent over a year earlier and was about the highest price recorded in this series. Except for prune juice, prices of canned orange juice were 10 to 57 percent above those of competing products. (See table 20.)

Per capita use down 28 percent from 1960

The downtrend in per capita use of canned orange juice continued in April-September. This trend began in the early 1950's, when heavy users of the product began shifting to the use of frozen orange concentrate. The declines among those who were light buyers in 1950 were not as drastic, and thus by default they are currently the heavy users of canned orange juice.

Consumption amounted to 1.5 servings per person in April-September, down 28 percent from a year earlier and 66 percent from 1950. Declines from 1960 were particularly sharp among heavy buying groups, such as larger families, those having older children, and those living in rural communities.

Only 16 percent of families bought, compared with 21 percent in mid-1960. The size of purchase, however, held at 4.1 cans per buying family. That quantity was sufficient to provide a serving every 3 weeks for a family of 4.

Canned orange juice continued

South and small towns represent one-third of market

Consumption of canned orange juice averaged 2.4 servings (6-ounce) per person in the South, 2 or 3 times the rate reported for other regions. As a result, this region (20 percent of families) represented 33 percent of the household market for the product. (See tables 16 and 21.)

A greater proportion of buyers and heavier per capita use was reported for rural areas and small towns than for larger cities. The 31 percent of families that lived in these smaller places accounted for 39 percent of retail purchases. On the other hand, the 34 percent of families living in large cities represented only 27 percent of the volume.

Low-income families account for 30 percent of market

A relatively large proportion of low-income families bought canned orange juice to account for 30 percent of the purchase volume in April-September. In contrast, upper-income families represented only 21 percent of the market.

The declines in consumption have been sharper among employed families than among those who have retired. Per person use among the retired was more than double the national average in April-September, whereas use among white-collar families, once the highest reported for any group was about the lowest recorded.

Purchases off sharply among families with children

Families who had children at home curtailed their purchases of canned orange juice far more than those who did not have children. As a result, the childless families represented 52 percent of the market in April-September compared with 43 percent a year earlier.

In like manner, young and middle age families reduced their purchases of canned orange juice more than older families. As a result, the older group accounted for 56 percent of the volume in April-September, compared with 51 percent in the preceding summer.

# OLDER FAMILIES PROVIDE STRONG MARKET FOR GRAPEFRUIT JUICE

Per capita consumption of canned single-strength grapefruit juice in April-September was up 40 percent from a year earlier, halting the downtrend that had persisted since 1955.

Grapefruit juice continued

AGE OF HOUSEWIFE OZ. Under 35 7.0

35-44 13.4
7.7
45.8 0ver 889
0ver 18.2

Substantially heavier per person use was reported among all types of families, except those who had children of grammar school age. (See tables 4 and 17, figure 3.)

Despite the increase over 1960, per capita consumption was only two-thirds as great as in 1955, when use was the highest recorded in this series.

Per capita consumption of grapefruit juice averaged 2 servings nationally in April-September. Use, by regions ranged from 1.6 serving per person in the North Central States to 2.2 servings in the Northeast and South; by age of housewife, the range was from 1.2 servings among young families to 3 servings among the older group.

Grapefruit juice accounted for about 4 percent of all juices and canned fruit drinks bought for home consumption in April-September. In the preceding summer, the product had 3 percent of the market. (See table 19.)

# Retail prices decline

About 17 percent of families bought grapefruit juice in the 6-month period, a rise of 2 percentage points over the preceding summer. The average size of purchase was up sharply to 5.1 cans per buying family -- an amount equivalent to a serving every  $2\frac{1}{2}$  weeks for a family of 4.

Retail prices were off 10 percent from the previous summer to 28.1 cents per 46-ounce can, the lowest reported since 1957. Only pineapple-grapefruit drink was less expensive. (See table 20.)

Northeast, South, and large cities are best markets

The best markets for grapefruit juice were found in the Northeast (32 percent), the South (24 percent), and in the Nation's largest cities. Consumption rates in the North Central States were below those in other regions as usual, and the purchase volume in that area remained small in relation to the number of families.

Per capita use in the Pacific States was once the highest reported for any region, but in April-September per capita consumption in that area was not much greater than in the North Central States.

Retired families account for 25 percent of purchases

Per capita consumption was greater among low-income fami-

Grapefruit juice continued lies than among the other 75 percent of families, but because of differences in the average size of family, the market was evenly divided among the 4 income groups. This distribution is unique, as the market for other products varied with the amount of income available to the family. (See tables 16 and 21.)

The size of purchase was well above average among retired families (18 percent), and despite the fact they have few members they represented 25 percent of the market for grape-fruit juice in April-September. White-collar families also were heavy buyers, but other employed groups failed to account for their respective proportion of purchases.

# Market weak among families with children

Per capita purchases of grapefruit juice among families having 1 or 2 members (41 percent) were 2 to 4 times those of larger families. As a result, smaller families accounted for 48 percent of the retail movement of the product. Small families also were heavy users of canned grapefruit sections and prune juice, but they were relatively poor buyers of frozen orange concentrate and most other products.

Families who did not have children in the home (49 percent) represented 58 percent of the market. Their purchase rates have held well above the national average. In contrast, purchases of families who have children in the home have been consistently below average.

# Older families account for 60 percent of market

Per capita consumption rates among older families (49 percent) have averaged 2 to 3 times greater than those of middle-age or young families. (See figure in margin.)

Despite a substantial drop in their consumption rates from earlier years, older families represented 60 percent of the household market for grapefruit juice in April-September. On the other hand, young families (29 percent) accounted for only 21 percent of retail movement.

# ONE-FOURTH OF FAMILIES BUY PINEAPPLE JUICE

Consumption of pineapple juice averaged 2.7 servings (6-ounce) per person in April-September 1961. Although this represented only a slight decline from 1960, consumption was down 33 percent compared with the record level of 1955. (See tables 5, 17 and 20.)

Pineapple juice continued

AGE OF HOUSEWIFE OZ 18 6 35 11.8 25.6 14.4 20 8

Pineapple juice was used by 27 percent of the Nation's families in the summer of 1961 -- only frozen orange concentrate and tomato juice were found in a greater number of homes.

Purchases averaged 4.4 cans per buying family, an amount that would serve a family of 4 about once every 3 weeks. The product accounted for 6 percent of all juices and canned fruit drinks bought for home use in mid-1961. (See table 19.)

Retail prices of pineapple juice were down slightly from a year earlier to 29 cents per 46-ounce can. Prices in the North Central and Mountain-Southwestern States were well above those in other regions.

Northeast, Pacific States, and large cities are strong markets

Purchases in the Northeast and Pacific States were down rather sharply from 1960, but even so, consumption rates in those regions remained well above the national average. The 2 regions (39 percent of families) accounted for 54 percent of the pineapple juice bought for home use in April-September. In contrast, relatively few buyers were found in the North Central region, and those States (30 percent of families) represented only 16 percent of the market. (See tables 16 and 21.)

As for most juices and drinks, consumption of pineapple juice varied directly with the size of community, ranging from 1.6 servings per person in rural areas to 3.5 servings in large cities. Despite substantial declines in per capita use in densely populated areas, large cities (34 percent of families) represented 43 percent of the market in April-September. On the other hand, the 31 percent of families in places under 10,000 failed to account for their respective share of purchases.

More users among the retired, fewer among the employed

The decline in consumption of pineapple juice, compared with the middle 1950's, has been greater among high-income families than among the less financially able. Nevertheless, families having above-average incomes continued to account for relatively large proportions of purchases. (See tables 17 and 18.)

The number of retired families that use pineapple juice increased over 1955. Contrasted to this, however, the pro-

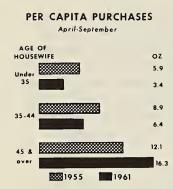
Pineapple juice continued

portion of buyers among employed groups was down sharply.

Decline halted among middle-age families

Per capita use of pineapple juice among middle-age families (22 percent), including those who had older children, was up from 1960, halting the strong downward trend that had persisted for several years. In contrast, per person use continued to decline among young and older families and among those who had children of preschool or grammar school age.

# OLDER FAMILIES PROVIDE BEST MARKET FOR PRUNE JUICE



Purchases of prune juice averaged 1.6 servings (6-ounce) per person in April-September 1961, a gain of 5 percent over a year earlier. But even so, per capita consumption was down 10 percent from the record level of 1957. The loss in use was associated with a declining purchase rate among families having young housewives or children in the home. This offset gains in use among older families and those who did not have children at home. (See tables 6, 17 and 20.)

About 16.3 percent of families bought prune juice in April-September, compared with 15 percent in the preceding summer. A greater number of buyers was reported among almost all family classifications. Exceptions included declines in the number of users in the Mountain-Southwestern region, in places under 10,000, younger families, and families having children of age 12 or less.

The average size of purchase was up a little to 6.3 quarts per buying family, an amount sufficient to serve a family of 4 about once every 3 weeks.

Retail prices averaged 43.7 cents per quart, about the same as a year earlier. By regions, prices ranged from 41 cents in the Northeast to 49 cents in the Mountain-Southwestern States. This spread in price was greater than for most other products.

Northeast has 49 percent of market

Per capita consumption in the Northeast was 2 to 3 times the rate in other regions. And this one area, with only 27 percent of the Nation's families, represented 49 percent of the household market for prune juice in April-September.

Prune juice continued

But the 30 percent of families in the North Central States accounted for only 17 percent of purchases. (See tables 16 and 21, figure 4.)

The proportion of buyers varied directly with the size of community. Large cities (34 percent of families) represented 43 percent of the purchase volume, but small towns and rural areas (31 percent of families) represented only 20 percent.

Consumption up among the retired, down among the employed

Per capita use of prune juice increased over 1960 among upper and lower-income families but held about the same among the 2 middle-income groups. Upper-middle income families were below-average buyers, accounting for about the same proportion of purchases (22 percent) as the low-income group. High-income families represented 30 percent of the household market.

Per capita use among retired families (18 percent) has doubled since 1955, and this group accounted for 24 percent of the household market. In contrast, purchases among employed families, although holding at 1960 levels were down from earlier years.

Consumption of prune juice was at a peak level in April-September among families having not more than grammar school training. But purchases of the once heavy buying college trained families (18 percent) dropped to record lows, and as a result they accounted for only 12 percent of the market in April-September. The well-educated also were below-average buyers of canned orange juice and canned orange drink, but they represented 20 to 33 percent of the market for other products.

Market is closely associated with small and older families

Consumption of prune juice among families having such characteristics as 1 to 3 members (60 percent of all families); no children in the home (49 percent of families); or an older housewife (also 49 percent) rose to new peaks in April-September. On the other hand, per capita consumption among families having 4 or more members, children in the home, or young and middle-age housewives was down from the middle 1950's. (See figure in margin).

Those families having 1 to 3 members accounted for 70 percent cent of household purchases of prune juice in April-September; older families represented 67 percent of the market;

and childless families accounted for 66 percent. This was a heavier concentration of market among these types of families than was the case for other products, except canned grapefruit sections.

# TOMATO JUICE SECOND TO FROZEN ORANGE CONCENTRATE



Purchases of tomato juice averaged 4.2 servings (6-ounce) per person in April-September 1961, up 5 percent, compared with the same period 1960. Heavier purchases were recorded for most types of families. The exceptions included the Northeast and Pacific regions and families who had children of age 12 or less. (See table 7.)

Purchase rates down from earlier years

Per capita consumption of both tomato juice and frozen concentrated orange juice averaged 4.7 servings in April-September 1950. Consumption of tomato juice reached a peak of 5.4 servings per person in 1953 and has since declined to 4.2 servings. In contrast, consumption of frozen orange concentrate has quadrupled since 1950, averaging 16.2 servings in April-September. (See tables 17, 18 and 20.)

Tomato juice, nevertheless, continues to rank next to frozen orange concentrate in per capita use, proportion of families buying (38 percent), and in share of household market (9 percent).

Retail prices were up 0.9 cent from mid-1960 to 28.6 cents per 46-ounce can. As usual, tomato juice was one of the least expensive products reported.

Market strongest in Northeast and among high-income families

The purchase pattern for tomato juice by regions and size of community was similar to most other products--strong in the Northeast and large cities, weak in the South, and in places of less than 10,000. Per capita use in the Pacific Coast and Mountain-Southwestern States also was above the national average. (See tables 16 and 21, figure 5.)

High-income families (25 percent) accounted for 32 percent of the retail purchases in April-September, compared with 19 percent for the low-income group (also 25 percent of families.)

Retired families increase purchases

Consumption of tomato juice among retired families (18 per-

Tomato
juice
continued

cent) continued to increase in April-September. However, despite gains over 1960, use among employed groups was down from earlier years. The greatest declines were reported among white-collar families, but nevertheless, they continued to account for relatively large proportions of the household market.

By size of family, use of tomato juice increased over 1960 among the smallest and largest families. Nonetheless, only families having 1 or 2 members bought as much as in the middle 1950's.

Purchases heavy among families having older children

Families of all ages used more tomato juice in April-September than in the preceding summer. But notwithstanding the gains, consumption rates among middle-age families remained well below 1955 levels. (See chart in margin.)

The market for tomato juice was equally divided between families who did and did not have children in the home. Of families with children, the proportion of buyers and the size of purchase was heaviest among those whose offspring were in the 13-17 age bracket.

#### MISCELLANEOUS CANNED JUICES UP MODERATELY



Miscellaneous juices, such as apple, grape, tangerine, and blends (some of which contain citrus) accounted for 9 percent of all juices and canned fruit drinks bought for household use in April-September. (See table 19.)

Purchases of this group of products were up moderately from mid-1960 to 4 servings per person, reflecting a greater proportion of families buying and a larger size of purchase. Per capita use increased substantially in the South and Mountain-Southwestern States, but declines were reported for other regions. Purchase rates also were down in the largest cities in contrast to gains in smaller cities and rural areas. (See table 8.)

Retail prices were steady at 37 cents per 46-ounce can or 4.8 cents per 6-ounce serving. This was more than paid for most other products. (See table 20.)

Better-educated are heavy buyers

Per capita use was well above the national average in the Northeast, Pacific States, and in large cities. These areas, consequently, accounted for as much as 49 percent

Miscellaneous juices continued of total household purchases. On the other hand, per capita consumption in the South and in places under 10,000 remained substantially below the average, despite gains over 1960. (See tables 16 and 21.)

The proportion of buyers and the size of purchase varied directly with the amount of family income. As a result, the distribution of market ranged from 18 percent among low-income families to 33 percent among the high-income group.

The well-educated were particularly heavy users, as were white-collar families. At the other extreme, craftsmen, laborers, and farmers accounted for disproportionately small volumes of purchases.

# Miscellaneous juices popular among teenagers

Per capita consumption of miscellaneous juices was up from 1960 among all age groups, but, even so, middle-age house-wives failed to buy as much as in 1955. Purchase rates were well the highest among older families; hence they accounted for a disproportionately large share of the market.

The distribution of purchases by presence of children corresponded rather closely to the distribution of families in these classifications. The proportion of buyers, however, was particularly high among families who had children in the 13-17 age bracket.

# CANNED JUICES GIVE WAY TO FROZEN ORANGE CONCENTRATE



Household consumption of canned single-strength juices aggregated 16.1 servings per person in April-September, 1961. Although this was a slight increase over the same period of 1960, consumption rates were off 24 percent in comparison with 1955. (See tables 9 and 20.)

Canned juices, for the second year in succession, were consumed in lesser volume than frozen orange concentrate. This was the reverse of the situation in 1959 and prior years, when use of canned juices exceeded the use of frozen orange concentrate.

In some parts of the Nation, such as the South, Mountain-Southwestern, and Pacific regions, in small towns, and rural areas, canned juices are still used in greater volume than frozen orange concentrate. Canned juices also continued to be more important than frozen orange concen-

Total canned juices continued

trate in the diets of families having below-average incomes, small, retired, and older families, and among those who did not have children in the home. (See tables 17-19.)

# Proportion of buyers continues downtrend

About 76 percent of families bought canned juices in April-September, compared with 78 percent a year earlier and 80 percent in 1955.

Purchases averaged 9.4 cans per buying family -- an amount sufficient to serve a family of 4 once every 10 days. Although this was more than bought in mid-1960, the size of purchase was down 18 percent from 1955.

Prices paid for canned juices averaged 35.5 cents per 46ounce can or 4.6 cents per 6-ounce serving, the same as in the preceding summer. In comparison, prices of frozen orange concentrate, 5.1 cents per serving, were up 13 percent.

# Markets strong in the Northeast and large cities

The average size of purchase and the proportion of families buying canned juices were considerably greater in the Northeast and in larger cities than in other places. Hence, these areas accounted for as much as 41 percent of household purchases. (See tables 16 and 21.)

The decline in per capita use from the middle 1950's was sharpest in the Northeast and Pacific Coast States and least in the South.

# Retired families maintain high purchase rates

Low and high-income families bought canned juices at the same per person rate. However, since low-income families have comparatively few members, they accounted for only 21 percent of the market, compared with a 30 percent share for the high-income group.

Per person use of canned juices has declined sharply over the years among employed families. In contrast, purchase rates among the retired have held fairly close to the high levels that prevailed in the mid-1950's.

# Older families are heavy buyers

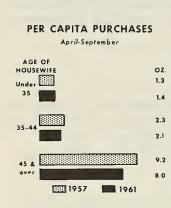
The distribution of market for canned juices by size of family corresponded to the distribution of families, and

Total canned juices continued

all size groups accounted for their proportionate volume of purchases. In contrast, small families represented a relatively small proportion of the market for frozen orange concentrate. Families who did not have children in the home (49 percent) were substantially heavier buyers of canned juices than those who had children, and they accounted for 53 percent of household purchases in April-September. Purchase rates of the childless group have held rather close to 1955 levels.

In like manner, young families were light buyers, and older families were heavy buyers who represented 54 percent of the market in April-September. The decline in purchases from earlier years has been greatest among middle-age families and least among the older group.

# CANNED GRAPEFRUIT SECTIONS DROP TO 5-YEAR LOW



Consumption of canned grapefruit sections in April-September 1961 was down 18 percent from a year earlier to 4.4 ounces per person. This was the lowest consumption rate recorded in this 5-year series. (See tables 10 and 20.)

The decline from a year earlier reflected a smaller size of purchase among almost all types of families. The proportion of families buying (13.5 percent), while about the same as in mid-1960, was down 3 percentage points from 1957. Retail prices were steady at 20.6 cents per No. 303 can.

# Consumption rates vary widely

Per person use of grapefruit sections varied widely among the various classifications of families. Purchases ranged from 1 ounce per person in the South to 6.7 in the Northeast; from 1.4 ounces among young families to 8 among the older group; and from less than 2 ounces among those who did have children in the home to 9.6 ounces among those who did not have children.

# Northeast has 43 percent of market

The Northeast, with 27 percent of the Nation's families, represented 43 percent of the household market for grape-fruit sections in April-September. At the other extreme, only 11 percent of purchases were made in the South and Mountain-Southwestern States, even though those areas represented 31 percent of all families. (See tables 16 and 21, figure 6.)

Grapefruit sections continued

In like manner, per capita purchases in larger cities were substantially greater than those in small towns and rural areas. Consequently, the smaller places provided comparatively poor markets for grapefruit sections.

# Retired families are heavy buyers

By income groups, the proportion of buyers was highest among upper-income families who accounted for 32 percent of the household market for grapefruit sections. Relatively few lower-middle income families bought, however, and they accounted for only 19 percent of the purchase volume.

Retired families (18 percent), who were among the heaviest per capita users, accounted for 26 percent of the retail market for grapefruit sections in April-September. White-collar families (22 percent) also were above-average buyers. Purchases of craftsmen, laborers, and farmers, however, were far below average.

# Older families account for 73 percent of purchases

By age groups, the proportion of families that bought grape-fruit sections in April-September ranged from 8 percent of young families to 17 percent of older families, and the size of purchase among these groups varied from 4.8 to 7.8 cans respectively. As a result, older families (49 percent) accounted for 73 percent of all canned grapefruit sections bought for home use in April-September.

# Childless families represent 67 percent of market

Families who have children (51 percent) have been consistently low users of grapefruit sections. Furthermore, their consumption rates in April-September were far below levels that prevailed in earlier years. On the other hand, purchases of childless families have remained relatively steady, and this group accounted for 67 percent of the household market in the summer of 1961. (See tables 17 and 18.)

# CANNED SINGLE-STRENGTH FRUIT DRINKS

# BEST MARKETS FOR CANNED ORANGE DRINK IN SMALLER PLACES

Consumption of canned single-strength orange drink in April-

Orange drink continued

PER CAPITA PURCHASES
April-September

AGE OF
HOUSEWIFE OZ.
Under 35 7.7

35-44 9.7

7 A

8.8

1961

45 &

₩ 1955

September 1961 was down about 10 percent from the preceding summer to 1.4 servings (6-ounce) per person. Peak per capita consumption, 1.6 servings, was recorded in mid-1957. The product accounted for 3 percent of all juices and canned fruit drinks bought for household use in April-September, 1961. (See tables 11, 19 and 20.)

About 15.2 percent of families bought, compared with 14.2 percent a year earlier. That gain, however, was more than offset by a decrease in the average size of purchase.

Per capita use of canned orange drink was up from 1960 in the South and Mountain-Southwest, with heavier purchases reported among the upper-middle income group and among those who had children of preschool or high school age. On the other hand, per capita consumption declined in Northeast, North Central and Pacific regions, and among families having such characteristics as top or below-average incomes, no children in the home, or middle-age or older housewives.

Retail prices averaged 31.7 cents per 46-ounce can, an advance of 2.2 cents over April-September 1960. Prices were the highest recorded in this 10-year series.

# Market is strongest in North Central States

About 42 percent of the purchases of canned orange drink were made in the North Central States, where 30 percent of the Nation's families lived. At the other extreme, the Northeast, which was the strong market area for most products, accounted for only 15 percent of the market for canned orange drink. (See tables 16 and 21, figure 7.)

Similarly, the proportion of buyers and the size of purchase were relatively high in rural areas and cities of moderate size. But large cities (34 percent of families), which were the strong markets for most products, represented only 21 percent of the household market for canned orange drink.

# Farm families are heavy users

Middle-income families (50 percent) accounted for a relatively large volume of purchases, but the upper and lower-income groups were below-average buyers of canned orange drink. In further contrast to the usual purchase pattern, white-collar families were among the slowest buyers, while farmers (7 percent of families) were among the heaviest, accounting for 11 percent of household purchases. In con-

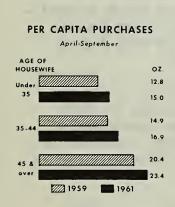
Orange drink continued trast, farm families represented only 2 to 6 percent of the market for other products. (See table 19.)

Orange drink popular with children

Families who had children (51 percent) were heavy users of orange drink, accounting for 67 percent of retail movement. The proportion of buyers among families having 4 or more members also was well above the national average.

On the other hand, relatively few childless, small, or older families bought orange drink in April-September.

# PINEAPPLE-GRAPEFRUIT DRINK SHOWS CONTINUED GROWTH



Consumption of pineapple-grapefruit drink averaged 3.2 servings per person in April-September 1961, gains of 5 percent over a year earlier and 16 percent over 1959, when these data were first obtained. The drink accounted for 7 percent of all juices and fruit drinks bought for home use in the summer of 1961 -- only frozen orange concentrate and tomato juice had larger shares of the household market. (See tables 12, 19 and 20.)

Retail prices in April-September were down 0.9 cent from a year earlier to 27.3 cents per 46-ounce can or 3.6 cents per 6-ounce serving. All competing products were more expensive. (See table 20.)

The increase in movement of pineapple-grapefruit drink over a year earlier reflected a larger size of purchase, which at 42 servings per buying family was among the heaviest reported. About 25 percent of families bought, the same as a year earlier.

The gains in per capita consumption were greatest in the South and small towns. Among characteristic classifications, heavy gains were reported for middle-income, large, and middle-age families.

Per capita consumption highest in Pacific region

Pineapple-grapefruit drink had its greatest per capita use in the Pacific region, once the strong market area for canned grapefruit juice. Consumption rates also were well above average in the Northeast. On the other hand, relatively few buyers were found in the South or Mountain-Southwestern States. (See tables 17 and 18.)

Pineapplegrapefruit drink continued By size of community, the proportion of buyers ranged from 16 percent of families in rural areas to 30 percent of those in cities of 500,000 or more.

The proportion of families buying also varied directly with the amount of income available to the family. About 21 percent of low-income families bought, compared with 31 percent of the high-income group.

White-collar families were heavy buyers who accounted for relatively large proportions of total purchases. On the other hand, relatively few craftsmen, laborers, or farmers bought pineapple-grapefruit drink. (See tables 16 and 21.)

# Middle-age families are heavy buyers

Comparatively few families having 1 to 3 members or a young housewife bought pineapple-grapefruit drink in April-September. However, families who had middle-age house-wives or several children of different ages were buyers who represented large shares of the market.

Per capita consumption of pineapple-grapefruit drink was down from earlier years among families who had children of age 12 or less, but use has been on the upturn among those having children in other age brackets. Consumption also has increased among those who do not have children in the home.

# MISCELLANEOUS FRUIT DRINKS UP SHARPLY

PER CAPITA PURCHASES

April-September

AGE OF
HOUSEWIFE 02.

Under 24.0
35 27.4
35-44 25.0
33.4
45.8
ove. 31.8

Miscellaneous fruit drinks, which include canned noncarbonated fruit drinks, ades, and punches other than orange and pineapple-grapefruit drink, accounted for 11 percent of all juices and canned fruit drinks bought for home use in the summer of 1961. (See table 19.)

Purchases of these assorted products amounted to 5.1 servings per person in April-September, 20 percent more than a year earlier, when these data were first reported. The gain was associated with a greater proportion of buyers, together with a larger size of purchase among almost all types of families. (See table 13.)

Retail prices were down a little to 33.7 cents per 46ounce can. Nevertheless, this was more than paid for most competing products. (See table 20.) Miscellaneous fruit drinks continued Northeast represents one-half of market

Consumption of miscellaneous fruit drinks amounted to 9 servings per person in the Northeast, 2 to 3 times the rate in other regions. This area, with 27 percent of families, represented 49 percent of the market; purchases in other regions were small in relation to the number of families. (See tables 16 and 21.)

The proportion of buyers and the average size of purchase were substantially greater in cities of not less than 100,000 than in smaller places. However, per capita use in the largest cities held at 1960 levels, whereas consumption in smaller cities was up sharply.

Distribution of market varies directly with family income

The proportion of buyers and size of purchase varied directly with the amount of family income -- low-income families accounted for 15 percent of the purchase volume, and high-income families for 33 percent.

The proportion of buyers was especially high among welleducated and white-collar families. On the other hand, relatively few buyers were found among farmers or retired families.

Large families are better buyers

Small families and those who did not have children in the home were not as apt to buy miscellaneous fruit drinks as were families who had 4 or more members in the household. The proportion of buyers and the average size of purchase were particularly high among larger families who had children of various ages.

# FRUIT DRINKS HAVE 21 PERCENT OF HOUSEHOLD MARKET

PER CAPITA PURCHASES

April-September

AGE OF
HOUSEWIFE

Under 46.0
35 50.1
47.5
35.44 58.7
45.8
64.

Consumption of canned fruit drinks in total averaged 9.8 6-ounce servings per person in April-September 1961, an increase of 10 percent over a year earlier, when these data were first reported. The gain was associated with a greater proportion of buyers, along with a larger size of purchase among almost all types of families. (See table 14.)

Canned fruit drinks accounted for 21 percent of the total quantity of juices and drinks bought for home use in April-September, a gain of 1.5 percentage points in share of mar-

Total fruit drinks continued ket over a year earlier. (See tables 19 and 21.)

About 52 percent of families bought fruit drinks in April-September, compared with 50 percent in the preceding summer. Purchases averaged 8.3 cans (46-ounce) per buying family -- enough to serve a family of 4 once every 11 days. Canned single-strength juices, in comparison, were served about every 10 days and frozen orange concentrate every 7 days.

Retail prices were down slightly to 31 cents per 46-ounce can. A 6-ounce serving cost 4 cents, 13 percent less than canned juices and 22 percent less than frozen orange concentrate. (See table 20.)

# Northeast and large cities are strong markets

The distribution of the market for canned fruit drinks by regions ranged from 8 percent in the Mountain-Southwestern States to 39 percent in the Northeast, the same as for frozen orange concentrate. By size of community, the market ranged from 7 percent in rural areas to 38 percent in large cities. (See tables 16 and 21.)

The proportion of buyers and the average size of purchase varied directly with the amount of family income. High-income families accounted for 30 percent of purchases, compared with 17 percent for the low-income group.

# Farm families are heavy buyers

Families of those employed in executive or professional positions (22 percent), who were among the heaviest buyers, accounted for 26 percent of total purchases. Farm families (7 percent) also were heavy buyers. Farmers, along with families in small cities and towns, bought fruit drinks and frozen orange concentrate at about the same per person rate. Other types of families, however, used more frozen orange concentrate than fruit drinks.

# Use increases among larger families

Consumption of fruit drinks among families having 6 or more members was up sharply from April-September 1960, but gains among smaller families were moderate.

Families of 4 or more represented 52 percent of the market for canned fruit drinks in April-September. In comparison, this group accounted for 41 percent of the market for can-

Total fruit drinks continued ned juices and for 46 percent of the market for frozen orange concentrate.

Families who have children 63 percent of market

Per capita consumption of canned fruit drinks increased over 1960 among families who had children in the home. And in April-September, this group (51 percent of families) accounted for 63 percent of the retail market for these products. The gains were greatest among middle-age families and those who had older children.

Fruit drinks were particularly popular among larger families with children of mixed ages. These families (22 percent) represented 33 percent of the household market for fruit drinks in April-September, 1961. In contrast, they accounted for only 21 percent of the market for canned juices and 26 percent of the market for frozen orange concentrate.

# Table 1.--FROZEN CONCENTRATED ORANGE JUICE

Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

|  | Proportion<br>of families<br>buying |                               | Purchases per buying family |            |              |              | Purchases            |            |                             | Paid per |              |
|--|-------------------------------------|-------------------------------|-----------------------------|------------|--------------|--------------|----------------------|------------|-----------------------------|----------|--------------|
| Place of residence<br>or family<br>characteristic  |                                     |                               | Number                      |            | Quantity     |              | per 1,000<br>persons |            |                             | 6-oz.    |              |
|  | 1961                                |                               | 1961                        |            | 1961         |              | 1961                 |            | :Change<br>: from<br>: 1960 |          | 1960         |
|  |                                     |                               |                             |            | 6-oz.        | 6-oz.        |                      |            |                             |          |              |
|  | Pct.                                | Pct.                          | No.                         | No.        | cans         | cans         | Gals.                | Gals.      | Pct.                        | Cents    | Cents        |
| United States                                      | 50.4                                | 51.6                          | 7.5                         | 7.3        | 27.3         | 26.9         | 190                  | 200        | <b>-</b> 5                  | 20.4     | 18.0         |
| Geographic region:                                 |                                     |                               |                             |            |              |              |                      |            |                             |          |              |
| Northeast  | _                                   | 61.9<br>52.6                  | 9.0<br>7.0                  | 8.7<br>6.7 | 32.0<br>25.8 | 31.8<br>26.2 | 271<br>182           | 286<br>204 | -5<br>-11                   | 20.6     | 17.7<br>17.9 |
| South  |                                     | 36.3                          | 6.9                         | 6.7        | 24.1         | 25.2         | 116                  | 116        | 0                           | 20.2     | 17.3         |
| Mountain-Southwest                                 |                                     | 49.3<br>54.2                  | 6.6<br>6.5                  | 6.5<br>5.6 | 23.0<br>25.0 | 21.3         | 146<br>188           | 156<br>194 | -6<br>-3                    | 21.1     | 19.2<br>18.7 |
|  | , , , , ,                           | 74.2                          | 0.)                         | 7.0        | 2).0         | 22.0         | 100                  | 194        | <b>-</b> 3                  | 20.1     | 10. (        |
| Size of community:                                 | 24.8                                | 27.6                          | 5.4                         | 6.0        | 21.3         | 21.8         | 80                   | 73         | +10                         | 20.6     | 18.4         |
| Cities: Under 10,000                               | 39.8                                | 44.7                          | 6.7                         | 6.4        | 23.0         | 23.0         | 115                  | 149        | -23                         | 20.8     | 18.3         |
| 10,000-99,999                                      |                                     | 52.4<br>53.9                  | 5.3<br>7.2                  | 6.6<br>7.4 | 26.5<br>26.0 | 25.2<br>27.3 | 212                  | 206<br>216 | +3<br><b>-</b> 7            | 20.5     | 18.2<br>18.0 |
| 500,000 and over                                   |                                     | 62.8                          | 8.4                         | 8.0        | 30.7         | 29.9         | 252                  | 276        | <b>-</b> 9                  | 20.5     | 17.8         |
| Family income:                                     |                                     |                               |                             |            |              |              |                      |            |                             |          |              |
| Upper  |                                     | 63.7                          |                             | 8.1        | 33.1         | 32.9         | 251                  |            | -8                          | 20.5     | 18.2         |
| Upper middle                                       |                                     | 57.1<br>48.0                  | 7.0                         | 7.6<br>7.1 | 28.2<br>24.5 | 28.4<br>25.2 | 190<br>159           | 204<br>170 | -7<br>-6                    | 20.4     | 17.9<br>17.9 |
| Lower  | 36.i                                | 40.4                          | 6.9                         | 6.0        | 21.3         | 19.2         | 150                  | 143        | +5                          | 20.5     | 18.2         |
| Size of family:                                    |                                     |                               |                             |            |              |              |                      |            |                             |          |              |
| 1 and 2 members                                    |                                     | 46.6<br>53.6                  |                             | 6.7<br>7.1 | 21.3         | 21.1<br>24.7 | 284<br>238           | 257        | +11                         | 20.9     | 18.3<br>18.4 |
| 3 members  |                                     | 61.2                          |                             | 8.3        | 31.1         | 32.6         | 166                  | 211<br>221 | +13<br>-25                  | 20.5     | 17.9         |
| 6 and over   | 42.4                                | 44.5                          | 8.8                         | 8.0        | 38.8         | 37.1         | 105                  | 106        | -1                          | 19.8     | 17.4         |
| Presence of children:                              |                                     |                               |                             |            |              |              |                      |            |                             |          |              |
| No children  |                                     | 47.7<br>58.7                  | 7.2<br>7.5                  | 7.0<br>6.8 | 23.3<br>27.5 | 22.8<br>23.9 | 264<br>185           | 250<br>196 | +6<br>-6                    | 20.8     | 18.3<br>17.9 |
| 6-12 years only                                    | 47.4                                | 62.7                          | 7.4                         | 7.2        | 27.7         | 29.7         | 175                  | 253        | -31                         | 20.3     | 17.8         |
| 13-17 years only                                   |                                     | 53.6<br>52.3                  | 8.6                         | 8.1<br>8.4 | 32.0<br>33.9 | 30.7<br>34.8 | 200<br>133           | 196<br>145 | +2<br>-8                    | 20.5     | 18.4<br>17.8 |
|  | . ,_,                               | 72.5                          | 0,2                         | •          | 33.7         | 51.0         | -55                  | 11)        | -0                          | 20.1     | 11.0         |
| Occupation of family head: Executive, professional | 69.0                                | 69.1                          | 8.4                         | 7.9        | 32.2         | 30.9         | 273                  | 294        | -7                          | 20.4     | 18.1         |
| Clerical, sales                                    | 60.4                                | 59.2                          | 8.3                         | 7.8        | 29.4         | 28.6         | 253                  | 268        | <b>-</b> 6                  | 20.6     | 18.1         |
| Craftsman, laborer                                 |                                     | 48.9<br>28.0                  |                             | 7.0<br>6.3 | 26.5<br>23.5 | 26.0<br>22.8 | 150<br>85            | 166<br>73  | -10<br>+16                  | 20.3     | 17.9<br>18.9 |
| Unclassified                                       | 43.7                                | 44.7                          |                             | 6.9        | 20.5         | 22.2         |                      | 212        | <b>-</b> 8                  | 20.5     | 18.1         |
| Education of family head:                          |                                     |                               |                             |            |              |              |                      |            |                             |          |              |
| Grammar school                                     |                                     | 37.3                          |                             | 6.6        | 24.1         | 23.5         |                      | 124        | +5                          | 20.5     | 18.0         |
| Some high school                                   |                                     | 54 <b>.7</b><br>70 <b>.</b> 6 |                             | 7.5<br>7.5 | 26.9<br>30.5 | 27.5<br>29.0 | 187<br>283           | 316        | -12<br>-10                  | 20.6     | 18.1<br>17.9 |
| Age of housewife:                                  |                                     |                               |                             |            |              |              |                      |            |                             |          |              |
| Under 35 years                                     |                                     | 54.1                          | ÷                           | 6.4        | 27.3         | 25.0         |                      | 168        | -8                          | 20.3     | 17.8         |
| 35-44 years45 years and over                       |                                     | 56.3<br>48.8                  |                             | 7.8<br>7.5 | 31.1<br>25.8 | 30.7<br>26.2 |                      | 176<br>236 | <b>-</b> 5<br><b>-</b> 2    | 20.1     | 17.9<br>18.2 |
|  |                                     | 10.0                          | 1.0                         | 1.7        | 2).0         | 20.2         | ـدرے                 | 250        | -2                          | 20.1     | 10.2         |
| Work status of housewife:                          | 52.4                                | 54.5                          | 7.2                         | 6.7        | 25.0         | 25.0         | 210                  | 229        | <b>-</b> 8                  | 20.7     | 18.1         |
| Unemployed   |                                     | 50.6                          |                             | 7.5        | 28.2         | 27.7         | 184                  | 191        | -4                          | 20.4     | 18.0         |
|  |                                     |                               |                             |            |              |              |                      |            |                             |          |              |

Table 2.--CHILLED ORANGE JUICE
Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

|  |      | rtion<br>milies | :          |             | ses per<br>family            |             | •                | Purchase<br>per 1,00 |                  | Paid<br>32-  | _            |
|--|------|-----------------|------------|-------------|------------------------------|-------------|------------------|----------------------|------------------|--------------|--------------|
| Place of residence or family                       | buy  |                 | Num        | ber         | Quan                         | tity        | :                | persons              |                  | cart         | -            |
| characteristic                                     | 1961 |                 |            |             | : 1961<br>:                  |             | 1961             | : 1960 :             | from<br>1960     | 1961         | 1960         |
|  | Pct. | Pct.            | No.        | No.         | Qts.                         | Qts.        | Gals.            | Gals.                | Pet.             | Cents        | Cents        |
| United States                                      | 12.1 | 10.8            | 7.4        | 7.6         | 9•5                          | 9•3         | 85               | <b>7</b> 8           | +9               | 40.5         | 37.8         |
| Geographic region:                                 |      |                 |            |             |                              |             | 7.50             | 150                  |                  | 20. =        | 26.5         |
| Northeast  |      | 19.2<br>8.3     | 9.6<br>5.7 | 9.5<br>6.6  | 12.2<br>7.3                  | 11.5<br>8.8 | <b>178</b><br>51 | 172<br>57            | +3<br><b>-11</b> | 39•7<br>39•9 | 36.7<br>38.0 |
| South  |      | 8.5             | 5.6        | 4.9         | 7.8                          | 6.0         | 55               | 35                   | +57              | 37.8         | 36.3         |
| Mountain-Southwest                                 | -    | .3.4            | 1.7        | 2.5         | 2.0                          | 3.0         | <b>5</b>         | 8                    | -38              | 43.8         | 37.8         |
| Pacific  |      | 7.9             | 6.3        | 6.2         | 7.4                          | 6.8         | 70               | 47                   | +49              | 49.4         | 45.9         |
| Size of community:                                 | 3.2  | 4.4             | 4.9        | 4.8         | 5.3                          | 6.0         | 12               | 17                   | -29              | 41.4         | 38.1         |
| Cities: Under 10,000                               |      | 5.5             | 5.8        | 5.0         | 8.2                          | 6.3         | 44               | 27                   | +63              | 40.0         | 37.9         |
| 10,000-99,999                                      |      | 8.4             | 6.2        | 7.9         | 8.0                          | 9.1         | 50               | 64                   | -22              | 41.8         | 39.2         |
| 100,000-499,999                                    | 14.0 | 10.3            | 7.3        | 6.3         | 9.8                          | 8.1         | 96               | 66                   | +45              | 40.0         | 35.8         |
| 500,000 and over                                   | 18.4 | 17.9            | 5.7        | 8.8         | 10.2                         | 10.7        | 140              | 150                  | -7               | 40.5         | 38.1         |
| Family income:                                     |      |                 |            |             | •                            |             |                  |                      |                  | 1            |              |
| Upper  |      | 14.1            | 8.9        | 7.4<br>8.1  | 11.8                         | 9.2<br>9.8  | 128<br>74        | 90                   | +42              | 40.6<br>40.2 | 37.3         |
| Upper middle                                       |      | 10.9<br>10.5    | 6.9<br>6.1 | 8.9         | 9.0<br>7.8                   | 10.3        | 66               | 72<br>82             | +3<br>-20        | 40.9         | 37•7<br>39•7 |
| Lower middle                                       |      | 8.5             | 7.2        | 6.0         | 8.3                          | 7.9         | 66               | 66                   | -20              | 40.3         | 35.7         |
|  |      | 0.,             | 1•-        | 0.0         | 0.5                          | 1.0         | 30               | •                    |                  | .003         | 3741         |
| Size of family:                                    | 11 Q | 9.8             | 6.6        | 7.4         | 7.8                          | 8.4         | 124              | 115                  | +8               | 40.7         | 38.3         |
| 1 and 2 members                                    |      | 14.8            | 7.9        | 7.8         | 10.1                         | 9.1         | 112              | 115                  | -3               | 41.1         | 38.9         |
| 4 and 5 members                                    |      | 11.6            | 8.6        | 8.5         | 11.0                         | 11.3        | 84               | 77                   | +9               | 39.6         | 37.0         |
| 6 and over   |      | 5.4             | 7.5        | 5.5         | 9.2                          | 6.9         | 27               | 13                   | +108             | 42.6         | 35.9         |
| Presence of children:                              |      |                 |            |             |                              |             |                  |                      |                  |              | -0 -         |
| No children  | _    | 10.7            | 7.0        | 7.7         | 8.8                          | 9.2         | 125              | 121                  | +3               | 40.9         | 38.0         |
| Under 6 years only                                 |      | 13.3            | 5.8        | 6.3<br>8.8  | 7.4<br>9.8                   | 7.8         | 50<br>84         | 77<br>124            | -35<br>-32       | 40.7<br>40.4 | 39.7<br>37.3 |
| 6-12 years only                                    |      | 15.2<br>10.8    | 8.1<br>7.6 | 7.3         | 10.0                         | 11.3<br>8.1 | 97               | 56                   | +73              | 39.4         | 37.6         |
| Multiple-age groups                                |      | 8.0             | 8.6        | 8.0         | 11.5                         | 10.2        | 60               | 35                   | +71              | 40.4         | 36.9         |
|  |      |                 |            |             |                              |             |                  |                      | •-               |              |              |
| Occupation of family head: Executive, professional | 14.3 | 14.7            | 9.0        | 7.7         | 11.6                         | 9.7         | 116              | 104                  | +12              | 40.7         | 38.2         |
| Clerical, sales                                    |      | 11.5            | 7.2        | 10.7        | 8.8                          | 12.3        | 94               | 120                  | -22              | 39.6         | 39.6         |
| Craftsman, laborer                                 |      | 11.0            | 7.5        | 8.1         | 9.7                          | 10.1        | 80               | 77                   | +4               | 40.2         | 36.8         |
| Farmer   |      | 3.6             | 7.0        | 4.8         | 9.2                          | 5.1         | 23               | 11                   | +109             | 44.8         | 38.5         |
| Unclassified                                       | 10.6 | 9.1             | 5.0        | 4.3         | 6.4                          | 5.0         | 73               | 52                   | +40              | 41.7         | 38.1         |
| Education of family head:                          |      | 0.              | - ^        | <b>-</b> 1. |                              | 0.0         |                  |                      | 106              | 10 6         | 36.0         |
| Grammar school                                     |      | 8.1             | 7.2        | 7.4         | 9 <b>.</b> 2<br>9 <b>.</b> 5 | 9.3         | 72<br>86         | 57<br>82             | +26<br>+5        | 40.6<br>40.4 | 38.5         |
| Some high school                                   |      | 11.7<br>14.0    | 7•5<br>7•5 | 7•7<br>7•7  | 9.7                          | 9.4<br>9.4  | 101              | 109                  | <del>-</del> 7   | 40.7         | 38.4         |
| Age of housewife:                                  |      |                 |            |             |                              |             |                  |                      |                  |              |              |
| Under 35 years                                     | 10.0 | 12.2            | 7.8        | 6.0         | 9.9                          | 7.4         | 63               | 60                   | +5               | 40.5         | 38.3         |
| 35-44 years<br>45 years and over                   | 12.6 | 8.2             | 7.5<br>7.2 | 7•4<br>8•4  | 9.8<br>9.2                   | 9.2<br>10.2 | 69<br>110        | 41<br>114            | +68<br>-4        | 40.2<br>40.7 | 36.1<br>38.2 |
| Work status of housewife:                          |      |                 |            |             |                              |             |                  |                      |                  |              |              |
| Employed   | 13.4 | 11.2            | 6.6        | 6.4         | 8.6                          | 7.4         | 96               | 75<br>78             | +28              | 39.8         | 38.0         |
| Unemployed   |      | 10.7            | 7.7        | 8.1         | 9.8                          | 10.0        | 81.              | 78                   | +4               | 40.8         | 37.8         |

Table 3.--CANNED SINGLE-STRENGTH ORANGE JUICE
Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

|   | Propo                        |                                      |                                 |                                 | ses per<br>family               |                                 |                                  | urchase                    |                                 | Paid                                 |                                      |
|---|------------------------------|--------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|----------------------------------|----------------------------|---------------------------------|--------------------------------------|--------------------------------------|
| Place of residence<br>or family   | buy                          | nilies<br>Ing                        | Num                             | ber                             | Quant                           | ity                             |                                  | er 1,00<br>persons         |                                 | 46-0<br>car                          |                                      |
| characteristic  | 1961                         |                                      |                                 |                                 | : 1961 :                        |                                 | 1961                             | 1960 :                     | from<br>1960                    | 1961                                 | 1960                                 |
|   | Pct.                         | Pct.                                 | No.                             | No.                             | 46-oz.                          | 46-oz.                          | Cases                            | Cases                      | Pct.                            | Cents                                | Cents                                |
| United States   | 16.4                         | 21.2                                 | 3.6                             | 3.4                             | 4.1                             | 4.1                             | 21                               | 29                         | -28                             | 42.8                                 | 37.5                                 |
| Geographic region: Northeast North Central South Mountain-Southwest Pacific                               | : 13.6<br>: 24.5<br>: 16.1   | 17.9<br>20.8<br>28.9<br>21.3<br>16.3 | 3.5<br>3.7<br>4.0<br>3.2<br>2.8 | 3.1<br>2.8<br>4.3<br>3.2<br>2.5 | 4.0<br>4.4<br>4.5<br>3.4<br>2.7 | 3.9<br>3.5<br>5.7<br>3.4<br>2.7 | 19<br>19<br>33<br>17<br>12       | 24<br>24<br>48<br>25<br>16 | -21<br>-21<br>-31<br>-32<br>-25 | 41.7<br>43.5<br>41.9<br>43.9<br>46.7 | 35.8<br>37.5<br>37.3<br>39.3<br>40.4 |
| Size of community: Farm Cities: Under 10,000 10,000-99,999 100,000-499,999 500,000 and over               | 21.1<br>16.7<br>14.6         | 27.9<br>26.3<br>21.5<br>19.4<br>16.6 | 3.3<br>3.6<br>3.8<br>3.5<br>3.7 | 3.8<br>3.5<br>3.6<br>3.2<br>3.0 | 3.7<br>4.2<br>4.9<br>3.7<br>4.0 | 5.0<br>4.7<br>3.6<br>3.9<br>3.7 | 20<br>29<br>26<br>16<br>17       | 38<br>41<br>27<br>25<br>20 | -47<br>-29<br>-4<br>-36<br>-15  | 42.2<br>43.2<br>42.7<br>42.7<br>42.9 | 37.4<br>38.0<br>38.8<br>36.2<br>37.2 |
| Family income: Upper Upper middle Lower middle Lower.   | 14.2                         | 17.3<br>19.1<br>21.8<br>25.6         | 3.3<br>3.7<br>3.6<br>3.9        | 3.3<br>3.2<br>3.6<br>3.3        | 3.9<br>4.3<br>3.9<br>4.2        | 4.4<br>4.3<br>4.0<br>3.9        | 16<br>17<br>21<br>32             | 23<br>24<br>28<br>43       | -30<br>-29<br>-25<br>-26        | 44.3<br>42.0<br>43.2<br>41.8         | 38.0<br>37.5<br>37.3<br>37.3         |
| Size of family: 1 and 2 members 3 members 4 and 5 members 6 and over                                      | 18.1                         | 18.7<br>23.6<br>21.7<br>25.4         | 3.4<br>4.4<br>3.3<br>3.7        | 3.0<br>3.6<br>3.7<br>3.5        | 3.8<br>4.7<br>3.9<br>4.4        | 3.4<br>3.9<br>5.1<br>5.0        | 3 <sup>1</sup><br>31<br>14<br>12 | 38<br>33<br>27<br>18       | -11<br>-6<br>-48<br>-33         | 44.3<br>43.3<br>41.8<br>40.3         | 37.8<br>38.2<br>37.5<br>36.3         |
| Presence of children: No children Under 6 years only 6-12 years only 13-17 years only Multiple-age groups | 21.5                         | 19.7<br>31.6<br>19.0<br>21.4<br>20.8 | 3.7<br>4.3<br>3.3<br>3.7<br>3.0 | 3.2<br>3.7<br>3.4<br>3.8<br>3.3 | 4.4<br>3.8<br>4.2<br>4.8<br>3.3 | 3.9<br>3.1<br>6.2<br>5.1<br>4.3 | 36<br>24<br>15<br>21<br>10       | 40<br>32<br>36<br>29<br>16 | -10<br>-25<br>-58<br>-28<br>-38 | 43.7<br>42.1<br>43.4<br>43.9<br>39.8 | 37.6<br>38.0<br>38.8<br>37.5<br>36.5 |
| Occupation of family head: Executive, professional Clerical, sales Craftsman, laborer Farmer Unclassified | 12.3<br>13.7<br>17.7<br>18.5 | 17.8<br>18.0<br>22.6<br>20.9<br>23.6 | 3.3<br>3.7<br>3.4<br>2.9<br>4.5 | 2.8<br>3.6<br>3.2<br>3.4<br>3.9 | 3.0<br>4.1<br>4.0<br>3.4<br>5.2 | 3.4<br>3.8<br>4.2<br>4.3<br>4.7 | 11<br>18<br>20<br>17<br>46       | 19<br>25<br>28<br>23<br>54 | -42<br>-28<br>-29<br>-26<br>-15 | 43.3<br>44.1<br>42.0<br>43.1<br>43.2 | 37.6<br>37.3<br>37.4<br>37.6<br>37.7 |
| Education of family head: Grammar school Some high school Some college                                    | 15.4                         | 25.0<br>19.5<br>18.2                 | 4.2<br>3.4<br>3.0               | 3.7<br>3.0<br>3.2               | 5.1<br>3.8<br>2.8               | 5.1<br>3.6<br>3.4               | 32<br>17<br>12                   | 41<br>22<br>22             | <u>-22</u><br>-23<br>-45        | 42.5<br>43.2<br>42.6                 | 37.8<br>37.0<br>37.9                 |
| Age of housewife: Under 35 years 35-44 years 45 years and over  | 14.2                         | 27.2<br>16.3<br>20.5                 | 3.8<br>3.0<br>3.7               | 3.2<br>3.3<br>3.5               | 3.3<br>3.5<br>4.7               | 2.9<br>5.2<br>4.5               | 16<br>12<br>31                   | 23<br>20<br>39             | ÷30<br>-40<br>-21               | 42.2<br>40.3<br>43.7                 | 37.8<br>36.6<br>37.8                 |
| Work status of housewife: Employed Unemployed   |                              | 19.3<br>21.9                         | 3.0<br>3.8                      | 3.2<br>3.4                      | 3.5<br>4.3                      | 4.3<br>4.1                      | 20<br>21                         | 32<br>28                   | -38<br>-25                      | 42.5<br>42.9                         | 38.2<br>37.7                         |

Table 4.--CANNED SINGLE-STRENGTH GRAPEFRUIT JUICE
Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

|   | Proportion of families - buying | :                                    |                                 | ses per<br>family               |                                 |                                 | Purchase<br>per 1,00                 |                            | Paid<br>46-0                    |                                      |                                      |
|---|---------------------------------|--------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|--------------------------------------|----------------------------|---------------------------------|--------------------------------------|--------------------------------------|
| Place of residence<br>or family   | •                               |                                      | Num                             | ber                             | Quant                           | ity                             |                                      | persons                    | 3                               | car                                  |                                      |
| characteristic  | 1961                            | :<br>: 1960<br>:                     | : 1961                          | -                               | 1961                            | -                               | -                                    | 1960 :                     | Change<br>from<br>1960          |                                      |                                      |
|   |                                 |                                      |                                 |                                 | 46-oz.                          | 46-oz.                          |                                      |                            |                                 |                                      |                                      |
|   | Pct.                            | Pet.                                 | No.                             | No.                             | cans                            | cans                            | Cases                                | Cases                      | Pct.                            | Cents                                | Cents                                |
| United States   | 17.3                            | 15.7                                 | 3.2                             | 2.7                             | 5.1                             | 3•9                             | 28                                   | 20                         | +40                             | 28.1                                 | 31.3                                 |
| Geographic region: Northeast North Central South Mountain-Southwest Pacific                               | 14.7<br>17.5                    | 16.4<br>13.2<br>16.9<br>17.3<br>17.2 | 3.6<br>2.7<br>3.8<br>3.2<br>2.5 | 3.1<br>2.6<br>2.8<br>2.4<br>2.2 | 5.4<br>4.6<br>6.0<br>4.9<br>4.0 | 4.2<br>4.1<br>4.0<br>3.4<br>3.2 | 31<br>22<br>31<br>30<br>25           | 23<br>18<br>20<br>20<br>20 | +35<br>+22<br>+55<br>+50<br>+25 | 27.4<br>28.0<br>27.5<br>28.7<br>30.0 | 30.1<br>31.6<br>30.5<br>32.6<br>33.0 |
| Size of community:  |                                 |                                      |                                 |                                 |                                 |                                 |                                      |                            |                                 |                                      |                                      |
| Farm  | 18.8                            | 13.9<br>14.9<br>15.5<br>15.3<br>17.3 | 3.3<br>3.1<br>3.1<br>3.2        | 2.6<br>2.7<br>2.3<br>2.6<br>2.9 | 5.4<br>4.5<br>5.0<br>5.2        | 3.9<br>3.7<br>3.6<br>3.6<br>4.4 | 19<br>28<br>24<br>28<br>32           | 15<br>18<br>20<br>18<br>26 | +27<br>+56<br>+20<br>+56<br>+23 | 29.0<br>29.6<br>27.6<br>27.9<br>27.6 | 31.7<br>31.7<br>31.9<br>31.2<br>30.7 |
| Family income: Upper  | 18.7                            | 16.4                                 | 3.1                             | 2.6                             | 4.8                             | 4.0                             | 25                                   | 19                         | +32                             | 28.1                                 | 32.1                                 |
| Upper middle Lower middle   | 16.2                            | 13.9<br>14.7<br>17.5                 | 3.0<br>3.4<br>3.3               | 2.8<br>2.6<br>2.8               | 5•3<br>5•4<br>5•0               | 4•3<br>3•7<br>3•9               | 2 <sup>1</sup> 4<br>27<br>37         | 17<br>17<br>28             | +41<br>+59<br>+32               | 27.7<br>27.9<br>28.5                 | 30.8<br>30.7<br>31.5                 |
| Size of family: 1 and 2 members 3 members 4 and 5 members 6 and over                                      | 16.6<br>15.3                    | 17.6<br>15.4<br>13.3<br>14.9         | 3.3<br>3.1<br>3.0<br>3.7        | 2.9<br>2.3<br>2.4<br>3.3        | 5•3<br>4•6<br>4•7<br>6•3        | 4.3<br>3.0<br>3.3<br>5.2        | 60<br>28<br>17<br>15                 | 45<br>17<br>11<br>11       | +33<br>+65<br>+55<br>+36        | 28.6<br>28.2<br>27.2<br>27.9         | 31.2<br>31.2<br>31.0<br>32.7         |
| Presence of children: No children Under 6 years only 6-12 years only 13-17 years only Multiple-age groups | 18.8                            | 17.6<br>16.7<br>13.3<br>14.7<br>12.1 | 3.3<br>2.6<br>3.8<br>2.9<br>3.3 | 2.8<br>1.8<br>3.4<br>2.7<br>2.5 | 5.3<br>3.8<br>5.5<br>4.5<br>5.6 | 4.2<br>2.3<br>5.1<br>3.9<br>3.4 | 52<br>17<br>21<br>21<br>15           | 39<br>13<br>21<br>15<br>8  | +33<br>+31<br>0<br>+40<br>+88   | 28.6<br>28.0<br>27.8<br>27.1<br>27.3 | 31.3<br>31.5<br>30.8<br>31.7<br>31.4 |
| Occupation of family head: Executive, professional Clerical, sales Craftsman, laborer Farmer Unclassified | 16.5<br>15.7<br>15.5            | 18.3<br>17.3<br>14.1<br>10.8<br>17.7 | 3.4<br>3.5<br>2.9<br>3.0<br>3.4 | 2.7<br>2.9<br>2.6<br>2.7<br>2.9 | 5.4<br>5.3<br>4.5<br>4.7<br>5.9 | 3.7<br>3.7<br>3.8<br>4.1<br>4.6 | 3 <b>1</b> .<br>29<br>20<br>20<br>56 | 21<br>23<br>16<br>12<br>40 | +48<br>+26<br>+25<br>+67<br>+40 | 28.2<br>27.4<br>28.1<br>29.0<br>28.1 | 31.7<br>29.9<br>31.9<br>30.9<br>31.1 |
| Education of family head: Grammar school Some high school Some college                                    | 15.7                            | 15.7<br>14.7<br>18.2                 | 3·3<br>3·1<br>3·3               | 2.9<br>2.6<br>2.6               | 5.3<br>4.9<br>5.3               | 4.6<br>3.5<br>3.8               | 30<br>23<br>3 <sup>1</sup> 4         | 23<br>16<br>24             | +30<br>+44<br>+42               | 28.5<br>27.7<br>28.1                 | 31.6<br>31.1<br>31.2                 |
| Age of housewife: Under 35 years  | 13.7<br>14.8<br>20.0            | 13.6<br>12.0<br>18.1                 | 2.9<br>3.0<br>3.4               | 2.3<br>2.5<br>2.9               | 4.3<br>5.1<br>5.4               | 2.7<br>3.6<br>4.4               | 16<br>18<br>42                       | 11<br>10<br>33             | +45<br>+80<br>+27               | 27.6<br>27.1<br>28.5                 | 31.9<br>30.0<br>31.5                 |
| Work status of housewife: Employed  | 17.2<br>17.3                    | 17.9<br>14.9                         | 3.2<br>3.2                      | 2.6<br>2.7                      | 4.9<br>5.2                      | 3.9<br>3.9                      | 30<br>27                             | 27<br>18                   | +11<br>+50                      | 29.2<br>27.7                         | 30.8<br>31.5                         |

Table 5.--CANNED SINGLE-STRENGTH PINEAPPLE JUICE
Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

|   | Propos                       |                                      |                                 |                                 | ses per<br>family               |                                 |                            | Purchase                   |                              | Paid                                 |                                      |
|---|------------------------------|--------------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|----------------------------|----------------------------|------------------------------|--------------------------------------|--------------------------------------|
| Place of residence<br>or family   | of far<br>buyi               |                                      | Numb                            | er                              | Quan                            | tity                            |                            | per 1,00                   | 8                            | 46-c<br>can                          |                                      |
| characteristic  | 1961                         | 1960                                 |                                 |                                 | -                               | : 1960                          | 1961                       | 1960                       | : Change<br>: from<br>: 1960 | 1961 :                               | 1960                                 |
|   |                              |                                      | No                              |                                 |                                 | 46-oz.                          |                            |                            |                              |                                      |                                      |
|   | Pct.                         | Pet.                                 | No,                             | No.                             | cans                            | cans                            | Cases                      | Cases                      | Pct.                         | Cents                                | Cents                                |
| United States   | 27.3                         | 28.1                                 | 3.0                             | 2.9                             | 4.4                             | 4.2                             | 38                         | 39                         | <b>-</b> 3                   | 29.0                                 | 29.5                                 |
| Geographic region: Northeast North Central South  | 21.2                         | 32.4<br>21.2<br>27.1                 | 3.5<br>2.4<br>3.2               | 3.7<br>2.3<br>2.7               | 5.3<br>3.0<br>4.4               | 5.6<br>3.2<br>3.4               | 53<br>21<br>34             | 61.<br>23<br>27            | -13<br>-9<br>+26             | 27.9<br>31.7<br>29.9                 | 28.5<br>31.6<br>31.2                 |
| Mountain-Southwest Pacific  |                              | 29.8<br>35.7                         | 3.1<br>2.7                      | 2.7                             | 4.6<br>4.8                      | 3.9<br>4.1                      | 40<br>50                   | 40<br>55                   | -9                           | 32.1<br>25.9                         | 32.3<br>25.6                         |
| Size of community:  | 20.0                         | 22.5                                 | 2.5                             | 2.6                             | 4.0                             | 4.0                             | 23                         | 25                         | -8                           | 30.8                                 | 31.7                                 |
| Cities: Under 10,000 10,000-99,999 100,000-499,999 500,000 and over                                       | 22.6<br>24.1<br>28.8         | 25.0<br>25.8<br>27.3<br>33.6         | 2.7<br>3.2<br>3.0<br>3.1        | 2.5<br>2.8<br>2.7<br>3.3        | 3.9<br>4.6<br>4.4<br>4.7        | 3.5<br>4.0<br>4.1<br>5.0        | 29<br>36<br>38<br>49       | 29<br>37<br>35<br>56       | -3<br>+9<br>-12              | 32.1<br>29.8<br>29.1<br>27.6         | 31.8<br>28.8<br>29.6<br>27.7         |
| Family income: Upper  | 32.8                         | 29.4                                 | 2.9                             | 3.1                             | 4.3                             | 4.9                             | 39                         | 42                         | -7                           | 29.1                                 | 29.5                                 |
| Upper middle  | 24.5                         | 28.0<br>26.6<br>28.5                 | 3.2<br>3.1<br>2.9               | 2.7<br>2.9<br>2.8               | 4.8<br>4.5<br>4.1               | 4.1<br>4.2<br>3.9               | 37<br>34<br>42             | 33<br>36<br>46             | +11<br>-6<br>-9              | 28.8<br>29.2<br>29.1                 | 29.4<br>29.0<br>29.9                 |
| Size of family: 1 and 2 members 3 members 4 and 5 members 6 and over                                      | 26.7<br>28.6                 | 27.0<br>27.8<br>30.5<br>27.4         | 2.7<br>3.1<br>3.2<br>3.4        | 2.9<br>2.6<br>2.9<br>3.7        | 4.2<br>4.5<br>5.4               | 4.1<br>3.7<br>4.2<br>6.3        | 63<br>41<br>31<br>23       | 66<br>37<br>32<br>25       | -5<br>+11<br>-3<br>-8        | 29.2<br>28.9<br>28.7<br>29.4         | 29.2<br>29.4<br>29.3<br>30.2         |
| Presence of children: No children Under 6 years only 6-12 years only 13-17 years only Multiple-age groups | 23.7<br>22.2<br>32.0         | 27.5<br>27.7<br>34.8<br>26.2<br>27.8 | 2.9<br>3.3<br>2.9<br>2.7<br>3.3 | 3.0<br>2.8<br>3.0<br>2.4<br>3.1 | 4.4<br>3.9<br>3.9<br>4.3<br>5.0 | 4.2<br>3.3<br>4.3<br>3.7<br>4.9 | 59<br>27<br>29<br>35<br>27 | 61<br>29<br>47<br>26<br>25 | -3<br>-7<br>-38<br>+35<br>+8 | 29.3<br>28.9<br>29.0<br>28.4<br>29.0 | 29.5<br>29.7<br>29.2<br>29.5<br>29.4 |
| Occupation of family head: Executive, professional Clerical, sales Craftsman, laborer Farmer Unclassified | 29.4<br>29.3<br>25.5<br>20.6 | 29.7<br>28.2<br>27.9<br>20.0<br>30.1 | 3.1<br>3.1<br>3.1<br>2.7<br>2.7 | 2.8<br>3.3<br>2.9<br>2.3<br>3.0 | 4.5<br>4.2<br>4.5<br>4.3<br>4.3 | 4.3<br>4.8<br>4.1<br>3.7<br>4.3 | 40<br>41<br>33<br>24<br>60 | 40<br>49<br>34<br>19<br>63 | 0<br>-16<br>-3<br>+26<br>-5  | 28.9<br>28.0<br>29.4<br>31.3<br>28.5 | 29.2<br>28.1<br>29.7<br>31.5<br>29.4 |
| Education of family head: Grammar school Some high school Some college                                    | 26.5                         | 26.3<br>28.4<br>30.9                 | 2.9<br>3.0<br>3.1               | 3.0<br>2.9<br>2.8               | 4.3<br>4.5<br>4.4               | 4.1<br>4.3<br>4.4               | 37<br>36<br>կկ             | 35<br>39<br>47             | +6<br>-8<br>-6               | 29.4<br>29.0<br>28.6                 | 30.9<br>29.1<br>28.3                 |
| Age of housewife: Under 35 years  | 29.6                         | 27.4<br>26.4<br>29.1                 | 3.3<br>3.2<br>2.8               | 2.9<br>2.8<br>3.0               | 4.3<br>4.7<br>4.3               | 4.0<br>4.4<br>4.3               | 27<br>33<br>48             | 31<br>27<br>53             | -13<br>+22<br>-9             | 29.1<br>28.8<br>29.1                 | 29.2<br>29.6<br>29.5                 |
| Work status of housewife: Employed Unemployed   |                              | 28.6<br>28.0                         | 3.2<br>2.9                      | 2.9                             | 4.7<br>4.3                      | 4.5<br>4.2                      | 46<br>36                   | 49<br>36                   | -6<br>0                      | 29.5<br>28.9                         | 29.1<br>29.6                         |

Table 6.--PRUNE JUICE
Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

|                                      | Propor<br>of fam |              |            | Purchas    |            | :           |          | urchas<br>er 1,0 |                             | Paid<br>32-  |               |
|--------------------------------------|------------------|--------------|------------|------------|------------|-------------|----------|------------------|-----------------------------|--------------|---------------|
| Place of residence : or family :     | buyi             |              | Numb       | oer        | Quanti     | Lty         |          | person           | ន                           | bot          |               |
| characteristic :                     | 1961             | 1960         | 1961       |            | 1961       | 1960 :      |          |                  | :Change<br>: from<br>: 1960 | 1961         | 1960          |
| ;                                    |                  |              |            |            | 32-oz.     | 32-oz       |          |                  |                             |              |               |
|                                      | Pct.             | Pct.         | No.        | No.        | bottle     | bottle      | e Cases  | Cases            |                             | Cents        | Cents         |
| Inited States                        | 16.3             | 15.0         | 4.9        | 4.9        | 6.3        | 6.1         | 22       | 21               | +5                          | 43.7         | 43.9          |
| Reographic region:                   |                  |              | - 0        |            | - 0        | - (         |          | - 0              |                             | 1            | 1 - 0         |
| Northeast                            | 23.9<br>12.3     | 21.7         | 5.8<br>3.9 | 6.0<br>3.7 | 7.8<br>4.7 | 7.6         | 40<br>13 | <b>3</b> 8       | +5<br>+18                   | 41.2<br>44.8 | 40.8<br>45.8  |
| South                                | 14.0             | 11.8         | 5.0        | 3.7<br>4.5 | 6.i        | 5.7         | 17       | 14               | +21                         | 46.3         | 45.2          |
| Mountain-Southwest:                  | 12.9             | 15.2         | 4.6        | 4.3        | 6.2        | 5.8         | 18       | 20               | -10                         | 48.9         | 47.4          |
| Pacific                              | 16.2             | 12.8         | 3.9        | 4.7        | 4.6        | 5.8         | 18       | 19               | <b>-</b> 5                  | 45.9         | 45.5          |
| Size of community:                   |                  | 0 -          |            | 1. 0       | 2 -        |             | 1.       | _                | 56                          | 1.0 =        | 1.1. 0        |
| Farm                                 | 6.4<br>11.4      | 8.5<br>12.5  | 3.1<br>5.4 | 4.0<br>4.5 | 3•5<br>7•3 | 5.3<br>5.5  | 4<br>19  | 9<br>16          | -56<br>+19                  | 46.5<br>46.7 | 44.8<br>45.6  |
| Cities: Under 10,000: 10,000-99,999  |                  | 14.2         | 5.3        | 4.2        | 6.3        | 4.7         | 22       | 17               | +29                         | 44.6         | 45.6          |
| 100,000-499,999:                     | 18.2             | 14.7         | 4.8        | 4.6        | 6.5        | 6.2         | 25       | 21               | +19                         | 43.3         | 44.9          |
| 500,000 and over:                    | 21.3             | 19.5         | 4.7        | 5•5        | 6.1        | 6.9         | 29       | 31               | <b>-</b> 6                  | 42.8         | 41.8          |
| Family income:                       |                  |              |            |            |            |             |          |                  |                             |              |               |
| Upper:                               | 19.5             | 16.9         | 4.7        | 4.7        | 6.5        | 5.7         | 24       | 20               | +20                         | 44.0         | 43.8          |
| Upper middle: Lower middle:          | 17.0<br>15.2     | 13.9<br>14.8 | 4.2<br>5.9 | 4.7<br>6.1 | 5•3<br>7•2 | 6.3<br>7.4  | 18<br>24 | 18<br>25         | 0<br>-4                     | 43.5<br>43.6 | 44.2<br>44.0  |
| Lower middle                         | 14.1             | 14.5         | 4.9        | 4.3        | 6.2        | 5.1         | 25       | 22               | +14                         | 43.8         | 43.5          |
| :                                    |                  |              |            |            |            |             |          |                  |                             |              |               |
| Size of family: :                    | 18.3             | 15.8         | 5.0        | 4.8        | 6.1        | 5.8         | 45       | <b>3</b> 8       | ÷18                         | 44.1         | 44.6          |
| 3 members                            | 18.5             | 18.1         | 5.7        | 6.0        | 7.3        | 7.2         | 34       | 33               | +3                          | 43.9         | 42.8          |
| 4 and 5 members:                     | 14.0             | 13.0         | 4.4        | 4.2        | 5•9<br>5•5 | 5.5         | 14       | 13<br>6          | +8<br><b>+17</b>            | 43.1         | 43.7          |
| 6 and over                           | 11.9             | 10.6         | 3.9        | 4.3        | 9.0        | <b>5.</b> 8 | 7        | 0                | . +1                        | 43.2         | 44.4          |
| Presence of children:                |                  |              |            | - 1        | = 0        |             |          |                  |                             |              | 11 -          |
| No children:                         | 19.5             | 16.8<br>15.7 | 5.5<br>3.6 | 5.4<br>2.8 | 7.2<br>3.9 | 6.9<br>2.8  | 49<br>11 | 42<br>10         | +17<br>+10                  | 43.9<br>43.0 | 44.3<br>43.2  |
| Under 6 years only: 6-12 years only: | 13.4             | 15.6         | 4.3        | 5.3        | 5.3        | 6.2         | 14       | 21               | -33                         | 42.7         | 42.0          |
| 13-17 years only:                    | 17.0             | 13.4         | 4.9        | 6.2        | 6.3        | 8.0         | 19       | 20               | -5                          | 44.8         | 45.2          |
| Multiple-age groups:                 | 12.6             | 10.8         | 3.8        | 3.6        | 5.0        | 4.2         | 8        | 6                | +33                         | 42.9         | 43.0          |
| :<br>Occupation of family head:      |                  |              |            |            |            |             |          |                  |                             |              |               |
| Executive, professional:             |                  | 16.8         | 4.0        | 4.5        | 5.0        | 5.1         | 19<br>24 | 19<br>22         | 0<br>+9                     | 43.8         | 43.6          |
| Clerical, sales: Craftsman. laborer: |                  | 16.5<br>15.0 | 4.7<br>5.2 | 4.5<br>5.4 | 5.5<br>6.6 | 5.4<br>6.5  | 20       | 20               | 0                           | 43.8<br>43.5 | 43.5,<br>44.3 |
| Farmer                               |                  | 5.3          | 4.0        | 4.8        | 5.7        | 7.0         | 8        | 7                | +14                         | 46.6         | 44.0          |
| Unclassified:                        |                  | 16.2         | 5.5        | 4.6        | 8.1        | 6.8         | 45       | 37               | +22                         | 43.8         | 43.5          |
| Education of family head: :          |                  |              |            |            |            |             |          |                  |                             |              |               |
| Grammar school:                      | 16.1             | 13.9         | 5.4        | 5.3        | 7.3<br>6.8 | 7.3         | 27       | 23               | +17                         | 44.1         | 43.4          |
| Some high school:                    |                  | 15.8         | 5.2        | 5.1        | 4.0        | 5.9         | 23       | 21<br>16         | +10<br><b>-</b> 6           | 43.3<br>44.1 | 44.3<br>44.0  |
| Some college:                        | 17.0             | 15.2         | 3.6        | 3.7        | 7.0        | 4.5         | 15       | TO               | _5                          | 44.T         | 44.0          |
| Age of housewife:                    |                  | 10.0         | 2.2        | 0.7        | 2.0        | • •         | •        | _                | . 7).                       | lio li       | 1.5           |
| Under 35 years                       |                  | 12.3<br>13.4 | 3.3<br>4.3 | 2.7<br>4.3 | 3.9<br>5.7 | 2.8<br>5.0  | 8<br>15  | 7                | +14<br>+36                  | 43.4<br>42.9 | 45.0<br>42.6  |
| 35-44 years                          |                  | 16.8         | 5.5        | 5.7        | 7.2        | 7.4         | 38       | 36               | +6                          | 44.0         | 44.0          |
| :                                    |                  |              |            |            |            |             |          |                  |                             |              |               |
| Work status of housewife: : Employed | 17.0             | 15.8         | 4.4        | 4.4        | 5.4        | 5.3         | 23       | 22               | +5                          | 43.9         | 44.0          |
| Unemployed                           | -                | 14.7         | 5.1        | 5.1        | 6.6        | 6.5         | 22       | 20               | +10                         | 43.7         | 43.8          |

Table 7.--TOMATO JUICE
Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

| Discount downs                         |       | rtion<br>milies | :<br>:     |            | ses per<br>family |            | _                | urchase<br>er 1,00 |                        | Paid<br>46-  |              |
|--|-------|-----------------|------------|------------|-------------------|------------|------------------|--------------------|------------------------|--------------|--------------|
| Place of residence or family           | buy   |                 | Num        |            | Quant             |            |                  | persons            | 3                      | caı          | 1            |
| characteristic                         | 1961  | 1960            |            |            | 1961              | 1960 :     | 1961 :           | 1960               | Change<br>from<br>1960 | 1961         | :<br>: 1960  |
|  |       |                 |            |            | 46-oz.            | 46-oz.     |                  |                    |                        |              |              |
|  | Pct.  | Pct.            | No.        | No.        | cans              | cans       | Cases            | Cases              | Pct.                   | Cents        | Cents        |
| United States                          | 38.0  | 39.0            | 3.8        | 3.3        | 5.0               | 4.4        | 59               | 56                 | +5                     | 28.6         | 27.7         |
| Geographic region:                     |       |                 |            |            |                   |            |                  |                    |                        |              |              |
| Northeast                              |       | 44.6            | 4.5        | 4.2        | 5.5               | 5.0        | <b>7</b> 2       | 74                 | <b>-</b> 3             | 30.0         | 29.3         |
| North Central                          |       | 36.3            | 3.4        | 2.9        | 4.6               | 3.9        | 55               | 47                 | *17                    | 28.1         | 28.3         |
| South Mountain-Southwest               | 28.5  | 28.5<br>43.9    | 3.7<br>3.3 | 3.2<br>3.1 | 4.5<br>4.7        | 3.8<br>4.1 | 38<br>61         | 30<br>61           | +27                    | 29.6         | 29.1         |
| Pacific                                |       | 46.5            | 3.4        | 3.2        | 5.2               | 5.2        | 75               | 89                 | 0<br>-16               | 29.1<br>26.0 | 28.2         |
| Size of community:                     |       |                 |            |            |                   |            |                  |                    |                        |              |              |
| Farm                                   |       | 22.9            | 3.2        | 3.3        | 4.8               | 4.9        | 28               | 31                 | -10                    | 31.0         | 28.2         |
| Cities: Under 10,000: 10,000-99,999    | 29.3  | 33.8<br>40.8    | 3.5<br>3.5 | 2.9<br>3.2 | 4.9<br>4.8        | 3.8<br>4.4 | 46<br>61         | 42<br>63           | +10                    | 29.8         | 28.6         |
| 100,000-499,999:                       | 44.7  | 39.3            | 3.8        | 3.0        | 5.4               | 4.1        | 71               | 54                 | -3<br>+31              | 29.0<br>27.9 | 27.3<br>27.3 |
| 500,000 and over                       | 43.4  | 46.9            | 3.9        | 3.9        | 4.9               | 4.8        | 67               | 75                 | -11                    | 28.2         | 27.3         |
| Family income:                         |       |                 |            |            |                   |            |                  |                    |                        |              |              |
| Upper                                  |       | 48.1            | 3.9        | 3.6        | 5.1               | 5.0        | 69               | 70                 | -1                     | 29.1         | 27.9         |
| Upper middle                           |       | 41.8<br>34.9    | 3.9<br>3.6 | 3•3<br>3•3 | 4.9<br>5.1        | 4.3<br>4.4 | 55               | 52                 | +6                     | 28.4         | 28.0         |
| Lower middle                           |       | 32.7            | 3.7        | 3.1        | 4.8               | 3.9        | 54<br>5 <b>7</b> | 49<br>5 <b>3</b>   | +10<br>+8              | 28.2<br>28.6 | 27.4<br>27.2 |
|  |       |                 | • • •      | •          |                   | 3-7        | 71               | 73                 | , •                    |              |              |
| Size of family: : 1 and 2 members      | 36.4  | 37.2            | 3.9        | 3.5        | 5.1               | 4.3        | 107              | 95                 | +13                    | 28.4         | 27.6         |
| 3 members                              | - 0 - | 38.3            | 3.4        | 3.3        | 4.2               | 4.2        | 60               | 59                 | ;±3<br>*2              | 28.8         | 27.7         |
| 4 and 5 members:                       | 39.8  | 43.2            | 3.7        | -3.3       | 4.9               | 4.3        | 47               | 47                 | 0                      | 28.7         | 27.8         |
| 6 and over                             | 37.2  | 36.9            | 4.3        | 3.5        | 6.2               | 5.4        | <b>3</b> 5       | 29                 | +21                    | 28.5         | 27.5         |
| Presence of children:                  |       |                 |            |            |                   |            |                  |                    |                        |              |              |
| No children                            |       | 37.7            | 3.9        | 3.6        | 5.2               | 4.5        | 96               | 89                 | +8                     | 28.7         | 27.8         |
| Under 6 years only: 6-12 years only    |       | 46.3<br>47.3    | 2.8<br>4.1 | 2.7<br>3.3 | 3.4<br>5.1        | 3.2<br>4.6 | 3 <b>7</b><br>55 | 48<br>67           | -23<br>-18             | 28.5<br>28.2 | 27.6         |
| 13-17 years only                       |       | 34.0            | 4.2        | 3.6        | 5.8               | 4.9        | 66               | 45                 | +47                    | 28.7         | 27.4         |
| Multiple-age groups:                   | 38.3  | 37.0            | 3.6        | 3.2        | 4.9               | 4.5        | 36               | 30                 | +20                    | 28.4         | 27.6         |
| ccupation of family head: :            |       |                 |            |            |                   |            |                  |                    |                        |              |              |
| Executive, professional:               |       | 50.3            | 3.8        | 3.4        | 4.8               | 4.3        | 67               | 67                 | 0                      | 29.0         | 28.0         |
| Clerical, sales<br>Craftsman, laborer: |       | 48.4            | 3•7<br>3•7 | 3.5        | 4.8<br>4.8        | 4.2<br>4.4 | 72               | 74                 | -3                     | 28.1         | 27.8         |
| Farmer                                 | 23.6  | 21.9            | 3.4        | 3.3<br>2.9 | 5.8               | 4.7        | 48<br>37         | 47<br>27           | +37                    | 28.7<br>29.7 | 27.8         |
| Unclassified                           | 33.1  | 34.8            | 4.0        | 3.4        | 5.6               | 4.5        | 86               | 77                 | +12                    | 27.7         | 26.6         |
| Education of family head:              |       |                 |            |            |                   |            |                  |                    |                        |              |              |
| Grammar school:                        |       | 30.2            | 3.5        | 3.6        | 4.8               | 4.7        | 48               | 46                 | +4                     | 29.1         | 28.1         |
| Some high school:                      |       | 41.5            | 4.0        | 3.,3       | 5.2               | 4.3        | 60               | 57                 | +5                     | 28.4         | 27.6         |
| Some college:                          | 47.8  | 49.3            | 3.6        | 3.2        | 4.7               | 4.3        | <b>7</b> 2       | <b>7</b> 5         | -4                     | 28.4         | 27.3         |
| Age of housewife:                      |       |                 |            |            |                   |            |                  |                    |                        |              |              |
| Under 35 years: 35-44 years:           |       | 41.7            | 3.3        | 2.6        | 4.1               | 3.2        | 41               | 38                 | +8                     | 29.0         | 27.5         |
| 45 years and over:                     | 38.1  | 38.3<br>38.0    | 3.6<br>4.1 | 3.0<br>3.8 | 4.8<br>5.4        | 4.1<br>5.1 | 44<br>82         | <b>37</b><br>80    | +19<br>+2              | 28.1<br>28.7 | 27.8<br>27.7 |
| Work status of housewife:              |       |                 |            |            |                   |            |                  |                    | ()-                    |              | -,•,         |
| Employed:                              | 40.0  | 39.9            | 3.7        | 3.3        | 4.7               | 4.1        | 68               | 63                 | +8                     | 28.8         | 28.0         |
| Unemployed                             | 27 2  | 38.6            | 3.8        | 3.4        | 5.1               | 4.5        | 56               | 54                 | +4                     | 28.5         | 27.5         |

### Table 8.--MISCELLANEOUS CANNED SINGLE-STRENGTH JUICES

Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid, April-September 1960 and 1961 1/2

|   | Propos               | rtion<br>nilies                      | :<br>:                          |                                 | ses per<br>family                |                                 | _                          | urchase                    |                               | Paid                                 |                                      |
|---|----------------------|--------------------------------------|---------------------------------|---------------------------------|----------------------------------|---------------------------------|----------------------------|----------------------------|-------------------------------|--------------------------------------|--------------------------------------|
| Place of residence<br>or family   | buy                  |                                      | Num                             | ber                             | Quan                             | tity                            | _                          | persons                    |                               | 46-<br>ca                            |                                      |
| characteristic  | 1961                 | 1960                                 | :<br>: 1961<br>:                |                                 | :<br>: 1961<br>:                 |                                 | 1961                       | 1960 :                     | _                             |                                      |                                      |
|   | Pet.                 | Pet.                                 | No.                             | No.                             | 46-oz.                           | 46-oz.                          | Cases                      | Cases                      | Pct.                          | Cents                                | Cents                                |
| United States   | 46.4                 | 45.5                                 | 4.5                             | 4.1                             | 3.8                              | 3.6                             | 55                         | 53                         | +4                            | 37.0                                 | 36.9                                 |
| Geographic region: Northeast North Central South Mountain-Southwest                                       | 42.6<br>35.3<br>44.1 | 56.9<br>42.7<br>31.4<br>43.3<br>52.4 | 5.1<br>3.8<br>4.7<br>4.5<br>4.3 | 4.8<br>3.7<br>3.8<br>3.7<br>4.2 | 4.3<br>3.2<br>3.4<br>3.7<br>4.0  | 4.1<br>3.2<br>2.7<br>2.8<br>4.2 | 75<br>44<br>35<br>51<br>74 | 77<br>45<br>25<br>41<br>82 | -3<br>-2<br>+40<br>+24<br>-10 | 35.8<br>37.0<br>37.3<br>39.2<br>38.2 | 35.3<br>36.9<br>35.4<br>40.9<br>37.8 |
| Pacific   | 53.7                 | 72.4                                 | 4.3                             | 4.2                             | 4.0                              | 4.2                             | 14                         | 02                         | -10                           | 30.2                                 | 31.0                                 |
| Farm  | 34.4<br>44.1<br>50.6 | 25.0<br>34.8<br>45.4<br>47.1<br>58.6 | 3.0<br>3.7<br>4.2<br>4.5<br>5.0 | 3.2<br>3.4<br>3.7<br>3.8<br>4.8 | 2.6<br>3.2<br>·3.6<br>3.6<br>4.3 | 2.6<br>2.9<br>3.0<br>3.0<br>4.4 | 22<br>36<br>52<br>54<br>79 | 18<br>33<br>48<br>46<br>86 | +22<br>+9<br>+8<br>+17<br>-8  | 38.6<br>38.1<br>37.0<br>38.0<br>36.2 | 38.6<br>36.6<br>37.2<br>38.5<br>36.0 |
| Family income: Upper Upper middle Lower middle  | 48.9<br>42.6         | 52.9<br>45.5<br>43.8<br>40.7         | 4.8<br>4.8<br>4.1<br>4.1        | 4.6<br>3.9<br>4.2<br>3.8        | 4.2<br>4.0<br>3.4<br>3.3         | 4.3<br>3.3<br>3.5<br>3.0        | 67<br>56<br>45<br>50       | 67<br>43<br>49<br>51       | 0<br>+30<br>-8<br>-2          | 37.4<br>36.4<br>37.4<br>36.7         | 36.9<br>37.1<br>36.2<br>37.8         |
| Size of family: 1 and 2 members 3 members 4 and 5 members 6 and over                                      | 48.1<br>47.3         | 46.4<br>48.2<br>46.5<br>34.1         | 4.2<br>4.8<br>4.8<br>4.0        | 4.2<br>4.3<br>4.2<br>3.9        | 3.5<br>3.9<br>4.0<br>3.8         | 3·3<br>3·5<br>3·8<br>4·2        | 94<br>67<br>46<br>23       | 91<br>61<br>44<br>21       | +3<br>+10<br>+5<br>+10        | 38.1<br>37.7<br>36.3<br>35.3         | 38.0<br>37.5<br>36.8<br>34.5         |
| Presence of children: No children   | 42.0<br>40.2<br>53.1 | 47.2<br>46.7<br>49.4<br>43.8<br>39.5 | 4.5<br>5.3<br>4.2<br>3.9<br>4.6 | 4.3<br>4.3<br>4.0<br>3.8<br>3.8 | 3.8<br>4.0<br>3.4<br>3.4<br>4.0  | 3.6<br>2.9<br>3.9<br>3.5<br>3.6 | 89<br>49<br>45<br>45<br>35 | 89<br>44<br>58<br>41<br>26 | 0<br>+11<br>-22<br>+10<br>+35 | 37.6<br>36.4<br>37.4<br>36.9<br>36.2 | 37.9<br>36.4<br>35.4<br>37.0<br>36.2 |
| Occupation of family head: Executive, professional Clerical, sales Craftsman, laborer Farmer Unclassified | 54.2<br>41.8<br>30.7 | 54.9<br>53.9<br>42.4<br>23.6<br>46.2 | 4.9<br>4.9<br>4.2<br>3.3<br>4.4 | 4.8<br>4.9<br>3.6<br>2.9<br>4.2 | 4.1<br>4.1<br>3.5<br>2.9<br>3.8  | 4.7<br>4.1<br>2.9<br>2.4<br>3.3 | 71<br>73<br>42<br>24<br>78 | 80<br>80<br>36<br>15<br>74 | -11<br>-9<br>+17<br>+60<br>+5 | 36.6<br>37.5<br>37.1<br>38.5<br>36.7 | 36.6<br>37.1<br>36.6<br>38.3<br>37.9 |
| Education of family head: Grammar school Some high school Some college                                    | 46.5                 | 38.1<br>46.0<br>57.7                 | 4.2<br>4.3<br>5.1               | 3.8<br>3.9<br>5.0               | 3.5<br>3.6<br>4.3                | 3.2<br>3.3<br>4.4               | ин<br>51<br>80             | 39<br>49<br>90             | +13<br>+4<br>-11              | 37.4<br>36.8<br>37.1                 | 36.8<br>37.4<br>36.4                 |
| Age of housewife: Under 35 years  | 46.9                 | 43.1<br>42.4<br>47.6                 | 4.5<br>4.3<br>4.6               | 4.0<br>4.0<br>4.2               | 3.6<br>3.7<br>3.9                | 3.2<br>3.7<br>3.7               | 40<br>41<br>75             | 39<br>36<br>72             | +3<br>+14<br>+4               | 36.3<br>36.5<br>37.5                 | 36.7<br>35.6<br>37.7                 |
| Work status of housewife: Employed  |                      | 48.4<br>44.4                         | 4.7                             | 4.1<br>4.2                      | 4.0<br>3.7                       | 3.5<br>3.6                      | 67<br>51                   | 65<br>49                   | +3<br>+4                      | 38.4<br>36.5                         | 38.0<br>36.5                         |

 $<sup>1/\,</sup>$  All canned juices other than orange, grapefruit, pineapple, prune and tomato. Equivalent cases 24 No. 2 cans...432 ounces per case.

### Table 9.--TOTAL CANNED SINGLE-STRENGTH JUICES Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid, April-September 1960 and 1961

|   | Propos<br>of far     |                                      |   |                                 | ses per                          |                                  | •                               | urchase                         |                                       | Paid<br>46-0 |       |
|---|----------------------|--------------------------------------|---|---------------------------------|----------------------------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------------|--------------|-------|
| Place of residence<br>or family   | buy                  |                                      | Num   | per                             | Quan                             | tity                             | : -                             | persons                         |                                       | car          |       |
| characteristic  | 1961                 |                                      | 1961  |                                 | 1961                             | 1960                             | 1961                            | 1960 :                          | Change<br>from<br>1960                | 1961         |       |
|   | _                    |                                      |   |                                 | 46-oz.                           | 46-oz.                           |                                 |                                 |                                       |              |       |
|   | Pct.                 | Pct.                                 | No.   | No.                             | cans                             | cans                             | Cases                           | Cases                           | Pet.                                  | Cents        | Cents |
| United States   | 75.7                 | 77.8                                 | 8.3   | 7.5                             | 9.4                              | 8.5                              | 223                             | 218                             | +2                                    | 35.5         | 35.4  |
| Geographic region: Northeast North Central South Mountain-Southwest Pacific                               | 72.2<br>68.0<br>76.7 | 84.7<br>73.3<br>69.1<br>81.7<br>84.9 | 10.4<br>6.6<br>8.7<br>7.8<br>7.4                | 9.6<br>6.1<br>7.4<br>6.7<br>6.9 | 11.6<br>7.5<br>9.4<br>8.8<br>9.1 | 10.5<br>6.9<br>8.2<br>7.5<br>8.9 | 291<br>175<br>187<br>217<br>252 | 296<br>168<br>163<br>206<br>282 | -2<br>+4<br>+ <b>1</b> 5<br>+5<br>-11 |              |       |
| Size of community:  | -0 N                 | 60.0                                 |   |                                 |                                  | 0 -                              |                                 |                                 |                                       |              |       |
| Farm  | 68.3<br>75.4<br>81.1 | 60.2<br>74.0<br>79.2<br>79.7<br>84.7 | 5.7<br>7.0<br>8.0<br>8.4<br>9.5                 | 6.5<br>6.3<br>6.8<br>6.7<br>9.2 | 7.0<br>8.4<br>9.0<br>9.5<br>10.4 | 8.2<br>7.3<br>7.6<br>7.5<br>10.3 | 116<br>187<br>222<br>231<br>272 | 135<br>178<br>212<br>200<br>293 | -14<br>+5<br>+5<br>+16<br>-7          |              |       |
| Family income:  | 06.0                 | 01 5                                 | 9.0   | 0 1.                            | 70.7                             | 70.0                             | ol. o                           | ol. z                           |                                       |              |       |
| Upper<br>Upper middle<br>Lower middle<br>Lower  | 76.8                 | 81.5<br>77.9<br>76.1<br>76.1         | 8.9<br>8.5<br>8.1<br><b>7.</b> 9                | 8.4<br>7.2<br>7.6<br>6.9        | 10.1<br>9.6<br>9.1<br>8.6        | 10.0<br>8.4<br>8.4<br>7.6        | 240<br>207<br>205<br>243        | 241<br>186<br>204<br>242        | 0<br>+11<br>0<br>0                    |              |       |
| Size of family: 1 and 2 members. 3 members. 4 and 5 members. 6 and over.                                  | 76.1<br>76.6         | 76.8<br>80.9<br>79.7<br>71.1         | 8.2<br>9.0<br>8.1<br>8.4                        | 7.5<br>7.8<br>7.4<br>7.7        | 9.2<br>9.4<br>9.2<br>10.7        | 8.2<br>8.2<br>8.7<br>10.7        | 404<br>261<br>170<br>115        | 373<br>240<br>173<br>111        | +8<br>+9<br><b>-</b> 2<br>+4          |              |       |
| Presence of children: No children Under 6 years only 6-12 years only 13-17 years only Multiple-age groups | 72.0<br>64.4<br>87.7 | 77.8<br>87.4<br>85.5<br>70.5<br>72.8 | 8.7<br>8.2<br>7.8<br>7.9<br>8.0                 | 8.0<br>6.7<br>7.6<br>7.8<br>6.8 | 9.9<br>7.8<br>8.5<br>9.5<br>9.4  | 8.8<br>6.3<br>9.5<br>9.3<br>8.4  | 380<br>164<br>179<br>207<br>130 | 360<br>175<br>251<br>177<br>111 | +6<br>-6<br>-29<br>+17<br>+17         |              |       |
| Occupation of family head: Executive, professional Clerical, sales Craftsman, laborer Farmer Unclassified | 82.2<br>72.8<br>59.0 | 84.9<br>82.0<br>76.9<br>54.4<br>79.4 | 8.9<br>8.9<br><b>7.</b> 9<br><b>6.</b> 2<br>8.8 | 8.1<br>8.7<br>7.0<br>5.6<br>7.7 | 9.7<br>9.6<br>8.8<br>8.2<br>10.6 | 9.3<br>9.2<br>8.0<br>7.3<br>8.9  | 239<br>256<br>183<br>130<br>371 | 245<br>273<br>181<br>103<br>345 | -2<br>-6<br>+1<br>+26<br>+8           |              |       |
| Education of family head: Grammar school Some high school Some college                                    | 75.4                 | 70.4<br>79.6<br>87.0                 | 8.2<br>8.2<br>8.7                               | 7.7<br>7.2<br>7.9               | 9•5<br>9•2<br>9•7                | 9.1<br>8.0<br>8.9                | 220<br>210<br>256               | 206<br>204<br>274               | +7<br>+3<br><b>-</b> 7                |              |       |
| Age of housewife: Under 35 years  | 76.5                 | 81.8<br>72.5<br>78.1                 | 7.6<br>7.8<br>8.9                               | 6.3<br>6.9<br>8.3               | 7.9<br>8.9<br>10.2               | 6.4<br>8.4<br>9.6                | 148<br>163<br>316               | 148<br>140<br>314               | 0<br>+16<br>+1                        |              |       |
| Work status of housewife: Employed Unemployed   |                      | 77.9<br>77.8                         | 8.2<br>8.4                                      | 7.6<br>7.5                      | 9.2<br>9.5                       | 8.6<br>8.5                       | 253<br>214                      | 258<br>206                      | -2<br>+4                              |              |       |

Table 10.--CANNED GRAPEFRUIT SECTIONS

Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,

April-September 1960 and 1961

|  | Propo       |               |            |            | ses per<br>family  |             |          | Purchas         |                              | Paid<br>No.  |       |
|--|-------------|---------------|------------|------------|--------------------|-------------|----------|-----------------|------------------------------|--------------|-------|
| Place of residence<br>or family                    | buy         | nilies<br>ing | Num        | ber        | Quan               | tity        | I        | er 1,0          |                              | ca.          |       |
| characteristic                                     |             |               | 1961       |            |                    | 1960        |          |                 | : Change<br>: from<br>: 1960 | 1961 :       |       |
|  |             |               |            |            | No.                | No.         |          |                 |                              |              |       |
|  | Pct.        | Pct.          | No.        | No.        | 303<br><u>cans</u> | 303<br>cans | Cases    | Cases           | Pct.                         | Cents        | Cents |
| United States                                      | 13.5        | 13.3          | 2.9        | 3.6        | 6.9                | 8.4         | 9        | 11              | -18                          | 20.6         | 20.6  |
| Geographic region:                                 | :           |               |            |            |                    |             |          |                 |                              |              |       |
| Northeast  |             | 16.0<br>15.0  | 3.1<br>2.9 | 4.1<br>3.5 | 7.8<br>6.9         | 9.9<br>8.4  | 14<br>10 | 16<br>13        | -12<br>-23                   | 20.1         |       |
| South  | • • •       | 5.4           | 2.0        | 3.1        | 4.2                | 6.6         | 2        | 3               | -23<br>-33                   | 20.3         |       |
| Mountain-Southwest                                 |             | 9.8           | 3.1        | 3.0        | 6.9                | 7.2         | 5        | 8               | <b>-</b> 38                  | 21.6         |       |
| Pacific  | 10.7        | 19.5          | 2.7        | 3.0        | 6.0                | 6.9         | 12       | 16              | -25                          | 22.5         |       |
| Size of community:                                 | 6.7         | 8.4           | 3.4        | 3 2        | 10.2               | 9.0         | 6        | 7               | -14                          | 21.2         |       |
| Cities: Under 10,000                               | : 10.7      | 11.6          | 2.4        | 3.3<br>3.0 | 5.4                | 6.6         | 6        | 7<br>8          | -14<br>-25                   | 20.6         |       |
| 10,000-99,999                                      |             | 13.9          | 3.5        | 3.4        | 8.1                | 8.7         | 10       | 13              | -23                          | 20.1         |       |
| 100,000-499,999<br>500,000 and over                |             | 13.3<br>15.8  | 3.0<br>2.8 | 3.5<br>4.0 | 7.2<br>6.6         | 7.8<br>9.3  | 10<br>11 | 11<br>15        | -9<br>-27                    | 20.8         |       |
|  |             |               |            |            |                    |             |          | _,              |                              |              |       |
| Family income: Upper                               | 17.3        | 16.2          | 2.9        | 4.0        | 7.2                | 10.5        | 11       | 16              | -31                          | 20.5         |       |
| Upper middle                                       | 13.5        | 11.6          | 2.9        | 3.2        | 7.2                | 7.2         | 9        | 7               | +29                          | 20.2         |       |
| Lower middle                                       |             | 11.6<br>13.6  | 2.7<br>3.0 | 3.0<br>3.8 | 6.3<br>6.6         | 7.2<br>8.1  | 7<br>11  | 9<br><b>1</b> 4 | -22<br>-21                   | 21.2         |       |
| •  | :           | 13.0          | J. 0       | J.0        | 0.0                | 0.1         | 40.04    |                 | -24                          | 20.1         |       |
| Size of family: 1 and 2 members                    | 176         | 16.8          | 3.0        | 3.8        | 6.9                | 8.4         | 22       | 26              | -15                          | 21.2         |       |
| 3 members  | 12.9        | 13.3          | 3.1        | 3.3        | 7.5                | 7.8         | 11       | 12              | -8                           | 20.2         |       |
| 4 and 5 members                                    |             | 10.0          | 2.3        | 3.6        | 5.7                | 8.7         | 4<br>4   | 7               | -43                          | 19.9         |       |
| o and over   | . 0.0       | 7.1           | 3.4        | 3.1        | 9.9                | 9.0         | 4        | 3               | +33                          | 19.8         |       |
| Presence of children:                              |             | 36.6          |            |            | <b>7</b> .         | 0 =         |          |                 |                              |              |       |
| No children  |             | 16.6<br>7.4   | 3.1<br>2.7 | 3.8<br>3.0 | 7.2<br>6.3         | 8.7<br>7.2  | 20<br>4  | 23<br>5         | -13<br>-20                   | 20.9<br>19.4 |       |
| 6-12 years only                                    | 8.0         | 15.4          | 2.1        | 2.6        | 4.5                | 5.7         | 4        | 9               | <b>-</b> 56                  | 20.3         |       |
| 13-17 years only Multiple-age groups               |             | 9.9<br>8.3    | 2.4<br>2.7 | 4.7<br>3.0 | 5.4<br>7.2         | 12.3<br>7.8 | 6<br>4   | 10<br>4         | -40<br>0                     | 21.2<br>19.6 |       |
| Marorbic-age groups                                | 7•2         | 0.5           | ۱ ۰-2      | 3.0        | 1.2                | 7.0         |          |                 | O                            | 19.0         |       |
| Occupation of family head: Executive, professional | . 17 h      | 14.5          | 2.7        | 3.6        | 6.6                | 9.0         | 11       | 12              | <b>-1</b> 5                  | 20.4         |       |
| Clerical, sales                                    | : 15.7      | 18.2          | 2.8        | 3.2        | 5.7                | 7.2         | 9        | 13<br>15        | -40                          | 21.0         |       |
| Craftsman, laborer                                 |             | 10.0          |            | 3.3        | 7.2                | 7.8         | 6        | 7               | -14                          | 20.0         |       |
| Farmer   |             | 7.1<br>18.6   | 2.7<br>3.1 | 3.5<br>4.1 | 6.9<br>7.5         | 9.6<br>9.0  | 5<br>20  | 6<br>26         | -17<br>-23                   | 22.3         |       |
|  | :           |               | J          |            | 147                | ,,,,        |          | 20              | _5                           |              |       |
| Education of family head: Grammar school           | :<br>: 11.3 | 10.9          | 3.3        | 3.8        | 8.4                | 9.0         | 10       | 10              | 0                            | 20.1         |       |
| Some high school                                   | : 13.4      | 13.5          | 2.9        | 3.5        | 6.6                | 8.7         | 8        | 12              | <b>-</b> 33                  | 20.8         |       |
| Some college                                       | 17.0        | 17.2          | 2.5        | 3.4        | 6.0                | 7.5         | 10       | 14              | -29                          | 21.0         |       |
| Age of housewife:                                  |             |               |            |            |                    |             |          |                 |                              |              |       |
| Under 35 years                                     |             | 7.3           | 2.2        | 2.3        | 4.8                | 4.8         | 3<br>4   | 3               | 0                            | 19.5         |       |
| 35-44 years  | : 17.4      | 8.8<br>17.5   | 2.2<br>3.2 | 3.1<br>3.9 | 5.4<br>7.8         | 7.5<br>9.3  | 17       | 5<br>21         | -20<br>-19                   | 20.2         |       |
| Work status of housewife:                          |             |               |            |            |                    |             |          |                 |                              |              |       |
| Employed   |             | 13.6          | 2.9        | 3.4        | 6.6                | 7.5         | 11       | 12              | -8                           | 21.2         |       |
| Unemployed   | : 12.9      | 13.2          | 2.9        | 3.6        | 7.2                | 8.7         | 9        | 11              | -18                          | 20.4         |       |

Table 11.--CANNED SINGLE-STRENGTH ORANGE DRINK
Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

|  |                  | rtion<br>milies | :<br>:     |                  | ses per<br>family |            |                 | urchases<br>er 1,000 | -                         | Paid         | _            |
|--|------------------|-----------------|------------|------------------|-------------------|------------|-----------------|----------------------|---------------------------|--------------|--------------|
| Place of residence<br>or family                    | •                | ing             | Num        | per              | Quan              | tity       | ·               | persons              |                           | 46-<br>ca    |              |
| characteristic                                     | :<br>: 1961<br>: |                 |            | :<br>: 1960<br>: | : 1961            |            | : 1961 :        | 1960 :               | from<br>1960              |              |              |
|  | Pct.             | Pct.            | No.        | No.              | 46-oz.            | 46-oz.     | Cases           | Cases                | Pct.                      | Cents        | Cents        |
| United States                                      | 15.2             | 14.2            | 2.5        | 2.5              | 4.0               | 4.5        | 19              | 21                   | -10                       | 31.7         | 29.5         |
| Geographic region:                                 | ·<br>:<br>· 11.7 | 10.2            | 2.2        | 2.2              | 3.0               | 3.4        | 11              | 12                   | <b>-</b> 8                | 32.5         | 31.1         |
| North Central                                      | : 19.3           | 19.1            | 2.5        | 2.8              | 4.4               | 5.3        | 28              | 34                   | -18                       | 30.9         | 29.3         |
| South Mountain-Southwest                           |                  | 12.1            | 3.5        | 3.0              | 5.4               | 4.8        | 20              | 17                   | +18                       | 33.7         | 30.3         |
| Pacific  |                  | 15.8<br>14.3    | 2.2        | 1.8              | 3.8<br>3.4        | 3.0<br>4.8 | 20<br>18        | 16<br>25             | +25<br><b>-</b> 28        | 32.3<br>29.8 | 29.5<br>28.1 |
| Size of community:                                 | : 15 6           | 15.7            | 0.0        | 2.1              | ). <del>-</del>   | 5,0        | ~~              | 00                   |                           | 27.57        | 20.0         |
| FarmCities: Under 10,000                           |                  | 15.7<br>17.7    | 2.9<br>2.5 | 3.1<br>2.7       | 4.5<br>4.1        | 5.0<br>4.6 | 20<br>23        | 22<br>27             | <b>-</b> 9<br><b>-1</b> 5 | 31.7<br>31.7 | 30.2         |
| 10,000-99,999                                      |                  | 14.2            | 2.6        | 2.6              | 4.4               | 5.4        | 22              | 27                   | -19                       | 32.4         | 28.9         |
| 100,000-499,999<br>500,000 and over                |                  | 15.4<br>10.8    | 2.7        | 2.4              | 4.5<br>3.3        | 4.5<br>3.6 | 24<br>12        | 23<br>13             | +4<br>-8                  | 30.8<br>32.0 | 28.9         |
| Family income:                                     | :<br>:           | 70 h            |            | o 1.             |                   | ). =       | <b>7</b> l.     | -0                   |                           |              |              |
| Upper middle                                       |                  | 13.4<br>13.6    | 2.3<br>2.8 | 2.4              | 3.8<br>4.7        | 4.5<br>4.8 | 14<br>24        | 18<br>18             | -22<br>+33                | 31.7<br>31.6 | 30.0         |
| Lower middle                                       |                  | 14.3<br>15.5    | 2.7        | 2.6              | 4.4<br>3.4        | 4.8        | 20<br>20        | 22<br>26             | -9<br>-23                 | 31.0<br>32.8 | 29.4         |
| Size of family:                                    | :<br>:           |                 |            |                  |                   |            |                 |                      |                           |              |              |
| 1 and 2 members                                    |                  | 11.0<br>13.5    | 2.3<br>2.7 | 2.5              | 3.7<br>4.2        | 4.4<br>4.3 | 25<br>21        | 29<br>21             | <b>-1</b> 4               | 31.7<br>31.5 | 29.2         |
| 4 and 5 members                                    |                  | 19.1            | 2.6        | 2.5              | 4.1               | 4.4        | 19              | 21                   | -10                       | 31.9         | 29.6         |
| 6 and over   | : 20.2           | 17.2            | 2.6        | 2.6              | 4.4               | 5.1        | 14              | 13                   | +8                        | 31.4         | 30.1         |
| Presence of children:                              | : 11 6           | 22 1            | 0.0        | 0.5              | 26                | 1. 0       | 03              | ~                    | 10                        | 22.0         | 00 1         |
| No children  |                  | 11.4<br>16.3    | 2.3<br>2.6 | 2.5              | 3.6               | 4.3<br>3.3 | 21<br>20        | 26<br>17             | -19<br>+18                | 31.8<br>31.7 | 29.4         |
| 6-12 years only                                    | : 18.6           | 20.2            | 2.6        | 2.3              | 4.2               | 4.3        | 26              | 27                   | -4                        | 31.0         | 29.1         |
| 13-17 years only Multiple-age groups               |                  | 17.5            | 2.6        | 3.0              | 5.0<br>4.1        | 4.1<br>5.5 | 23<br>16        | 16<br>18             | +44<br>-11                | 32.4<br>31.5 | 29.2<br>30.0 |
| Occupation of family head: Executive, professional | :                |                 |            | - 0              |                   |            | - \             |                      |                           |              |              |
| Clerical, sales                                    |                  | 12.2            | 2.2<br>3.0 | 1.8<br>2.7       | 3.5<br>5.2        | 3.2<br>5.1 | 14<br>21        | 12<br>22             | +17                       | 31.5<br>30.9 | 29.3         |
| Craftsman, laborer                                 | : 17.0           | 14.6            | 2.5        | 2.8              | 4.0               | 4.9        | 20              | 21                   | -5                        | 31.9         | 29.5         |
| Farmer<br>Unclassified                             | : 18.6<br>: 14.0 | 17.6<br>15.5    | 3.0<br>2.2 | 3.3<br>2.2       | 5.6<br>3.4        | 5.7<br>3.8 | 28<br><b>22</b> | 26<br><b>28</b>      | +8<br><b>-21</b>          | 31.3<br>32.2 | 28.8         |
| Education of family head:                          | :                |                 |            |                  |                   |            |                 |                      |                           |              |              |
| Grammar school                                     | : 15.9           | 15.6<br>13.9    | 2.7        | 2.8<br>2.6       | 4.4<br>3.8        | 4.6<br>4.7 | 23<br>18        | 23<br>21             | 0<br>-14                  | 32.4<br>31.5 | 30.1         |
| Some college                                       | : 12.5           | 12.6            | 2.4        | 1.8              | 4.2               | 3.9        | 17              | 17                   | 0                         | 31.0         | 28.6         |
| Age of housewife:                                  |                  | -1 -            |            |                  | , -               |            |                 |                      |                           |              |              |
| Under 35 years                                     |                  | 14.6<br>16.3    | 2.6        | 2.4<br>3.1       | 4.1<br>4.3        | 4.2        | 18<br>20        | 17<br>21             | +6                        | 31.3         | 29.2         |
| 45 years and over                                  |                  | 13.3            | 2.7<br>2.4 | 2.3              | 3.9               | 5.5<br>4.1 | 20              | 23                   | -5<br>-13                 | 32.0         | 29.5<br>29.6 |
| Work status of housewife: Employed                 | : 13.0           | 11.7            | 2.7        | 2.5              | 4.6               | 4.8        | 21.             | 22                   | <b>-</b> 5                | 31.9         | 28.9         |
| Unemployed   | : 15.9           | 15.2            | 2.5        | 2.5              | 3.9               | 4.4        | 19              | 21                   | -10                       | 31.6         | 29.7         |

Table 12.--CANNED SINGLE-STRENGTH PINEAPPLE-GRAPEFRUIT DRINK
Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,
April-September 1960 and 1961

| or family :_ characteristic :                       | buy<br>1961<br>Pct.<br>25.4 | nilies<br>ing<br>: 1960<br>:<br>Pct. |             | :          | Quan<br>1961 | tity<br>: 1960 | 1961     | 1960      | :Change         |              | -            |
|---|-----------------------------|--------------------------------------|-------------|------------|--------------|----------------|----------|-----------|-----------------|--------------|--------------|
| United States                                       | Pct.<br>25.4                | Pet.                                 | 1961        | 1960       | :            | : <b>196</b> 0 | 1961 :   | 1960      |                 |              |              |
| United States                                       | 25.4                        |                                      | No.         | No.        | 16           |                | : :      |           | : 1960          |              |              |
| United States                                       | 25.4                        |                                      | No.         | NO .       |              | 46-oz.         |          | _         | ·               |              |              |
| :   |                             | 25.4                                 |             | <u> </u>   | cans         | cans           | Cases    | Cases     | Pet.            | Cents        | Cents        |
| Congression .                                       |                             |                                      | 3.0         | 2.9        | 5.5          | 5.1            | 7474     | 42        | +5              | 27.3         | 28.2         |
| Northeast   | 21 5                        | 31.5                                 | 2.8         | 3.0        | 5.4          | 5.3            | 52       | 55        | <b>-</b> 5      | 27.0         | 27.9         |
| North Central                                       |                             | 25.9                                 | 3.0         | 2.9        | 5.7          | 5.1            | 45       | 44        | +2              | 27.0         | 28.4         |
| South:  |                             | 14.0                                 | 3.3         | 2.9        | 5.3          | 4.2            | 27       | 17        | +59             | 30.0         | 30.8         |
| Mountain-Southwest                                  |                             | 23.7<br>31.6                         | 3.0<br>3.1  | 2.7        | 5•4<br>5•9   | 4.8<br>5.4     | 35<br>64 | 38<br>64  | <b>-</b> 8<br>0 | 30.1<br>25.6 | 30.3<br>25.8 |
| Size of community:                                  | 16 O                        | 17.5                                 | 2.9         | 2.6        | 5.4          | + <b>.</b> 8   | 24       | 23        | +4              | 28.6         | 30.4         |
| Cities: Under 10,0002                               |                             | 21.8                                 | 3.3         | 2.7        | 6.4          | 4.4            | 44       | 32        | +38             | 28.9         | 29.3         |
| 10,000-99,999                                       |                             | 25.3                                 | 2.8         | 2.9        | 5.1          | 5.8            | 39       | 52        | -25             | 28.1         | 27.5         |
| 100,000-499,999                                     |                             | 24.9<br>30.8                         | 3.0<br>2.9  | 3.0<br>3.0 | 5.6<br>5.3   | 5.4<br>5.0     | 47<br>51 | 44<br>51  | <b>+7</b><br>0  | 27.6<br>26.1 |              |
| Family income:                                      |                             |                                      |             |            | ,            |                |          |           |                 |              |              |
| Upper middle  |                             | 29.5<br>23.3                         | 2.9<br>3.1  | 2.9<br>3.0 | 5.4<br>5.8   | 5.2<br>5.7     | 46<br>42 | 45<br>38  | +2<br>+11       | 27.2         |              |
| Lower middle  |                             | 25.8                                 | 3.1         | 2.8        | 5.7          | 4.7            | 43       | 39        | +10             | 27.4         | 28.2         |
| Lower   |                             | 23.2                                 | 2.9         | 2.8        | 5.4          | 4.8            | 46       | 46        | 0               | 27.7         | 29.1         |
| Size of family: : : : : : : : : : : : : : : : : : : | 23.7                        | 25.6                                 | 2.9         | 2.7        | 5.2          | 4.6            | 71       | 71        | 0               | 27.8         | 28.2         |
| 3 members   | _                           | 26.4                                 | 3.2         | 3.1        | 5.5          | 5.4            | 50       | 51        | -2              | 27.1         | 28.8         |
| 4 and 5 members                                     |                             | 26.7                                 | 2.9         | 2.9        | 5.4          | 5.4            | 35       | 36        | <del>-</del> 3  | 27.3         | 27.8         |
| 6 and over: 2                                       | 28.6                        | 19.6                                 | 3.2         | 2.8        | 6.9          | 5.1            | 30       | 14 +      | -114            | 26.7         | 28.2         |
| Presence of children: : No children                 | oli o                       | 26.1                                 | 3.0         | 2.8        | 5.4          | 5.0            | 65       | 67        | <b>-</b> 3      | 27.7         | 28.4         |
| Under 6 years only                                  |                             | 25.4                                 | 3.3         | 3.3        | 5.5          | 5.1            | 36       | 41        | -12             | 27.9         | 28.6         |
| 6-12 years only 2                                   | 20.8                        | 29.7                                 | 3.1         | 3.0        | 5.1          | 5.2            | 35       | 48        | -27             | 27.0         | 27.9         |
| 13-17 years only                                    |                             | 23.3<br>22.5                         | 2.6<br>3.0  | 2.4<br>3.0 | 4.9<br>6.2   | 4.0<br>5.7     | 38<br>34 | 26<br>24  | +46             | 26.9<br>26.8 | 28.1         |
| Occupation of family head:                          | <b>2</b> 7• <del>4</del>    | 22.)                                 | <b>J.</b> ∪ | ٠,٠٠       | 0.2          | 7.1            | 54       | 24        | 172             | 20.0         | 41.1         |
| Executive, professional:                            | 29.1                        | 29.7                                 | 3.1         | 2.9        | 5.6          | 5.1            | 49       | 47        | +4              | 27.1         | 28.0         |
| Clerical, sales                                     |                             | 30.0                                 | 3.1         | 3.1        | 5.5          | 5.4            | 54       | 58        | <b>-</b> 7      | 26.7         | 28.0         |
| Craftsman, laborer                                  |                             | 22.8<br>18.6                         | 2.8<br>3.6  | 2.8<br>2.8 | 5.2<br>6.4   | 4.9<br>5.0     | 36<br>33 | .33<br>24 | +9<br>+38       | 27.3<br>28.9 | 29.4         |
| Unclassified  |                             | 26.5                                 | 3.1         | 2.7        | 6.0          | 5.7            | 65       | 66        | -2              | 27.8         | 28.6         |
| Education of family head:                           | 20 2                        | 00 1                                 | 0.0         | 2.7        | 5 1          | ), =           | 27       | 22        | +10             | 28 <b>1</b>  | 28.9         |
| Some high school                                    |                             | 22.4<br>25.0                         | 2.9<br>3.0  | 2.7<br>2.9 | 5.1<br>5.7   | 4.5<br>5.2     | 37<br>45 | 33<br>41  | +12 +10         | 28.1<br>27.2 |              |
| Some college  | _                           | 31.8                                 | 3.1         | 3.1        | 5.8          | 5.5            | 53       | 62        | - 15            | 26.9         |              |
| Age of housewife:                                   | 20.6                        | 02.1                                 | 2.2         | 2 1        | <b>-</b> 6   | c 7            | 25       | 2),       | . 2             | 27 5         | 28.1         |
| Under 35 years                                      |                             | 23.4<br>24.4                         | 3.2<br>3.0  | 3.1<br>3.0 | 5.6<br>5.9   | 5.1<br>5.4     | 35<br>39 | 34<br>31  | +3<br>+26       | 27.5<br>26.6 | 27.6         |
| 45 years and over                                   |                             | 26.6                                 | 2.9         | 2.8        | 5.4          | 4.9            | 54       | 55        | -2              | 27.6         |              |
| Work status of housewife:                           | مار د                       | 26.6                                 | 2.0         | 0.0        | F 3          | l. 0           | l. ex    | FO        | 6               | 97 F         | 28.0         |
| Employed  |                             | 25.0                                 | 2.9<br>3.0  | 2.8<br>2.9 | 5.3<br>5.6   | 4.9<br>5.2     | 47<br>44 | 50<br>40  | -6<br>+10       | 27.5<br>27.2 | 28.2         |

Table 13.--MISCELLANEOUS CANNED SINGLE-STRENGTH FRUIT DRINKS Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid, April-September 1960 and 1961  $\frac{1}{2}$ /

|                              | Propos<br>of fam |              | :<br>:     |            | ses per family |             | • -       | urchase            | -                      | Paid<br>46-c |              |
|------------------------------|------------------|--------------|------------|------------|----------------|-------------|-----------|--------------------|------------------------|--------------|--------------|
| Place of residence or family | buyi             |              | Num        | ber        | Quan           | tity        |           | er 1,00<br>persons |                        | can          | -            |
| characteristic               |                  | 1960         |            |            | -              | :<br>: 1960 | 1961      | 1960 :             | Change<br>from<br>1960 |              | _            |
|                              | :                |              |            |            | 46-oz.         | 46-oz.      |           |                    |                        |              |              |
|                              | Pct.             | Pct.         | No.        | No.        | cans           | cans        | Cases     | Cases              | Pet.                   | Cents        | Cents        |
| United States                | 38.6             | 34.0         | 4.2        | 3.7        | 5.9            | 5.4         | 72        | <b>6</b> 0         | +20                    | 33.7         | 34.2         |
| Geographic region:           | :<br>:           |              |            |            | _              |             |           |                    |                        |              |              |
| Northeast                    |                  | 45.6<br>34.5 | 5.5<br>3.5 | 4.9<br>3.4 | 8.1<br>4.9     | 7.2<br>4.7  | 126<br>58 | 108<br>55          | +17<br>+5              | 33.8<br>33.4 | 34·7<br>33·5 |
| South                        |                  | 21.6         | 3.8        | 2.9        | 5.4            | 4.4         | 44        | 28                 | +57                    | 34.3         | 34.9         |
| Mountain-Southwest           |                  | 29.4         | 2.7        | 2.8        | 4.1            | 3.9         | 45        | 38                 | +18                    | 33.7         | 34.8         |
| Pacific                      | : -37 <b>-</b> 2 | 31.7         | 3.3        | 2.4        | 4.1            | 3.6         | 52        | 42                 | +24                    | 33.2         | 32.8         |
| Size of community:           | :                | o= 1         |            |            |                | 1           |           |                    |                        |              | a) )         |
| FarmCities: Under 10,000     |                  | 21.4<br>29.6 | 2.9<br>3.9 | 3.3<br>3.1 | 4.3<br>5.7     | 4.9<br>4.5  | 30<br>61  | 29<br>1414         | +3<br>+39              | 33.9<br>34.7 | 34.4<br>34.7 |
| 10,000-99,999                |                  | 33.8         | 3.9        | 3.4        | 5.5            | 4.8         | 65        | 58                 | +12                    | 33.7         | 34.3         |
| 100,000-499,999              |                  | 36.2         | 4.2        | 3.4        | 6.0            | 4.8         | 82        | 57                 | +44                    | 33.9         | 34.2         |
| 500,000 and over             | : 42.8<br>:      | 40.1         | 4.5        | 4.4        | 6.4            | 6.6         | 87        | 88                 | -1                     | 33.1         | 33.8         |
| Family income:               | he 1             | 20. 5        | 1. (       | 1          | <i>c</i> o     | <b>5</b> 0  | 00        | 00                 | . =                    | 22.0         | al. a        |
| Upper middle                 |                  | 39·7<br>34·1 | 4.6<br>4.5 | 4.5<br>3.7 | 6.8<br>6.5     | 7.0<br>5.1  | 88<br>76  | 82<br>50           | +7<br>+52              | 33·9<br>33·5 | 34.2<br>34.0 |
| Lower middle                 |                  | 33.4         | 4.1        | 3.6        | 5.6            | 5.2         | 65        | 55                 | +18                    | 33.6         | 34.3         |
| Lower                        | 30.0             | 29.9         | 3.3        | 3.1        | 4.5            | 4.1         | 55        | 52                 | +6                     | 33.8         | 34.4         |
| Size of family:              |                  |              |            |            |                |             |           |                    |                        |              |              |
| 1 and 2 members              |                  | 29.2         | 3.1<br>4.2 | 2.9<br>3.8 | 4.0            | 4.0         | 79        | 70                 | +13                    | 34.1         | 34.7         |
| 3 members4 and 5 members     |                  | 38.7<br>39.7 | 4.8        | 4.3        | 5.6<br>7.0     | 5.3<br>6.4  | 79<br>75  | 74<br>63           | +7<br>+19              | 33.9<br>33.5 | 34.0<br>34.2 |
| 6 and over                   |                  | 30.6         | 5.4        | 5.0        | 8.5            | 8.1         | 54        | 36                 | +50                    | 33.5         | 33.9         |
| Presence of children:        | :                |              |            |            |                |             |           |                    |                        |              |              |
| No children                  |                  | 30.1         | 3.3        | 3.2        | 4.5            | 4.5         | 76        | 70                 | +9                     | 34.0         | 34.7         |
| Under 6 years only           |                  | 41.6<br>45.3 | 4.5<br>4.3 | 3.2<br>4.1 | 5.8<br>6.0     | 4.4<br>5.9  | 64<br>78  | 59<br>83           | +8<br>-6               | 33.8         | 33.5<br>34.1 |
| 13-17 years only             |                  | 34.5         | 4.3        | 4.0        | 6.1            | ·5·5        | 68        | 52<br>52           | +31                    | 33·5<br>33·9 | 34.6         |
| Multiple-age groups          |                  | 35.0         | 5.3        | 4.9        | 8.2            | 7.6         | 71        | 48                 | +48                    | 33 • 4       | 34.0         |
| Occupation of family head:   |                  |              |            |            |                |             |           |                    |                        |              |              |
| Executive, professional      |                  | 39.6         | 4.9        | 4.1        | 7.0            | 6.2         | 93        | 77                 | +21                    | 33.8         | 34.0         |
| Clerical, sales              | 30.4             | 36.6<br>35.2 | 4.1<br>4.2 | 3.6<br>3.9 | 5.7<br>6.0     | 5.0<br>5.5  | 75<br>67  | 66<br>58           | +14<br>+16             | 33.7<br>33.5 | 34.5         |
| Farmer                       | 28.2             | 23.7         | 3.1        | 2.6        | 4.9            | 3.7         | 37        | 22                 | +68                    | 33.9         | 34.1         |
| Unclassified                 | 32.9             | 28.6         | 3.3        | 3.2        | 4.6            | 4.7         | 70        | 65                 | +8                     | 34.1         | 34.9         |
| Education of family head:    |                  |              |            |            |                |             |           |                    |                        |              |              |
| Grammar school               |                  | 27.9         | 3.6        | 3.4        | 5.1            | 4.8         | 54        | 43                 | +26                    | 33.7         | 34.7         |
| Some college                 |                  | 35.8<br>41.1 | 4.2        | 3.8<br>4.0 | 5.9<br>6.9     | 5.4<br>6.3  | 74<br>91  | 62<br>90           | +19<br>+1              | 33.7<br>33.6 | 34.2<br>33.8 |
| Age of housewife:            |                  |              |            |            |                |             |           |                    |                        |              |              |
| Under 35 years               | 37.5             | 37.2         | 4.5        | 3.6        | 6.3            | 5.4         | 64        | 56                 | +14                    | 33.7         | 33.7         |
| 35-44 years                  | 45.8             | 36.7         | 4.7        | 4.6        | 7.0            | 6.8         | 77        | 58                 | +33                    | 33.4         | 34.1         |
| 45 years and over            | 36.1             | 31.7         | 3.7        | 3.4        | 5.2            | 4.9         | 74        | 65                 | +14                    | 33.9         | 34.6         |
| Work status of housewife:    |                  | '            | - ^        |            |                |             |           |                    |                        |              |              |
| Employed                     | 37.6             | 35.4<br>33.6 | 3.8<br>4.3 | 3·7<br>3·7 | 5.5<br>6.1     | 5.4<br>5.4  | 75<br>71  | 74<br>56           | +1<br>+27              | 33.7<br>33.7 | 34.2         |
|                              | :                | 33.0         | 7.5        | 2.1        | 0.1            | 7.7         | 1-        |                    |                        | 22.1         | JT+2         |

<sup>1/</sup> All canned drinks other than orange and pineapple-grapefruit. Equivalent cases 24 No. 2 cans...432 ounces per case.

Table 14.--TOTAL CANNED SINGLE-STRENGTH FRUIT DRINKS

Percentage of families buying, purchases per buying family and per 1,000 persons, and average prices paid,

April-September 1960 and 1961

|   | Propo:               | rtion<br>nilies                      | :<br>:                          |                                 | ses per                          |                                 |                                 | urchase<br>er 1,00             |                               | Paid                                 | per<br>ounce |
|---|----------------------|--------------------------------------|---------------------------------|---------------------------------|----------------------------------|---------------------------------|---------------------------------|--------------------------------|-------------------------------|--------------------------------------|--------------|
| Place of residence or family  | buy                  |                                      | Num                             | ber                             | Quan                             | tity                            | _                               | persons                        |                               | ca.r                                 |              |
| characteristic  |                      |                                      |                                 |                                 | 1961                             | 1960                            |                                 | 1960 :                         | Change<br>from<br>1960        | : 1961                               | -            |
|   | Pct.                 | Pet.                                 | No.                             | No.                             | 46-oz.                           | 46-oz.                          | Cases                           | Cases                          | Pct.                          | Cents                                | Cents        |
| United States   | 52.3                 | 49.7                                 | 5.3                             | 4.7                             | 8.3                              | 7.6                             | 135                             | 123                            | +10                           | 31.0                                 | 31.5         |
| Geographic region: Northeast North Central South Mountain-Southwest Pacific                               | 53.5<br>39.5<br>48.0 | 57.8<br>51.2<br>35.8<br>46.7<br>54.5 | 6.4<br>4.7<br>5.2<br>4.0<br>4.7 | 5.9<br>4.8<br>3.9<br>3.7<br>3.6 | 10.0<br>7.6<br>7.8<br>6.5<br>7.3 | 9.1<br>7.7<br>5.9<br>5.9<br>6.5 | 188<br>131<br>90<br>100<br>134  | 175<br>132<br>62<br>93<br>131  | +7<br>-1<br>+45<br>+8<br>+2   | 31.5<br>30.5<br>32.8<br>32.1<br>28.5 |              |
| Size of community: Farm Cities: Under 10,000 10,000-99,999 100,000-499,999 500,000 and over               | 47.5<br>50.4<br>59.8 | 37.5<br>46.6<br>49.9<br>52.7<br>54.2 | 4.3<br>5.1<br>4.9<br>5.4<br>5.5 | 4.4<br>4.2<br>4.5<br>4.4<br>5.4 | 6.9<br>8.3<br>7.7<br>8.5<br>8.5  | 7.1<br>6.7<br>7.7<br>7.1<br>8.4 | 74<br>128<br>126<br>153<br>150  | 74<br>102<br>136<br>125<br>152 | 0<br>+25<br>-7<br>+22<br>-1   | 31.5<br>32.1<br>31.7<br>31.0<br>30.2 |              |
| Family income: Upper Upper middle Lower middle Lower  | 56.0<br>50.2         | 55.3<br>46.9<br>50.2<br>46.9         | 5.6<br>5.7<br>5.3<br>4.3        | 5·3<br>4·9<br>4·5<br>4·1        | 8.9<br>9.0<br>8.2<br>6.7         | 8.8<br>7.9<br>7.2<br>6.3        | 148<br>142<br>128<br>120        | 144<br>107<br>116<br>124       | +3<br>+33<br>+10<br>-3        | 31.2<br>30.8<br>30.8<br>31.1         |              |
| Size of family:  1 and 2 members  3 members  4 and 5 members  6 and over                                  | 51.8<br>57.8         | 45.8<br>53.2<br>56.5<br>42.2         | 4.2<br>5.4<br>5.9<br>6.8        | 4.0<br>4.9<br>5.2<br>5.9        | 6.3<br>8.0<br>9.3<br>11.9        | 6.3<br>7.6<br>8.5<br>10.2       | 175<br>150<br>129<br>97         | 170<br>146<br>120<br>63        | +3<br>+3<br>+8<br>+54         | 30.8<br>30.9<br>31.2<br>30.9         |              |
| Presence of children: No children Under 6 years only 6-12 years only 13-17 years only Multiple-age groups | 49.7<br>49.5<br>60.7 | 47.2<br>56.0<br>63.0<br>47.7<br>47.9 | 4.4<br>5.7<br>5.6<br>5.3<br>6.5 | 4.2<br>4.5<br>5.1<br>4.7<br>6.0 | 6.7<br>8.3<br>8.5<br>8.5<br>10.8 | 6.6<br>6.6<br>8.1<br>7.2        | 162<br>120<br>139<br>128<br>120 | 163<br>117<br>158<br>93<br>90  | -1<br>+3<br>-12<br>+38<br>+33 | 30.8<br>31.4<br>31.1<br>31.3<br>30.9 |              |
| Occupation of family head: Executive, professional Clerical, sales Craftsman, laborer Farmer Unclassified | 53.6<br>52.3<br>43.6 | 55.5<br>52.6<br>48.9<br>41.3<br>47.5 | 5.9<br>5.5<br>5.3<br>4.8<br>4.4 | 4.9<br>4.9<br>4.9<br>4.1<br>4.1 | 9.1<br>8.5<br>8.2<br>8.4<br>6.9  | 7.9<br>7.7<br>7.8<br>6.8<br>6.9 | 155<br>150<br>122<br>99<br>157  | 136<br>146<br>112<br>73<br>159 | +14<br>+3<br>+9<br>+36<br>-1  | 30.9<br>30.3<br>31.2<br>31.5<br>30.7 |              |
| Education of family head: Grammar school Some high school Some college                                    | 53.8                 | 44.8<br>50.6<br>56.9                 | 4.7<br>5.4<br>5.7               | 4.4<br>4.8<br>5.0               | 7.3<br>8.5<br>9.1                | 6.9<br>7.6<br>8.5               | 114<br>137<br>161               | 99<br>124<br>169               | +15<br>+10<br>-5              | 31.5<br>30.9<br>30.6                 |              |
| Age of housewife: Under 35 years  | 58.1                 | 50.8<br>50.4<br>49.0                 | 5.7<br>6.0<br>4.7               | 4.7<br>5.7<br>4.3               | 8.6<br>9.9<br>7.3                | 7.4<br>9.4<br>6.9               | 116<br>136<br>148               | 106<br>110<br>142              | +9<br>+24<br>+4               | 31.3<br>30.8<br>31.0                 |              |
| Work status of housewife: Employed Unemployed   |                      | 50.8<br>49.3                         | 5.0<br>5.4                      | 4.6<br>4.8                      | 8.0<br>8.4                       | 7.4<br>7.6                      | 142<br>133                      | 145<br>116                     | -2<br>+15                     | 31.1<br>31.0                         |              |

### Table 15,--MISCELLANEOUS FROZEN CONCENTRATED JUICES Purchases per 1,000 persons April-September 1960 and 1961

| Place of residence or : | Purchases<br>pers | per 1,000    | : Place of residence or :        | Purchases person |              |
|-------------------------|-------------------|--------------|----------------------------------|------------------|--------------|
| family characteristic : | 1961              | 1960         | : family characteristic :        | 1961             | 1960         |
|                         | Gallons           | Gallons      |                                  | Gallons          | Gallons      |
| NITED STATES            | 26.9              | 24.3         | PRESENCE OF CHILDREN:            |                  |              |
|                         |                   |              | No children                      | 25.4             | 27.8         |
| EOGRAPHIC REGION:       |                   |              | Under 6 years only:              | 29.3             | 33.8         |
| Northeast:              | 37.2              | 32.4         | 6-12 years only                  | 26.2             | 27.2         |
| North Central:          | 24.9              | 28.0         | 13-17 years only                 | 26.8             | 23.1         |
| South:                  | 13.2              | 11.3         | Multiple-age groups:             | 27.4             | 18.1         |
| Mountain-Southwest:     | 29.3              | 24.0         | OCCUPATION, FAMILY HEAD:         |                  |              |
| Pacific:                | 29.7              | 22.2         | Executive, professional:         | 42.0             | 34.2         |
| IZE OF COMMUNITY:       |                   |              | Clerical, sales                  | 31.6             | 31.0         |
| Farm                    | 9.9               | 8.5          | Craftsman, laborer:              | 23.1             | 20.7         |
| Cities: Under 10,000:   | 17.3              | 18.8         | Farmer                           | 15.4             | 12.8         |
| 10,000-99,999           | 30.0              | 23.6         | Unclassified                     | 16.6             | 24.3         |
| 100,000-499,999         | 30.0              | 30.3         |                                  |                  |              |
| 500,000 and over        | 34.4              | 31.1         | EDUCATION, FAMILY HEAD:          | 12.0             | 32.5         |
| AMILY INCOME:           | _                 |              | Grammar school                   | 13.9             | 13.5         |
| Upper                   | 35.0              | 33.2         | Some high school                 | 26.6<br>46.1     | 25.6<br>42.2 |
| Upper middle            | 31.6              | 21.7         | Some college:                    | 40.1             | 42.2         |
| Lower middle            | 23.4              | 22.9         | AGE, HOUSEWIFE:                  |                  |              |
| Lower                   | 14.9              | 18.1         | Under 35 years                   | 31.9             | 24.6         |
|                         | =,                |              | 35-44 years                      | 26.4             | 24.2         |
| SIZE OF FAMILY:         | 06.0              | 00.1         | 45 years and over:               | 23.7             | 24.1         |
| 1 and 2 members         | 26.9              | 29.1<br>24.6 | LIODY CHATTIC HOLIGINATER.       |                  |              |
| 3 members               | 26.5              | 24.6         | WORK STATUS, HOUSEWIFE: Employed | 27.5             | 25.4         |
| 4 and 5 members         | 30.4              |              | Unemployed                       | 26.7             | 23.9         |
| 6 and over              | 20.8              | 13.8         | ouembroked                       | 20.1             | 23.9         |

Table 16.--Members per household, and proportion of U. S. households by family characteristic, April-September 1961  $\underline{1}/$ 

| Place of residence or | Members   | : Proportion | · Place of residence or  | : Members  | :Proportion |
|-----------------------|-----------|--------------|--------------------------|------------|-------------|
| femily chemesteristic | per       | : of         | femily characteristic    | : per      | · of        |
| ranity characteristic | household | : households | : raming characteristic  | :household | :households |
|                       | Number    | Percent      |                          | Number     | Percent     |
| GEOGRAPHIC REGION:    |           |              | PRESENCE OF CHILDREN:    |            |             |
| Northeast             | 3.46      | 27.1         | No children              | 2.12       | 48.9        |
| North Central         | 3.31      | 30.0         | Under 6 years only       | 3.78       | 12.3        |
| South                 | 3.62      | 20.1         | 6-12 years only          | 3.87       | 7.7         |
| Mountain-Southwest    | 3.31      | 10.5         | 13-17 years only         | 3.74       | 8.8         |
| Pacific               | 3.09      | 12.3         | Multiple-age groups      | 5.51       | 22.3        |
| SIZE OF COMMUNITY:    |           |              | OCCUPATION, FAMILY HEAD: | •          |             |
| Farm                  | 3.88      | 10.6         | Executive, professional  | 3.58       | 21.9        |
| Cities: Under 10,000  | 3.33      | 20.6         | Clerical, sales          | 3.16       | 17.0        |
| 10,000-99,999         | 3.27      | 16.4         | Craftsman, laborer       | : 3.75     | 36.4        |
| 100,000-499,999       | 3.36      | 18.8         | Farmer                   |            | 6.5         |
| 500,000 and over      |           | 33.6         | Unclassified             | 2.27       | 18.2        |
| FAMILY INCOME:        |           |              | EDUCATION, FAMILY HEAD:  |            |             |
| Upper                 | 3.73      | 25.0         | Grammar school           | 3.22       | 37.5        |
| Upper middle          | 3.76      | 25.0         | Some high school         | 3.52       | 44.3        |
| Lower middle          | 3.48      | 25.0         | Some college             | 3.35       | 18.2        |
| Lower                 | 2.66      | 25.0         | AGE, HOUSEWIFE:          |            |             |
| SIZE OF FAMILY:       |           |              | Under 35 years           | 4.11       | 28.9        |
| 1 and 2 members       | 1.82      | 40.9         | 35-44 years              |            | 22.4        |
| 3 members             | 3.00      | 18.9         | 45 years and over        |            | 48.7        |
| 4 and 5 members       | 4.39      | 29.1         | WORK STATUS, HOUSEWIFE:  |            |             |
| 6 and over            |           | 11.1         | Employed                 | 3.54       | 34.7        |
|                       | •         |              | Unemployed               |            | 65.3        |

<sup>1/</sup> Estimated by the contractor from Bureau of the Census and other data.

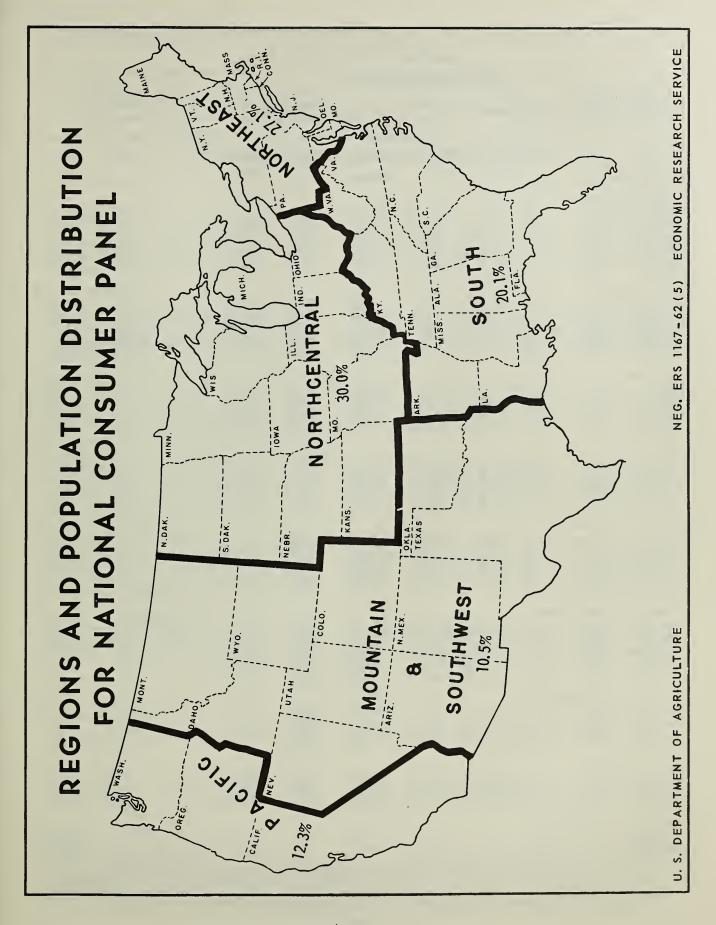


Table 17.--Per capita purchases of citrus and other products by geographic and family characteristic April-September 1955  $\underline{1}/$ 

| 3   | Frozen | concentrat             | ed juices      |                         | (           | Canned fruit | drinks 4  |        |
|---|--------|------------------------|----------------|-------------------------|-------------|--------------|-----------|--------|
| Place of residence<br>or family<br>characteristic | Orange | : Miscel-<br>: laneous | Total          | Chilled orange juice 2/ |             |              | Miscel- : | 10001  |
|   | Ounces | Ounces                 | Ounces         | Ounces                  | Ounces      | Ounces       | Ounces    | Ounces |
| United States                                     | 104.4  | 13.6                   | 1,18.0         | 8.8                     | 7.9         |              |           |        |
| Geographić region:                                | - // - |                        | - 00 0         |                         |             |              |           |        |
| Northeast   |        | 22.7<br>12.7           | 188.8<br>108.4 | 20.0<br>5.9             | 4.4<br>10.6 |              |           |        |
| South   |        | 5.6                    | 61.7           | 5.2                     | 6.7         |              |           |        |
| Mountain-Southwest                                |        | 8.9                    | 89.0           | 1.8                     | 10.5        |              |           |        |
| Pacific   | 103.2  | 14.9                   | 118.1          | 2.5                     | 9.8         |              |           |        |
| Size of community:                                | 20.1   | 2.5                    | 22.0           | 0.1                     | 8.1         |              |           |        |
| FarmCities: Under 10,000                          |        | 3•5<br>7•9             | 33•9<br>72•4   | 2.1<br>7.3              | 8.6         |              |           |        |
| 10,000-99,999                                     |        | 14.1                   | 111.0          | 6.2                     | 9.2         |              |           |        |
| 100,000-499,999:                                  |        | 18.4                   | 138.0          | 6.3                     | 9.0         |              |           |        |
| 500,000 and over                                  | 161.4  | 19.0                   | 180.4          | 15.4                    | 6.0         |              |           |        |
| Family income:                                    |        |                        |                | •                       |             |              |           |        |
| Upper<br>Upper middle                             |        | 17.2<br>14.9           | 163.3<br>126.2 | 8.1<br>8.8              | 5.6<br>7.9  |              |           |        |
| Lower middle                                      | _      | 13.3                   | 105.6          | 11.8                    | 9.1         |              |           |        |
| Lower   | -, -   | 8.7                    | 74.5           | 6.3                     | 9.0         |              |           |        |
| Gine of femily:                                   |        |                        |                |                         |             |              |           |        |
| Size of family: 1 and 2 members                   | 123.0  | 16.9                   | 139.9          | 10.5                    | 7.7         |              |           |        |
| 3 members   |        | 17.6                   | 152.1          | 14.7                    | 9.5         |              |           |        |
| 4 and 5 members                                   |        | 14.1                   | 126.2          | 9.1                     | 7.7         |              |           |        |
| 6 and over  | 48.5   | 6.0                    | 54•5           | 2.0                     | 7.0         |              |           |        |
| Presence of children: 3/                          | _      |                        |                |                         |             |              |           |        |
| No children                                       |        | 16.7                   | 137.5          | 10.2                    | 7.2         |              |           |        |
| Under 6 years6-12 years                           |        | 11.2<br>11.2           | 96.1<br>101.8  | 8.3<br>5.8              | 5•9<br>8•5  |              |           |        |
| 13-20 years                                       | 0 4 0  | 9.0                    | 95.8           | 6.1                     | 8.6         |              |           |        |
| Multiple-age groups                               |        |                        | ·              |                         |             |              |           |        |
| Occupation of family head:                        | *      |                        |                |                         |             |              |           |        |
| Executive, professional.                          |        | 20.0                   | 209.7          | 17.3                    | 5•3         |              |           |        |
| Clerical, sales                                   | 158.8  | 20.7                   | 179.5          | 10.9                    | 5.8         |              |           |        |
| Craftsman, laborer                                |        | 12.7<br>4.5            | 98.6<br>35.2   | 7•4<br>•8               | 9.2<br>8.0  |              |           |        |
| Unclassified                                      |        | 11.1                   | 105.6          | 7.7                     | 8.3         |              |           |        |
| Ta  |        |                        |                | , ,                     |             |              |           |        |
| Education of family head:                         |        | 8.3                    | 72.7           | 6.8                     | 8.7         |              |           |        |
| Some high school                                  |        | 17.7                   | 137.8          | 8.9                     | 8.3         |              |           | -4-    |
| Some college                                      | 187.0  | 19.5                   | 206.5          | 13.5                    | 4.8         |              |           |        |
| Age of housewife:                                 |        |                        |                |                         |             |              |           |        |
| Under 35 years                                    |        | 13.4                   | 101.4          | 8.0                     | 6.2         |              |           |        |
| 35-44 years                                       |        | 14.6                   | 130.0          | 6.6                     | 9.7         |              |           |        |
| 45 years and over                                 | 108.1  | 12.9                   | 121.0          | 10.8                    | 7.8         |              |           |        |
| Work status of housewife:                         |        |                        |                |                         |             |              |           |        |
| Employed  |        |                        |                |                         |             |              |           |        |
| Unemployed  |        |                        |                |                         |             |              |           |        |

Continued --

Table 17 -- Per capita purchases of citrus and other products, by geographic and family characteristic, April-September 1955 1/--continued

|   |                      |                                      | Canned sin                           | ole-stre                           | oth inice                            |                                      |  | <del></del>                               |
|---|----------------------|--------------------------------------|--------------------------------------|------------------------------------|--------------------------------------|--------------------------------------|--|---|
| Place of residence<br>or family<br>characteristic   | Orange               | :                                    | :<br>: Pine-<br>: apple              | :                                  | :<br>:Tomato                         | : Miscel- : laneous                  |  | : Total<br>: reported<br>: products       |
|   | Ounces               | Ounces                               | Ounces                               | Ounces                             | Ounces                               | Ounces                               | Ounces                                   | Ounces                                    |
| United States   | 21.0                 | 18.6                                 | 24.8                                 | 9.4                                | 28.4                                 | 24.1                                 | 126.3                                    | 261.0                                     |
| Geographic region: Northeast North Central South Mountain-Southwest Pacific                               | 19.1<br>24.8<br>19.4 | 19.4<br>16.9<br>16.2<br>21.5<br>24.1 | 37.6<br>16.7<br>17.0<br>23.9<br>32.8 | 17.2<br>7.0<br>5.5<br>7.6<br>6.2   | 37.6<br>25.0<br>16.4<br>27.9<br>42.6 | 38.1<br>22.3<br>11.6<br>19.3<br>26.2 | 170.2<br>107.0<br>91.5<br>119.6<br>152.8 | 383.4<br>231.9<br>165.1<br>220.9<br>283.2 |
| Size of community: Farm   | 26.0<br>20.0<br>22.2 | 12.4<br>16.6<br>23.5<br>18.6<br>20.9 | 10.5<br>16.9<br>23.7<br>27.2<br>36.0 | 2.5<br>6.0<br>7.5<br>9.8<br>15.6   | 12.4<br>21.3<br>33.1<br>28.1<br>39.0 | 8.8<br>14.5<br>21.7<br>24.4<br>38.6  | 67.1<br>101.3<br>129.5<br>130.3<br>167.8 | 111.2<br>189.6<br>255.9<br>283.6<br>369.6 |
| Family income: Upper Upper middle Lower middle  | 16.3                 | 18.7<br>15.3<br>16.4<br>24.1         | 26.6<br>23.4<br>24.5<br>24.6         | 10.2<br>9.9<br>9.0<br>8.3          | 33.7<br>29.2<br>25.0<br>25.4         | 30.5<br>22.4<br>21.4<br>21.8         | 138.8<br>116.5<br>118.9<br>130.6         | 315.8<br>259.4<br>245.4<br>220.4          |
| Size of family:  1 and 2 members  3 members  4 and 5 members  6 and over                                  | 22.2                 | 38.0<br>18.6<br>11.8<br>9.3          | 32.5<br>28.1<br>22.9<br>17.0         | 18.7<br>9.9<br>6.7<br>3.6          | 42.1<br>31.4<br>24.1<br>18.2         | 36.8<br>28.8<br>21.2<br>11.7         | 200.2<br>139.0<br>102.0<br>77.3          | 358.3<br>315.3<br>245.0<br>140.8          |
| Presence of children: 3/ No children  | 15.6<br>15.8<br>18.3 | 35.6<br>9.4<br>10.1<br>12.1          | 34.0<br>18.9<br>20.1<br>20.8         | 17.0<br>4.8<br>5.4<br>5.5          | 40.4<br>18.4<br>20.8<br>26.2         | 34.5<br>16.8<br>17.7<br>18.3         | 192.2<br>83.9<br>89.9<br>101.2           | 347.1<br>194.2<br>206.0<br>211.7          |
| Occupation of family head: Executive, professional Clerical, sales Craftsman, laborer Farmer Unclassified | 19.4<br>20.6<br>20.6 | 21.9<br>21.2<br>16.0<br>11.2<br>33.6 | 30.2<br>28.0<br>23.4<br>13.0<br>35.0 | 11.7<br>13.6<br>9.3<br>2.1<br>10.5 | 38.2<br>36.2<br>26.8<br>13.0<br>31.6 | 35.5<br>32.9<br>20.0<br>9.9<br>34.2  | 155.0<br>151.3<br>116.1<br>69.8<br>177.2 | 387.3<br>347.5<br>231.3<br>113.8<br>298.8 |
| Education of family head: Grammar school Some high school Some college                                    | 19.7                 | 19.8<br>17.3<br>17.9                 | 21.6<br>27.3<br>28.6                 | 7.6<br>10.8<br>11.6                | 25.1<br>31.1<br>32.0                 | 18.1<br>26.9<br>35.6                 | 116.4<br>133.1<br>140.3                  | 204.6<br>288.1<br>365.1                   |
| Age of housewife: Under 35 years 35-44 years  | 16.2                 | 8.3<br>13.4<br>28.9                  | 18.6<br>25.6<br>28.4                 | 5.9<br>8.9<br>12.1                 | 18.7<br>27.6<br>35.4                 | 16.4<br>22.0<br>30.4                 | 82.8<br>113.7<br>163.5                   | 198.4<br>260.0<br>303.1                   |
| Work status of housewife: Employed Unemployed   |                      |                                      |                                      |                                    |                                      |                                      |  |   |

<sup>1/</sup> Equivalent single-strength basis. 2/ 1957 data as 1955 not available. 3/ Age classifications are not mutually exclusive, hence, data are not comparable with April-September 1961 which are mutually exclusive. 4/ Data not available for pineapple-grapefruit, miscellaneous, and total fruit drinks.

Table 18.--Per capita purchases of citrus and other products by geographic and family characteristic, April-September 1961  $\underline{1}/$ 

|  | Frozen                                  | concentra                            | ted juices                               | : :                                | -                                 | Canned f                             | ruit drinks                          |                                      |
|--|---|--------------------------------------|--|------------------------------------|-----------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| Place of residence<br>or family<br>characteristic  |   | :<br>: Miscel-<br>: laneous          | Total                                    | Chilled<br>orange<br>juice         | Orange                            | : grape-                             | Miscel-:                             | Total                                |
|  | Ounces                                  | Ounces                               | Ounces                                   | Ounces                             | Ounces                            | Ounces                               | Ounces                               | Ounces                               |
| United States  | 97•3                                    | 13.8                                 | 111.1                                    | 10.8                               | 8.4                               | 19.1                                 | 31.0                                 | 58.5                                 |
| Geographic region: Northeast North Central South Mountain-Southwest Pacific                                | 59.2<br>74.9                            | 19.0<br>12.7<br>6.8<br>15.0<br>15.2  | 157.9<br>106.1<br>66.0<br>89.9<br>111.6  | 22.8<br>6.5<br>7.1<br>.6<br>8.9    | 4.7<br>12.0<br>8.5<br>8.7<br>7.7  | 22.2<br>19.5<br>11.5<br>15.2<br>27.7 | 54.2<br>25.1<br>18.8<br>19.4<br>22.6 | 81.1<br>56.6<br>38.8<br>43.3<br>58.0 |
| Size of community: Farm  | 41.0<br>59.0<br>108.3<br>102.8<br>129.3 | 5.1<br>8.9<br>15.4<br>15.4<br>17.6   | 46.1<br>67.9<br>123.7<br>118.2<br>146.9  | 1.5<br>5.6<br>6.4<br>12.3<br>17.9  | 8.6<br>10.1<br>9.4<br>10.5<br>5.4 | 10.4<br>19.0<br>16.8<br>20.3<br>22.0 | 13.1<br>26.5<br>28.1<br>35.3<br>37.7 | 32.1<br>55.6<br>54.3<br>66.1<br>65.1 |
| Family income:  Upper  Upper middle  Lower middle  | 81.2                                    | 17.9<br>16.2<br>12.0<br>7.6          | 146.6<br>113.7<br>93.2<br>84.5           | 16.4<br>9.5<br>8.4<br>8.5          | 6.3<br>10.2<br>8.7<br>8.5         | 19.7<br>18.3<br>18.7<br>19.7         | 37·9<br>32·9<br>27·9<br>23·8         | 63.9<br>61.4<br>55.3<br>52.0         |
| Size of family:  1 and 2 members  3 members  4 and 5 members  6 and over                                   |   | 13.8<br>13.6<br>15.6<br>10.6         | 159.4<br>135.7<br>100.8<br>64.2          | 15.9<br>14.4<br>10.7<br>3.4        | 10.8<br>9.1<br>8.2<br>5.9         | 30.7<br>21.5<br>15.2<br>13.0         | 34.0<br>34.3<br>32.4<br>23.2         | 75.5<br>64.9<br>55.8<br>42.1         |
| Presence of children: No children Under 6 years only 6-12 years only 13-17 years only Multiple-age groups  | 94.9<br>89.5<br>102.3                   | 13.0<br>15.0<br>13.4<br>13.7<br>14.0 | 148.1<br>109.9<br>102.9<br>116.0<br>82.0 | 16.0<br>6.5<br>10.7<br>12.4<br>7.7 | 9.0<br>8.7<br>11.1<br>9.8<br>6.7  | 28.1<br>15.7<br>15.2<br>16.2<br>14.8 | 33.0<br>27.4<br>33.7<br>29.2<br>30.5 | 70.1<br>51.8<br>60.0<br>5.2<br>52.0  |
| Occupation of family head: Executive, professional. Clerical, sales Craftsman, laborer Farmer Unclassified | : 140.0<br>: 129.5<br>: 76.7<br>: 43.7  | 21.5<br>16.2<br>11.8<br>7.9<br>8.5   | 161.5<br>145.7<br>88.5<br>51.6<br>108.0  | 14.8<br>12.1<br>10.3<br>3.0<br>9.4 | 6.0<br>9.0<br>8.4<br>12.3<br>9.4  | 21.1<br>23.2<br>15.5<br>14.3<br>28.1 | 40.0<br>32.6<br>29.0<br>16.0<br>30.4 | 67.1<br>64.8<br>52.9<br>42.6<br>67.9 |
| Education of family head: Grammar school Some high school Some college                                     | 66.5<br>95.9                            | 7.1<br>13.6<br>23.6                  | 73.6<br>109.5<br>168.4                   | 9.2<br>10.9<br>12.9                | 10.0<br>7.9<br>7.2                | 15.9<br>19.4<br>23.1                 | 23.5<br>32.1<br>39.4                 | 49.4<br>59.4<br>69.7                 |
| Age of housewife: Under 35 years35-44 years45 years and over   | 85.5                                    | 16.3<br>13.5<br>12.1                 | 95.2<br>99.0<br>130.2                    | 8.1<br>8.8<br>14.1                 | 7.7<br>8.4<br>8.8                 | 15.0<br>16.9<br>23.4                 | 27.4<br>33.4<br>31.8                 | 50.1<br>58.7<br>64.0                 |
| Work status of housewife: Employed Unemployed  | 107.7<br>94.2                           | 14.1<br>13.7                         | 121.8                                    | 12.4                               | 9.2<br>8.2                        | 20.1                                 | 32.2<br>30.7                         | 61.5<br>57.7                         |

Continued --

Table 18.--Per capita purchases of citrus and other products by geographic and family characteristic, April-September 1961  $\underline{1}/\text{--}\text{continued}$ 

|   | Canned single-strength juices |                 |                |              |              |              |                        |                          |  |  |  |
|---|-------------------------------|-----------------|----------------|--------------|--------------|--------------|------------------------|--------------------------|--|--|--|
| Place of residence<br>or family<br>characteristic | Orange                        | grape-<br>fruit | Pine-<br>apple | Prune        | Tomato       | Miscel-      | Total                  | Total<br>all<br>products |  |  |  |
|   | Ounces                        | Ounces          | Ounces         | Ounces       | Ounces       | Ounces       | Ounces                 | Ounces                   |  |  |  |
| United States                                     | 9.1                           | 11.9            | 16.4           | 9.7          | 25.5         | 23.7         | 96.3                   | 276.7                    |  |  |  |
| Geographic region:                                | . 0 0                         | 22.5            | 02.1           | 37.0         | 22.3         | 20 h         | 305.5                  | 207 2                    |  |  |  |
| Northeast North Central                           | 8.2                           | 13.5<br>9.4     | 23.1<br>8.9    | 17.2<br>5.7  | 31.1<br>23.9 | 32.4<br>19.2 | 125.5<br>75.5          | 387.3<br>244.7           |  |  |  |
| South Mountain-Southwest                          |                               | 13.3<br>12.9    | 14.6<br>17.3   | 7•5<br>7•7   | 16.3<br>26.3 | 15.0<br>22.1 | 80.8<br>93.8           | 192.7<br>227.6           |  |  |  |
| Pacific   | , ,                           | 10.9            | 21.5           | 7.6          | 32.4         | 31.8         | 109.2                  | 287.7                    |  |  |  |
| Size of community:                                | :                             | 0.0             |                |              |              |              | :                      |                          |  |  |  |
| FarmCities: Under 10,000                          | 8.8<br>12.5                   | 8.2<br>11.9     | 9.9<br>12.5    | 1.9<br>8.2   | 12.1<br>20.0 | 9.3<br>15.6  | 50.2<br>80.7           | 129.9<br>209.8           |  |  |  |
| 10,000-99,999                                     | : 11.4                        | 10.5            | 15.7           | 9.5          | 26.3         | 22.2         | 95.6                   | 280.0                    |  |  |  |
| 100,000-499,999<br>500,000 and over               |                               | 12.0<br>13.6    | 16.3<br>21.0   | 10.7<br>12.4 | 30.8<br>29.0 | 23.1<br>34.2 | 99.8<br>117.6          | 296.4<br>347.5           |  |  |  |
| Family income:                                    | :<br>:                        | 0               |                |              |              |              |                        |                          |  |  |  |
| Upper   |                               | 10.8<br>10.2    | 16.8<br>16.1   | 10.5<br>7.6  | 29.9<br>23.9 | 29.0<br>24.1 | 103.8                  | 330.7                    |  |  |  |
| Upper middle                                      | 9.2                           | 11.5            | 14.8           | 10.2         | 23.2         | 19.4         | 89.3<br>88.3           | 273.9<br>245.2           |  |  |  |
| Lower   | : 13.8<br>:                   | 16.0            | 17.9           | 10.7         | 24.8         | 21.8         | 105.0                  | 250.0                    |  |  |  |
| Size of family:  1 and 2 members                  | 14.8                          | 26.0            | 27.3           | 19.4         | 46.4         | 40.7         | 174.6                  | 425.4                    |  |  |  |
| 3 members   | : 13.3                        | 11.9            | 17.7           | 14.9         | 25.7         | 29.1         | 112.6                  | 327.6                    |  |  |  |
| 4 and 5 members<br>6 and over                     |                               | 7•5<br>6.6      | 13.6<br>9.9    | 6.0<br>3.0   | 20.3<br>15.0 | 20.0<br>10.0 | 73•7<br>49•8           | 241.0<br>159.5           |  |  |  |
| Presence of children:                             | :                             |                 |                |              |              |              |                        |                          |  |  |  |
| No children                                       |                               | 22.4<br>7.3     | 25.6<br>11.8   | 21.0<br>4.6  | 41.4<br>15.9 | 38.5<br>21.1 | 164.5<br>70.9          | 398.7<br>239.1           |  |  |  |
| 6-12 years only                                   | 6.7                           | 9.0             | 12.4           | 6.3          | 23.7         | 19.5         | 77.6                   | 251.2                    |  |  |  |
| 13-17 years only                                  |                               | 9.2<br>6.5      | 15.0<br>11.8   | 8.2<br>3.5   | 28.5<br>15.4 | 19.6<br>15.0 | 89.5<br>56.3           | 273.1<br>198.0           |  |  |  |
| Occupation of family head:                        | •                             |                 |                |              |              |              |                        |                          |  |  |  |
| Executive, professional                           |                               | 13.2<br>12.4    | 17.1           | 8.3<br>10.5  | 29.0         | 30.6         | 103.0                  | 346.4                    |  |  |  |
| Clerical, sales                                   |                               | 8.6             | 17.5<br>14.2   | 8.6          | 30.9<br>20.9 | 31.4<br>18.0 | 79.2                   | 333·3<br>230·9           |  |  |  |
| Farmer  | : 7.3                         | 8.6<br>24.2     | 10.5<br>25.7   | 3.5<br>19.4  | 16.0<br>37.4 | 10.4<br>33.8 | 56.3<br>160.3          | 153.5<br>345.6           |  |  |  |
| Education of family head:                         | :                             |                 |                |              |              |              |                        |                          |  |  |  |
| Grammar school                                    |                               | 13.1            | 16.0           | 11.6         | 20.9         | 19.2         | 94.8                   | 227.0                    |  |  |  |
| Some high school                                  |                               | 9.9<br>14.6     | 15.5<br>18.8   | 9.9<br>6.6   | 26.0<br>30.9 | 21.9<br>34.4 | 90.7<br>110.7          | <b>27</b> 0.5<br>361.7   |  |  |  |
| Age of housewife:                                 | :                             |                 |                | _ ,          | 0            |              | -                      | 0.5                      |  |  |  |
| Under 35 years                                    |                               | 7.0<br>7.7      | 11.8<br>14.4   | 3.4<br>6.4   | 17.8<br>19.1 | 17.1<br>17.8 | 63.9<br>70.5           | 217.3                    |  |  |  |
| 45 years and over                                 |                               | 18.2            | 20.8           | 16.3         | 35.3         | 32.4         | 136.3                  | 344.6                    |  |  |  |
| Work status of housewife:                         | . 0 -                         | 10.1            | 10.0           | 0.0          | 00.0         | 00.0         | 100 F                  | 205 0                    |  |  |  |
| Employed  |                               | 13.1<br>11.6    | 19.9<br>15.3   | 9.8<br>9.7   | 29.2<br>24.4 | 29.0<br>22.2 | 1 <b>0</b> 9.5<br>92.4 | 305.2<br>268.4           |  |  |  |

<sup>1/</sup> Equivalent single-strength basis

Table 19.--Share of market for citrus and other juices by geographic and family characteristic, April-September 1961

| Place of residence                  | :Frozen concentrated juices : : : : : : : : : : : : : : : : : : : |                    |             |                  | : Canned Fruit Drinks : Pine- : : |                      |                    |          |  |
|-------------------------------------|---|--------------------|-------------|------------------|-----------------------------------|----------------------|--------------------|----------|--|
|                                     | Orange  | Miscel-<br>laneous | : Total     | orange<br>:juice | :                                 | : apple-<br>: grape- | Miscel-<br>laneous |          |  |
| 1                                   | Percent   | Percent            | Percent     | Percent          | Percent                           | Percent              | Percent            | Percent  |  |
| mited States                        | 35 /  | 5                  | 40          | 14.              | 3                                 | 7                    | 11                 | 21       |  |
| eographic region:                   |   |                    | ١           |                  |                                   |                      | - 1                |          |  |
| North Central                       |   | 5<br>5<br>3<br>7   | 41<br>43    | 6<br>3           | 1<br>5                            | 6<br>8               | 14<br>10           | 21<br>23 |  |
| South                               | 31  | ź                  | 34          | 4                | 5<br>4                            | 6                    | 10                 | 20       |  |
| Mountain-Southwest                  |   |                    | 40          |                  | 4                                 | 7                    | 8                  | 19       |  |
| Pacific                             | 34  | 5                  | 39          | 3                | 3                                 | 9                    | 8                  | 20       |  |
| Size of community:                  |   |                    |             |                  |                                   |                      |                    |          |  |
| Farm                                |   | 4<br>4             | 35          | 1                | 7                                 | 8                    | 10                 | 25       |  |
| Cities: Under 10,000                | 39  | 6                  | 32<br>45    | , 3<br>2         | 5<br>3<br>3                       | 9<br>6               | 13<br>10           | 27<br>19 |  |
| 100,000-499,999                     | 35  | 5                  | 40          | 4                |                                   | 7                    | 12                 | 22       |  |
| 500,000 and over                    | 37  | 5                  | 42          | 5                | 2                                 | 6                    | 11                 | 19       |  |
| family income:                      |   |                    |             |                  |                                   |                      |                    |          |  |
| Upper                               |   | _ 6                | 45          | 5                | 2                                 | 6                    | 11                 | 19       |  |
| Upper middle                        |   | 6                  | 42<br>38    | 5<br>3<br>3      | 4<br>4                            | 6<br>8               | 12<br>11           | 22<br>23 |  |
| Lower                               |   | 5<br>3             | 34          | 3                | 3                                 | 8                    | 10                 | 21       |  |
| ize of family:                      |   |                    |             |                  |                                   |                      |                    |          |  |
| 1 and 2 members                     | 34  | 3                  | 37          | 4                | 3                                 | 7                    | 8                  | 18       |  |
| 3 members                           | 37  | 3<br>4             | 41          | 5<br>4           | 3                                 | 7                    | 10                 | 20       |  |
| 4 and 5 members                     |   | 7                  | 42<br>41    | 4<br>2           | 3<br>4                            | 6<br>8               | 14                 | 23       |  |
| 6 and over                          | 34  | 7                  | 41          | 2                | 4                                 | 0                    | 14                 | 26       |  |
| resence of children:                | ol.   |                    | .=          | ١.               |                                   | _                    |                    | -0       |  |
| No children                         |   | 3<br>6             | 37<br>46    | 4                | 2<br>4                            | 7<br>7               | 9<br>11            | 18<br>22 |  |
| 6-12 years only                     | _   | 5                  | 41          | 3<br>4           | 5                                 | 6                    | 13                 | 24       |  |
| 13-17 years only                    | 37  | 5<br>5             | 42          | 5<br>4           | 3                                 | 6                    | 11                 | 20       |  |
| Multiple-age groups                 | 34  | 7                  | 41          | 4                | 3                                 | 8                    | 15                 | 26       |  |
| ccupation of family head:           |   |                    |             |                  |                                   |                      |                    |          |  |
| Executive, professional             |   | 6                  | 47<br>44    | 4<br>4           | 2                                 | 6                    | 11                 | 19       |  |
| Clerical, sales                     |   | 5<br>5             | 38          | 5                | 4                                 | 7                    | 10<br>12           | 19<br>23 |  |
| Farmer                              | 28  | 5                  | 33          | ź                | 8                                 | 9<br>8               | 11                 | 28       |  |
| Unclassified                        | 29  | 2                  | 31          | 3                | 3                                 | 8                    | 9                  | 20       |  |
| ducation of family head:            |   |                    |             |                  |                                   |                      |                    |          |  |
| Grammar school                      |   | 3                  | 32<br>40    | 4                | 5                                 | 7                    | 10                 | 22       |  |
| Some high school                    |   | 5                  | 40<br>46    | 7t<br>7t         | 3 2                               | 7<br>6               | 12<br>11           | 22<br>19 |  |
|                                     |   | J                  | 70          | 7                | -                                 | J                    | 1.1                | 19       |  |
| ge of housewife:                    |   |                    |             | ,                |                                   |                      |                    | -        |  |
| Under 35 years                      |   | 8                  | <u>1414</u> | 4                | 3<br>4                            | 7                    | 13<br>14           | 23       |  |
| 35-44 years                         | 36<br>34  | 5<br>4             | 41<br>38    | 4<br>4           | 3                                 | 7<br>7               | 14<br>9            | 25<br>19 |  |
|                                     | -   |                    |             |                  |                                   |                      |                    |          |  |
| ork status of housewife: : Employed | 35  | 5                  | 40          | 4                | 3                                 | 7                    | 10                 | 20       |  |
| Unemployed                          |   | 5                  | 40          | 4                | 3                                 | 7                    | 12                 | 22       |  |

Continued

Table 19.--Share of market for citrus and other juices by geographic and family characteristic, April-September 1961--Continued

| :                           | range :            | Grape-<br>fruit  | Pine-<br>apple | Prune   | :<br>Tomato : | Miscel-  |                  | concen-:<br>trated,<br>chilled: |            |
|-----------------------------|--------------------|------------------|----------------|---------|---------------|----------|------------------|---------------------------------|------------|
| <u></u>                     | ercent.            |                  | :              |         |               | laneous  |                  | and : canned : orange ; juices  | and        |
|                             | <del>OLOGIIO</del> | Percent          | Percent        | Percent | Percent       | Percent  | Percent          | Percent                         | Percent    |
| United States               | 3                  | 4                | 6              | 4       | 9             | 9        | 35               | 42                              | 100        |
| Geographic region:          |                    |                  |                |         |               |          |                  |                                 |            |
| Northeast                   | 2                  | 4                | 6              | 4       | 8             | 8        | 32               | 44                              | 100        |
| North Central               | 3                  | 4                | 4              | 2       | 10            | 8        | 31               | 44                              | 100        |
| South                       | 7                  | 7<br>6           | 8              | 4       | 8             | 8        | 42               | 42                              | 100        |
| Moutain-Southwest           | 3                  |                  | 8              | 3       | 11            | 10       | 41               | 36                              | 100        |
| Pacific                     | 2                  | 4                | 7              | 3       | , 11          | 11       | 38               | 39                              | 100        |
| Size of community:          |                    |                  | ,              |         |               |          |                  |                                 |            |
| Farm                        | 7                  | 6                | 8              | 2       | 9             | 7        | 39               | 39                              | 100        |
| Cities: Under 10,000        | .7<br>.6           | 6                | 6              | 4       | 9             | 7        | 38               | 37                              | 100        |
| 10,000-99,999               | 4                  | 4                | 6              |         | 9             | 7<br>8   | 34               | 45                              | 100        |
| 100,000-499,999             | 2                  | 4                | 6              | 3<br>4  | 10            | 8        | 34               | 41                              | 100        |
| 500,000 and over            | 2                  | . 4              | 6              | 4       | 8             | 10       | 34               | 44                              | 100        |
|                             |                    |                  |                |         |               |          |                  |                                 |            |
| Family income:              |                    |                  |                |         |               |          |                  |                                 |            |
| Upper                       | 2                  | 3<br>4<br>5<br>6 | 5<br>6         | 3       | 9             | 9        | 31               | 46                              | 100        |
| Upper-middle                | 2                  | 4                | 6              | 3<br>4  | 9             | 9        | 33               | 41                              | 100        |
| Lower-middle                | 4<br>6             | 2                | 6<br>7         | 4       | 9             |          | 36<br>42         | 40                              | 100        |
| Lower                       | 0                  | 0                | (              | 4       | 10            | 9        | 42               | 40                              | 100        |
| Size of family:             |                    |                  |                |         |               |          |                  |                                 |            |
| l and 2 members             | 3                  | 6                | 6              | 5       | 11            | 10       | 41               | 41                              | 100        |
| 3 members                   | 4                  | 4                |                | 4       | -8            |          | 34               | 46                              | 100        |
| 4 and 5 members             | 3                  | 3                | 5<br>6         | 2       | 9             | , 9<br>8 | 31               | 42                              | 100        |
| 6 and over                  | 3                  | 4                | 6              | 2       | 10            | 6        | 31               | 39                              | 100        |
| D                           |                    |                  |                |         |               |          |                  |                                 |            |
| Presence of children:       | 4                  | 6                | 6              | , _     | 10            | 3.0      | l. a             | 1.0                             | 2.00       |
| No children                 | 4                  | 6                |                | 5<br>2  | 10<br>6       | 10.      | 41               | 42                              | 100        |
| Under 6 years only          | 3                  | 3<br>4           | 2              | 2       | 9             | 9<br>8   | 29<br>31         | 47<br>43                        | 100<br>100 |
| 13-17 years only            | 3                  | 4                | 5<br>5<br>6    | 3       | 10            | 7        | 33               | 45<br>45                        | 100        |
| Multiple-age groups:        | 2                  | 3                | 6              | 2       | 8             | 7<br>8   | 29               | 40                              | 100        |
| :                           |                    | ,                |                | _       |               |          |                  |                                 |            |
| Occupation of family head:: |                    |                  |                |         |               |          |                  |                                 |            |
| Executive, professional.:   | 1                  | 4                | 5              | 3       | 8             | 9        | 30               | 46                              | 100        |
| Clerical, sales:            | 2                  | 4                | 5              | 3<br>4  | 9             | 10       | 33               | 45                              | 100        |
| Craftsman, laborer:         | 4                  | 3<br>6           |                |         | 9             | 8        | 34               | 42                              | 100        |
| Farmer                      | 5 .                | 7                | 7<br>7         | 2<br>5  | 10<br>11      | 7<br>10  | 37<br>46         | 35 ·<br>38                      | 100        |
| onclassified                | O                  | ľ                | 4              | 2       | 11            | 10       | 40               | 20                              | 100        |
| Education of family head:   |                    |                  |                |         |               |          |                  |                                 |            |
| Grammar school              | 6                  | 6                | 7              | 5       | 9             | 9        | 42               | 39                              | 100        |
| Some high school:           | 3                  | 3<br>4           | 6              | 4       | 10            | 9<br>8   | 34               | 42                              | 100        |
| Some college                | 1                  | 4                | 5              | 2       | 9             | 10       | 31               | 45                              | 100        |
| A                           |                    |                  |                |         |               |          |                  |                                 |            |
| Age of housewife:           | 2                  | 2                | _              | 0       | 8             | Q        | 00               | 1, 2                            | 100        |
| Under 35 years              | 3<br>2             | 3                | 5<br>6         | 3       | 8             | 8<br>8   | 29               | 43<br>42                        | 100        |
| 45 years and over           | 2<br>4             | 3<br>5           | 6              | 3<br>5  | 10            | 9        | <b>3</b> 0<br>39 | 42<br>42                        | 100<br>100 |
| . y Jours and Over          | 7                  | , ,              | 9              | ,       | 10            | 9        | 39               | 74                              | 100        |
| Work status of housewife:   |                    |                  |                |         |               |          |                  |                                 |            |
| Employed:                   | 3                  | 4                | 7<br>6         | 3<br>4  | 10            | 9        | 36               | 42                              | 100        |
| Unemployed                  | 3                  | 4                | 6              | 4       | 9             | 8        | 34               | 42                              | 100        |

Table 20. -- Per capita purchases, percentage of families buying, average size of purchase and prices paid for citrus and other products, April-September 1950 to date

|  | : Frozen con  | centrated .                  | •  |                                      | C  | canned from           | it drinks           |                              |
|--|---|------------------------------|--|--------------------------------------|--|-----------------------|---------------------|------------------------------|
| Year   | Orange  | Miscel-<br>laneous           | motel :  | Chilled orange juice                 | Orange Pi  | ineapple-<br>apefruit | Miscel-<br>laneous  | Total                        |
| Per capita pur-<br>chases: 1/                                | Ounces  | Ounces                       | Ounces   | Ounces                               | Ounces   | Ounces                | Ounces              | Ounces                       |
| 1950<br>1953<br>1955<br>1957                                 | 28.2<br>88.1<br>104.4<br>110.5  | 13.6<br>12.4                 | 32.8<br>99.3<br>118.0<br>122.9                   | <br><br>8.8                          | 7·3<br>7·9<br>9·6                                    |                       |                     |                              |
| 1958<br>1959<br>1960<br>1961                                 | 70.2<br>87.0<br>102.3<br>97.3   | 16.4<br>14.1<br>12.4<br>13.8 | 86.6<br>96.1<br>114.8<br>111.1                   | 9.2<br>8.6<br>9.9<br>10.8            | 9.0<br>8.3<br>9.0<br>8.4                             | 16.6<br>18.1<br>19.1  | 26.0<br>31.0        | 53.2<br>58.5                 |
| Percent of families buying:                                  | Percent   | Percent                      | Percent  | Percent                              | Percent  | Percent               | Percent             | Percen                       |
| 1950<br>1953<br>1955<br>1957<br>1958<br>1959<br>1960<br>1961 | 32.1<br>49.7<br>51.3<br>51.2<br>44.1<br>48.4<br>51.6<br>50.4                    |                              | 33.6<br>51.9<br>53.5<br>53.7<br>48.2<br>51.5     | 7.0<br>8.8<br>9.3<br>10.8            | 11.2<br>12.1<br>13.5<br>14.5<br>13.2<br>14.2         | 26.6<br>25.4<br>25.4  | 34.0<br>38.6        | 49.7                         |
| Purchases per buying family: 1/                              | 6-ounce   | 6-ounce<br>servings          | 6-ounce<br>servings                              | 6-ounce<br>servings                  | 6-ounce  | 6-ounce<br>servings   | 6-ounce<br>servings | 6-ound                       |
| 1950<br>1953<br>1955<br>1957<br>1958<br>1959<br>1960         | 52.8<br>: 104.8<br>: 112.6<br>: 118.6<br>: 87.9<br>: 93.0<br>: 107.5<br>: 109.2 |                              | 58.8<br>112.4<br>122.0<br>126.3<br>99.0<br>102.4 | 69.1<br>57.8<br>51.2<br>49.7<br>50.6 | 39.1<br>36.0<br>38.9<br>34.6<br>34.6<br>34.6<br>31.0 | 34.6<br>38.9<br>42.5  | 41.8<br>45.4        | 58.3<br>63.1                 |
| Prices paid per serving: 3/                                  | Cents   | Cents                        | Cents  | Cents                                | Cents  | Cents                 | Cents               | Cents                        |
| 1950<br>1953<br>1955<br>1957<br>1958<br>1959<br>1960         | 6.6<br>4.2<br>4.0<br>3.6<br>5.9<br>5.4<br>4.5                                   | <br><br>4.8<br>4.6<br>4.8    | <br><br><br>5.3<br>4.5<br>5.1                    | <br>6.6<br>7.6<br>7.9<br>7.1<br>7.6  | 3.6<br>3.5<br>3.5<br>3.7<br>3.9<br>3.8<br>4.1        | 4.0<br>3.7            | <br><br><br>4.5     | <br><br><br><br><br><br><br> |

Continued --

Table 20.--Per capita purchases, percentage of families buying, average size of purchase and prices paid for citrus and other products, April-September 1950 to date--continued

|                      | :                |                      | Total              | Canned       |                    |                    |                |                         |                             |
|----------------------|------------------|----------------------|--------------------|--------------|--------------------|--------------------|----------------|-------------------------|-----------------------------|
| Year                 | Orange           | Grape-<br>fruit      | Pine-<br>apple     | Prune        | Tomato             | Miscel-<br>laneous | Total          | juices<br>and<br>drinks | grape-<br>fruit<br>sections |
| er capita pur-       | :                |                      |                    |              |                    |                    |                |                         |                             |
| chases: 1            | : Ounces         | Ounces               | Ounces             | Ounces       | Ounces             | Ounces             | Ounces         | Ounces                  | Ounces                      |
| 1950                 | 26.4             | 15.1                 | 17.7               | 7.8          | 28.1               | 32.8               | 127.9          |                         |                             |
| 1953                 | 25.5             | 15.1                 | 21.6               | 6.9          | 32.4               | 26.8               | 128.3          |                         |                             |
| 1955                 | : 21.0           | 18.6                 | 24.8               | 9.4          | 28.4               | 2/24.1             | 126.3          |                         |                             |
| 1957<br>1958         | : 17.9           | 14.7<br>12.4         |                    | 10.8         | 29.9<br>28.1       | 2/56·3<br>2/67·5   | 129.6<br>139.0 |                         | 5.0<br>5.6                  |
| 1959                 | 10.3             | 12.2                 | 15.8               | 8.6          | 29.6               | 23.5               | 99.9           |                         | 4.7                         |
| 1960                 | 12.4             | 8.7                  | 16.9               | 9.0          | 24.3               | 22.8               | 94.1           | 271.9                   | 5.5                         |
| 1961                 | 9.1              | 11.9                 | 16.4               | 9.7          | 25.5               | 23.7               | 96.3           | 276.7                   | 4.4                         |
| Percent of families  | •                |                      |                    |              |                    |                    |                |                         |                             |
| buying:              | Percent          | Percent              | Percent            | Percent      | Percent            | Percent            | Percent        | Percent                 | Percent                     |
| 1950                 | 38.8             | 26.7                 | 37.0               | 16.2         | 44.2               |                    | 81.0           |                         |                             |
| 1953                 | 35.2             | 24.8                 | 39•3               | 15.8         | 47.1               |                    | 83.9           |                         |                             |
| 1955                 | : 30.9           | 24.0                 | 37.4               | 17.3         | 43.1               |                    | 80.5           |                         | 7( 2                        |
| 1957<br>1958         | 27.2             | 21.5<br>19.7         |                    | 17.3<br>16.6 | 41.9<br>42.1       |                    | 79•9<br>80•3   |                         | 16.3<br>15.9                |
| 1959                 | 20.2             | 20.0                 | 29.3               | 16.5         | 42.1               |                    | 80.8           |                         | 14.1                        |
| 1960                 | 21.2             | 15.7                 | 28.1               | 15.0         | 39.0               | 45.5               | 77.8           |                         | 13.3                        |
| 1961                 | 16.4             | 17.3                 | 27.3               | 16.3         | 38.0               | 46.4               | 75•7           |                         | 13.5                        |
| Purchases per buying | 6-ounce          | 6-ounce              | 6-ounce            | 6-ounce      | 6-ounce            | 6-ounce            | 6-ounce        | 6-ounce                 | 4-ounce                     |
| family: 1/           | servings         | servings             | servings           | servings     | servings           | servings           | servings       | servings                | serving                     |
| 1950                 | 41.4             | 34.5                 | 29.1               | 28.8         | 39.1               |                    | 96.6           |                         |                             |
| 1953                 | : 42.2           | 36.0                 | 32.2               | 26.7         | 41.4               |                    | 90.5           |                         |                             |
| 1955                 | : 37.4           | 43.2                 | 36.7               | <b>30.</b> 2 | 36.7               |                    | 87.1           |                         |                             |
| 1957<br>1958         | : 36.0<br>: 40.3 | <b>38.</b> 2<br>34.6 |                    | 34.6<br>33.1 | 39.6<br>36.7       |                    | 89.3<br>95.0   |                         | 25.2<br>28.8                |
| 1959                 | 28.1             | 33.8                 | 29.5               | 28.8         | 38.9               | 28.1               | 67.7           |                         | 27.6                        |
| 1960                 | : 31.7           | 30.2                 | 32.4               | 32.4         | 33.8               | 27.4               | 65.5           |                         | 33.6                        |
| 1961                 | : 31.7           | 38.9                 | 33.8               | 33.8         | 38.2               | 28.8               | 72.0           |                         | 27.6                        |
| rices paid per       | :                |                      |                    |              |                    |                    |                |                         |                             |
| serving: 3/          | Cents            | Cents                | Cents              | Cents        | Cents              | Cents              | Cents          | Cents                   | Cents                       |
| 1950<br>1953         | 5.0<br>4.1       | 4.9<br>3.5           | 5.0<br>4.0         | 5.4<br>6.2   | 3•5<br>3• <b>5</b> |                    |                |                         |                             |
| 1955                 | 4.0              | 3.2                  | 3.5                | 6.1          | 3.5                |                    |                |                         |                             |
| 1957                 | 4.1              | 3.6                  |                    | 6.2          | 3.5                |                    |                |                         | 4.7                         |
| 1958                 | : 4.6            | 4.1                  |                    | 6.4          | 3.7                |                    |                |                         | 5.0                         |
| 1959<br>1960         | 5.8              | 4.0<br>4.1           | 4.2<br><b>3.</b> 8 | 8.2<br>8.2   | 3.4<br>3.6         | ). O               | 4.6            | 4.6                     | 5.2<br>5.2                  |
| 1961                 | 5.6              | 3.7                  | 3.8                | 8.2          | 3.7                | 4.8<br>4.8         | 4.6            | 4.8                     | 5.2                         |
|                      | :                | 3-1                  | J                  |              | 2.1                | 4.0                |                |                         | 7.2                         |

<sup>1/</sup> Equivalent single-strength ounces. Total may not add due to rounding. 2/ Includes pineapple juice. 3/ Per 6-ounce serving, except 4-ounces for grapefruit sections. Computed from prices paid per 6-ounce can of frozen concentrated juices; 32 ounce container of chilled orange juice and prune juice; 46-ounce can of other juices and fruit drinks; and, per No. 303 can of grapefruit sections.

Table 21. -Distribution of households and purchases of citrus and other products by geographic and family characteristic, April-September 1961

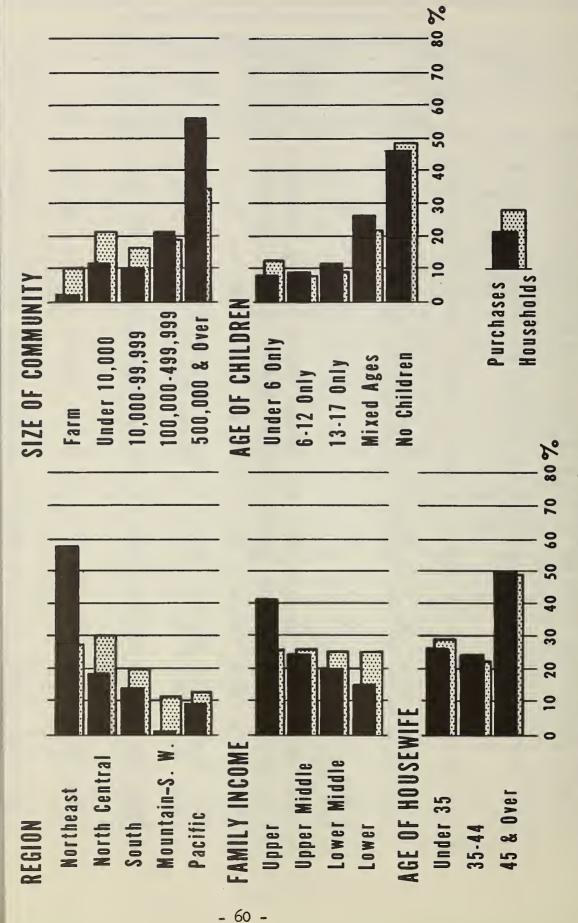
| 73  | Distri-                         | <u>:</u>                           | 164 2  |  | ion of pur                         | chases<br>Canned fru               | 44 A-4-1                           |                                    |
|---|---------------------------------|------------------------------------|--|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Place of residence<br>or family<br>characteristic   | bution<br>of<br>house-<br>holds | orange<br>concen-                  | Miscel-<br>laneous<br>frozen<br>concen-<br>trate | :Chilled<br>:orange                    | : Orange                           | Pine-                              |                                    |                                    |
|   | Percent                         | Percent                            | Percent  | Percent                                | Percent                            | Percent                            | Percent                            | Percent                            |
| Geographic region: Northeast North Central South Mountain-Southwest Pacific                               | .: 30<br>.: 20<br>.: 11         | 40<br>28<br>13<br>8<br>11<br>100   | 39<br>27<br>11<br>11<br>12<br>100                | 58<br>18<br>14<br>1<br>9               | 15<br>42<br>22<br>11<br>10         | 33<br>30<br>13<br>8<br>16<br>100   | 49<br>24<br>13<br>6<br>8<br>100    | 39<br>28<br>14<br>8<br>11<br>100   |
| Size of community: Farm Cities Under 10,000 10,000-99,999 100,000-499,999 500,000 and over                | .: 21<br>.: 16<br>.: 19         | 5<br>12<br>18<br>20<br>45<br>100   | 5<br>13<br>18<br>21<br>43<br>100                 | 2<br>11<br>10<br>21<br>56<br>100       | 13<br>24<br>18<br>24<br>21<br>100  | 7<br>20<br>14<br>20<br>39<br>100   | 5<br>18<br>15<br>21<br>41<br>100   | 7<br>19<br>15<br>21<br>38<br>100   |
| Family income: Upper Upper-middle Lower-middle Lower  | ·: 25<br>·: 25                  | 36<br>28<br>21<br><u>15</u><br>100 | 35<br>32<br>22<br>11<br>100                      | 41<br>24<br>20<br><u>15</u><br>100     | 21<br>33<br>26<br>20<br>100        | 28<br>27<br>25<br><u>20</u><br>100 | 33<br>29<br>23<br><u>15</u><br>100 | 30<br>29<br>24<br><u>17</u><br>100 |
| Size of family:  1 and 2 members  3 members  4 and 5 members  6 and over                                  | .: 19<br>.: 29                  | 33<br>21<br>33<br><u>13</u><br>100 | 22<br>17<br>43<br><u>18</u><br>100               | 33<br>22<br>38<br><u>7</u><br>100      | 29<br>18<br>37<br><u>16</u><br>100 | 36<br>19<br>30<br><u>15</u><br>100 | 24<br>19<br>40<br><u>17</u><br>100 | 29<br>19<br>36<br>16<br>100        |
| Presence of children: No children Under 6 years only 6-12 years only 13-17 years only Multiple-age groups | .: 12<br>.: 8<br>.: 9           | 43<br>13<br>8<br>10<br>26<br>100   | 29<br>15<br>9<br>10<br><u>37</u><br>100          | 46<br>8<br>9<br>11<br><u>26</u><br>100 | 33<br>14<br>12<br>12<br>29<br>100  | 45<br>12<br>7<br>8<br>28<br>100    | 33<br>12<br>10<br>9<br>36<br>100   | 37<br>12<br>9<br>9<br>33<br>100    |
| Occupation of head: Executive, professional. Clerical, sales Craftsman, laborer Farmer Unclassified       | ·: 17<br>·: 36                  | 33<br>21<br>31<br>3<br>12<br>100   | 36<br>18<br>34<br>4<br>8<br>100                  | 32<br>18<br>38<br>2<br>10              | 17<br>17<br>41<br>11<br>14<br>100  | 25<br>19<br>32<br>6<br>18<br>100   | 30<br>16<br>38<br>4<br>12<br>100   | 26<br>18<br>36<br>6<br>14<br>100   |
| Education of head: Grammar school Some high school Some college   | .: 44                           | 25<br>47<br><u>28</u><br>100       | 19<br>48<br><u>33</u><br>100                     | 31<br>47<br>22<br>100                  | 42<br>43<br><u>15</u><br>100       | 30<br>48<br><u>22</u><br>100       | 28<br>49<br>23<br>100              | 31<br>47<br>22<br>100              |
| Housewife: Under 35 years   | .: 22                           | 28<br>26<br>46<br>100              | 40<br>28<br>32<br>100                            | 26<br>24<br>50<br>100                  | 32<br>29<br>39<br>100              | 27<br>26<br><u>47</u><br>100       | 31<br>31<br>38<br>100              | 30<br>29<br>41<br>100              |
| Employed  |                                 | 42<br><u>58</u><br>100             | 40<br>60<br>100                                  | 43<br>57<br>100                        | 42<br>58<br>100                    | 41<br><u>59</u><br>100             | 40<br>60<br>100                    | 41<br>_59<br>_100                  |

Table 21.--Distribution of households and purchases of citrus and other products by geographic and family characteristic, April-September 1961--continued

| Place of residence<br>or family<br>characteristic | : Distribution of purchases : Canned single-strength juices |                  |                    |                  |                  |                    |                   | All              | Canned                      |
|---|---|------------------|--------------------|------------------|------------------|--------------------|-------------------|------------------|-----------------------------|
|   | :<br>Orange   | Grape-<br>fruit  | Pine-<br>apple     | Prune :          | Tomato:          | Miscel-<br>laneous | Total:            | juices :         | grape-<br>fruit<br>sections |
|   | Percent   | Percent          | Percent            | Percent          | Percent          | Percent            | Percent           | Percent          | Percent                     |
| Geographic region:                                | :   |                  |                    |                  |                  |                    |                   |                  |                             |
| Northeast   |   | 32<br>23         | 39<br>16           | 49<br>17         | 34<br>27         | 38<br>24           | 36                | 39<br>26         | 43                          |
| South   |   | 24               | 19                 | 17               | 14               | 13                 | 23<br>18          | 26<br>15         | 31<br>5                     |
| Mountain-Southwest                                | : 9   | 11               | 11                 | 8                | 11               | 10                 | 10                | -<br>8           | 5<br>6                      |
| Pacific   | : 6   | 100              | <u>15</u><br>100   | <u>9</u><br>100  | 14<br>100        | 15<br>100          | 13<br>100         | 12<br>100        | 15<br>100                   |
| Size of community:                                | :   | 100              | 100                | 100              | 100              | 100                | 100               | 100              | 100                         |
| Farm  | : 12  | 8                | 7                  | 2                | 6                | 5                  | 6                 | 6                | 8                           |
| Cities: Under 10,000                              |   | 21<br>14         | 16                 | 18               | 16               | 13                 | 17                | 16               | 13                          |
| 10,000-99,999                                     |   | 19               | 15<br>19           | 16<br>21         | 17<br>23         | 15<br>18           | 16<br>20          | 16<br>20         | 18<br>21                    |
| 500,000 and over                                  | : 27  | 38               | 43                 | 43               | _38              | 49<br>100          | 41                | 42               | 40                          |
|   | : 100   | 100              | 100                | 100              | 100              | 100                | 100               | 100              | 100                         |
| Family income: Upper                              | : 21  | 25               | 28                 | 30               | 32               | 33                 | 30                | 33               | 32                          |
| Upper middle                                      |   | 24               | 27                 | 22               | 26               | 28                 | 26                | 27               | 26                          |
| Lower middle                                      | : 26  | 25               | 23                 | 27               | 23               | 21                 | 23                | 22               | 19                          |
| Lower   | : <u>30</u><br>: 100  | <u>26</u><br>100 | 22<br>100          | 21<br>100        | <u>19</u><br>100 | 18<br>100          | 2 <u>1</u><br>100 | 18<br>100        | 23<br>100                   |
| Size of family:                                   | :   | 100              | 100                | 100              | 100              | 100                | 100               | 100              | 100                         |
| 1 and 2 members                                   | •   | 48               | 37                 | 44               | 40               | 38                 | 40                | 34               | 52                          |
| 3 members   |   | 17               | 18                 | 26               | 17               | 21                 | 19                | 20               | 20                          |
| 4 and 5 members                                   | : 26<br>: <u>13</u>   | 23<br>12         | 31<br>14           | 23<br>7          | 30<br>13         | 32<br>9            | 29<br>12          | 33<br>13         | 18<br>10                    |
|   | 100   | 100              | 100                | 100              | 100              | 100                | 100               | 100              | 100                         |
| Presence of children:                             | :   | 0                | 1.0                |                  |                  |                    |                   |                  |                             |
| No children                                       |   | 58<br>8          | 48<br>10           | 66<br>7          | <b>5</b> 0<br>9  | 50<br>12           | 53<br>10          | 44<br>12         | 67                          |
| 6-12 years only                                   |   | 7                | 7                  | 6                | 8                |                    | 7                 | 8                | 7<br>3                      |
| 13-17 years only                                  | : 10  | 7                | 9                  | 8                | 11               | 7<br>8             | 9                 | 10               | 3                           |
| Multiple-age group                                | : <u>16</u><br>: 100  | 20<br>100        | <u>26</u><br>100   | 13               | 22<br>100        | 23<br>100          | <u>21</u><br>100  | <u>26</u><br>100 | 17<br>100                   |
| Occupation of head:                               | : 100   | 100              | 100                | 100.             | 100              | 100                | 100               | 100              | 100                         |
| Executive, professional.                          | : 13  | 25               | 24                 | 20               | 26               | 29                 | 25                | 29               | 27                          |
| Clerical, sales                                   |   | 16               | 17                 | 17               | 19               | 21                 | 18                | 19               | 16                          |
| Craftsman, laborer                                |   | 29<br>5          | 35<br>5            | 36<br>3          | 32<br>5          | 30<br>3            | 33<br>4           | 33<br>4          | 27<br>4                     |
| Unclassified                                      |   | 25               | 19                 | , 24             | 5<br>18          | 17                 | 20                | 15               | 26                          |
|   | : 100   | 100              | 100                | 100              | 100              | 100                | 100               | 100              | 100                         |
| Education of head: Grammar school                 | <b>:</b><br>: 53  | 39               | 35                 | 42               | 30               | 30                 | 25                | 30               | 28                          |
| Some high school                                  |   | 39               | 44                 | 46               | 48               | 43                 | 35<br>Ա           | 46               | 38<br>42                    |
| Some college                                      | : 10  | 22               | 21                 | 12               | 22               | 27<br>100          | 21                | 24               | 20<br>100                   |
| Housewife:  | 100   | 100              | 100                | 100              | 100              | 100                | 100               | 100              | 100                         |
| Under 35 years                                    | :<br>: 27   | 21               | 25                 | 13               | 25               | 26                 | 24                | 28               | 12                          |
| 35-44 years                                       | : 17  | 19               | 25<br>26           | 20               | 22               | 22                 | 22                | 25               | 15                          |
| 45 years and over                                 | : <u>56</u><br>: 100  | 60<br>100        | 149<br>100         | 67<br>100        | <u>53</u><br>100 | <u>52</u><br>100   | <u>54</u><br>100  | 100              | 73<br>100                   |
|   | : 100   | 100              | 100                | 100              | 100              | 100                | 700               | 100              | 700                         |
| Employed  |   | 42               | 45                 | <b>3</b> 9       | 43               | 46                 | 43                | 42               | 45                          |
| Unemployed · · · · · · · · · · · · · · · · · · ·  | : <u>63</u>   | <u>58</u><br>100 | _ <u>55</u><br>100 | <u>61</u><br>100 | <u>57</u><br>100 | 54<br>100          | <u>57</u>         | <u>58</u><br>100 | <u>55</u><br>100            |
|   | : 100   | 700              | 100                | 700              | T00              | 100                | 100               | 100              | 700                         |

### Urange Juice Chilled

Distribution of purchases compared with distribution of households. April-September 1961



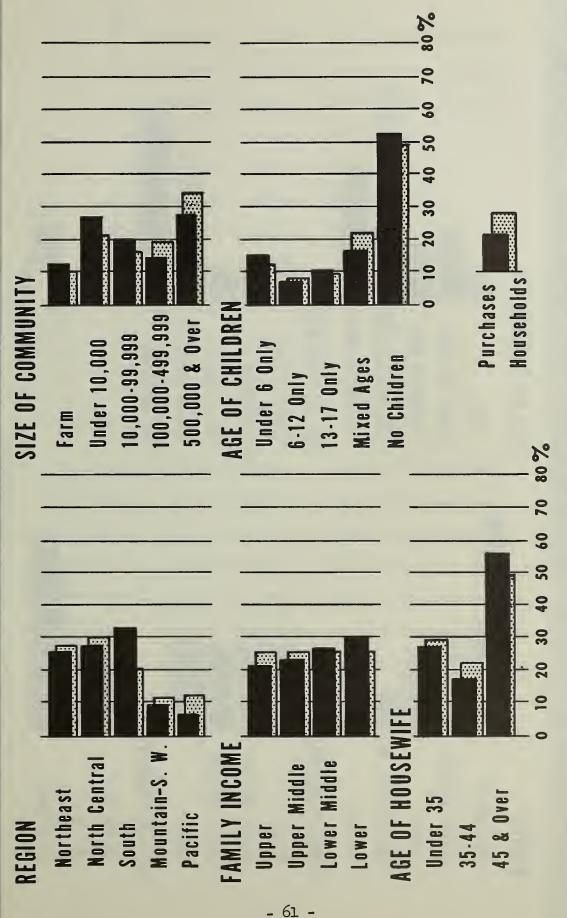
U. S. DEPARTMENT OF AGRICULTURE

Figure

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### Orange Juice Canned

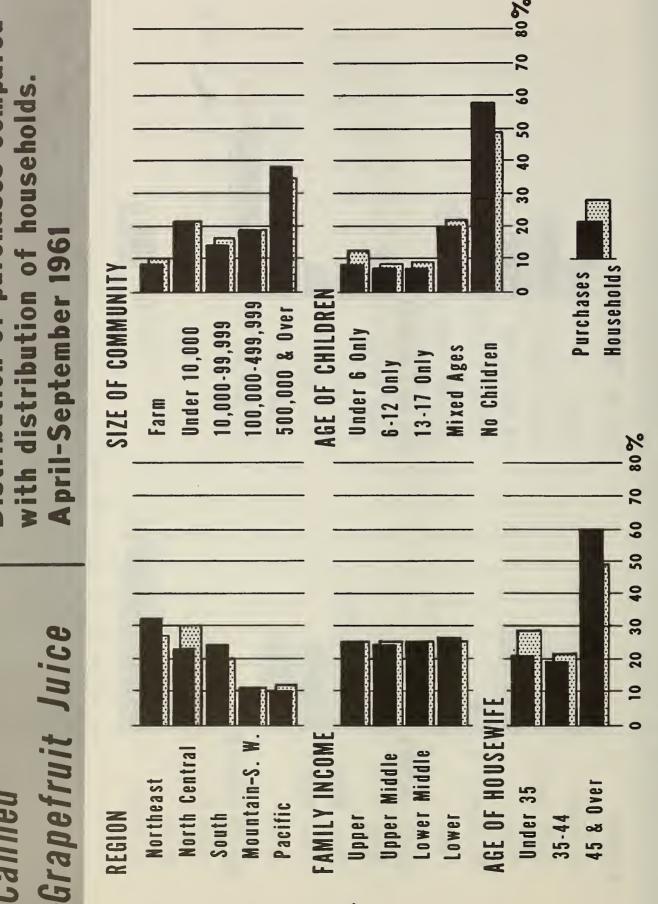
## Distribution of purchases compared with distribution of households. April-September 1961



Figure

## Canned

Distribution of purchases compared with distribution of households.



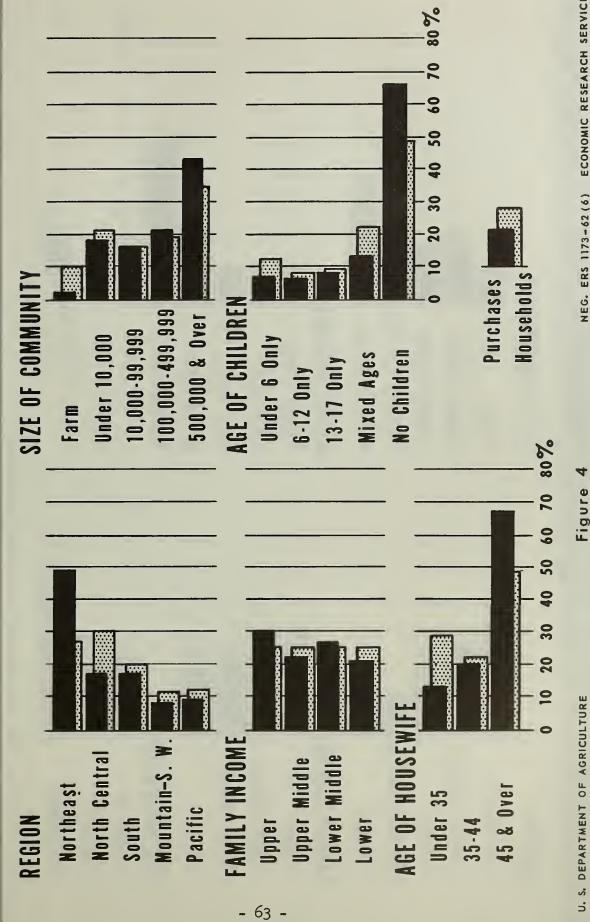
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Figure

NEG. ERS 1171-62 (6) ECONOMIC RESEARCH SERVICE

## Prune Juice

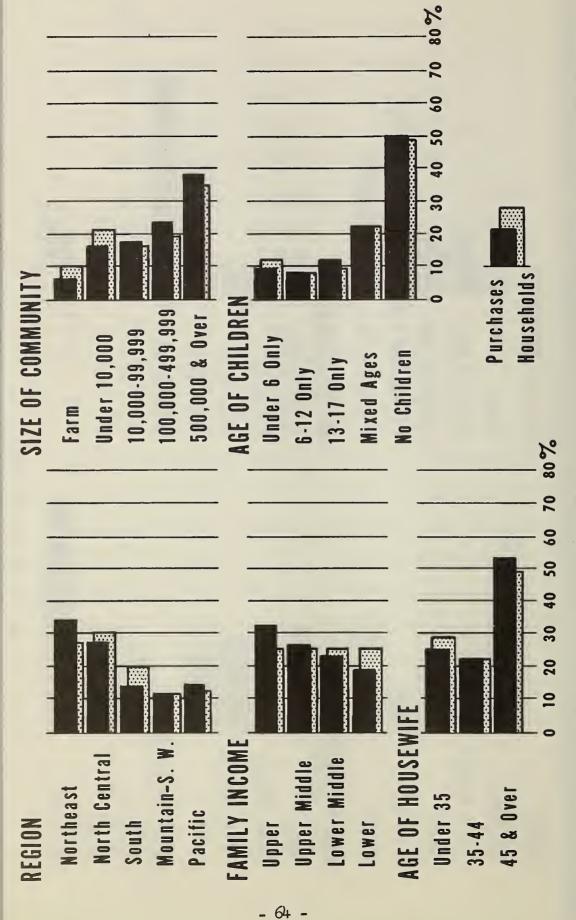
Distribution of purchases compared with distribution of households. April-September 1961



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## Tomato Juice

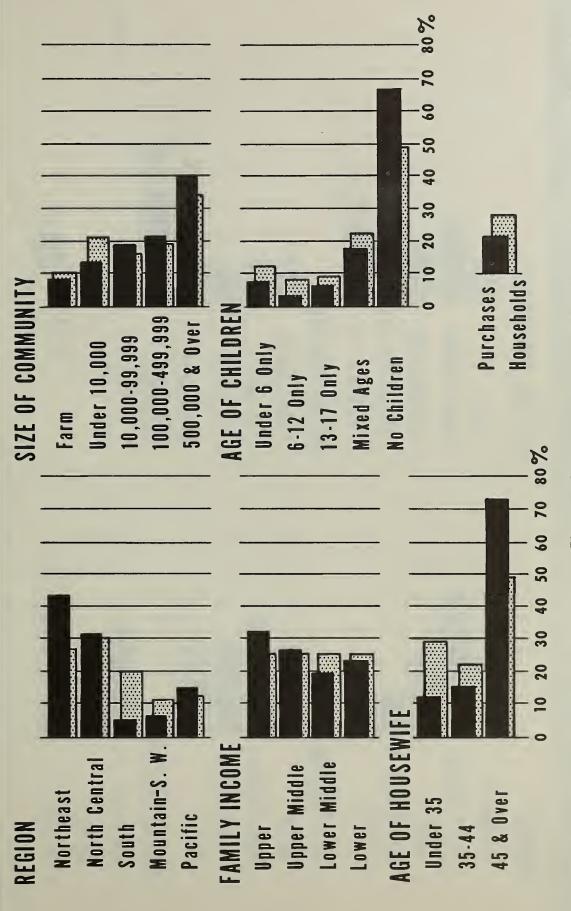
Distribution of purchases compared with distribution of households. April-September 1961



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# Grapefruit Sections

Distribution of purchases compared with distribution of households. April-September 1961

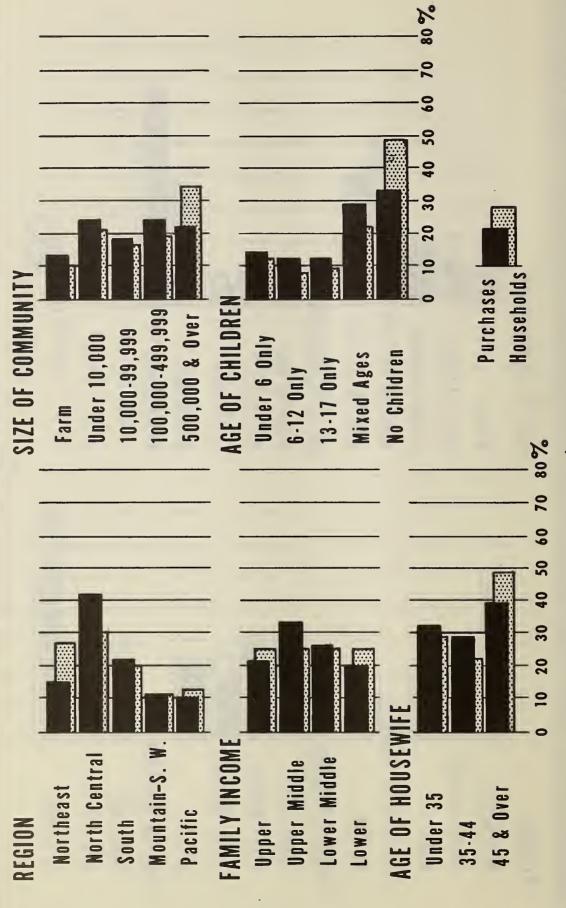


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### Canned Orange Drink

## Distribution of purchases compared with distribution of households. April-September 1961



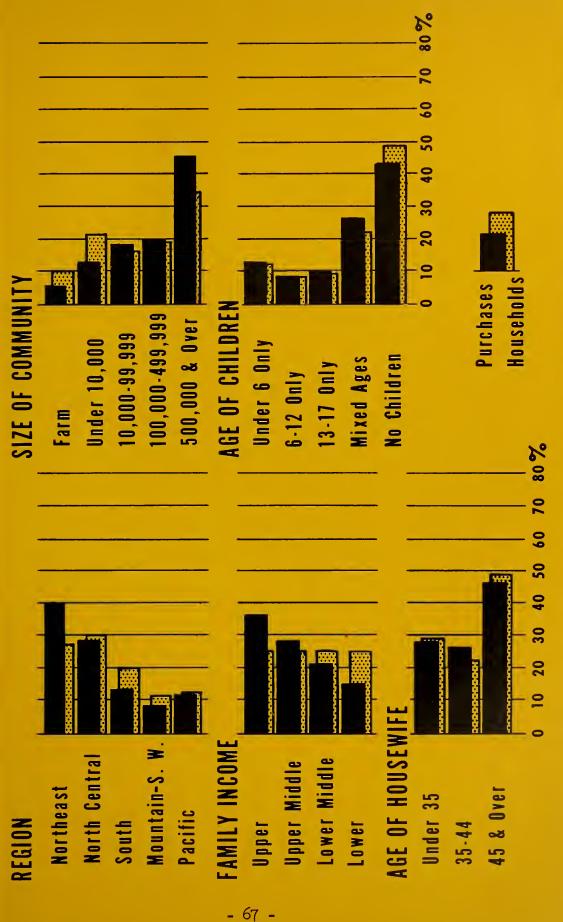
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NEG. ERS 1175-62 (6) ECONOMIC RESEARCH SERVICE

Figure

## Frozen Concentrated Urange Juice

**Distribution of purchases compared** with distribution of households. April-September 1961



Figure

### OFFICIAL BUSINESS

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